



## 1,326,466 customers online over the last 24 HOURS

## PROFIT ANNOUNCEMENT FOR THE HALF YEAR ENDED

TOR THE HALF YEAR ENDED 31 DECEMBER 2014



**ASX Appendix 4D** 

Results for announcement to the market <sup>(1)</sup>

Report for the half year ended 31 December 2014	\$M	
Revenue from ordinary activities	22,849	Up 3%
Profit/(loss) from ordinary activities after tax attributable to Equity holders	4,535	Up 8%
Net profit/(loss) for the period attributable to Equity holders	4,535	Up 8%
Dividends (distributions)		
Interim dividend - fully franked (cents per share)		198
Record date for determining entitlements to the dividend		19 February 2015

(1) Rule 4.2A.3.

This half year report is provided to the ASX under Rule 4.2A. Refer to Appendix 10 ASX Appendix 4D for disclosures required under ASX Listing Rules.

This report should be read in conjunction with the 30 June 2014 Annual Financial Report of the Commonwealth Bank of Australia and any public announcements made in the period by the Group in accordance with the continuous disclosure requirements of the Corporations Act 2001 and the ASX Listing Rules.

Important dates for shareholders	
Ex-dividend date	17 February 2015
Record date	19 February 2015
Interim dividend payment date	2 April 2015

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Except where otherwise stated, all figures relate to the half year ended 31 December 2014. The term "prior comparative period" refers to the half year ended 31 December 2013, while the term "prior half" refers to the half year ended 30 June 2014.

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### COMMONWEALTH BANK OF AUSTRALIA DELIVERS CASH EARNINGS GROWTH OF 8 PER CENT FOR FIRST HALF 2015

### Highlights of the 2015 Interim Result

- Statutory NPAT of \$4,535 million up 8 per cent;<sup>(1,2,3)</sup>
- Cash NPAT of \$4,623 million up 8 per cent;
- Fully franked interim dividend of \$1.98 declared up 8 per cent on 2014 interim dividend;
- Revenue up 5 per cent in subdued market conditions;
- Cost to income ratio improved 70 basis points to 42.2 per cent as productivity initiatives continue;
- Return on Equity (cash basis) of 18.6 per cent;
- Maintenance of strong capital position Basel III Common Equity Tier 1 (CET1) (Internationally Comparable)<sup>(4)</sup> of 13.3 per cent; and
- Customer deposits up \$32 billion to \$458 billion, which represents 63 per cent of funding.
- (1) Except where otherwise stated, all figures relate to the half year ended 31 December 2014. The term "prior comparative period" refers to the half year ended 31 December 2013, while the term "prior half" refers to the half year ended 30 June 2014. Unless otherwise indicated, all comparisons are to "prior comparative period".
- (2) For an explanation of, and reconciliation between, Statutory and Cash NPAT refer to pages 2, 3 and 15 of the Group's Profit Announcement for the half-year ended 31 December 2014, which is available at www.commbank.com.au/shareholders.
- (3) Comparative information has been restated to conform to presentation in the current period.
- (4) The Group has revised its international measure of CET1 at 31 December 2014 with the methodology consistent with that detailed in the August 2014 PwC Australia report commissioned by the Australian Bankers Association (ABA).



**Sydney, 11 February 2015:** The Commonwealth Bank of Australia (The Group) statutory net profit after tax (NPAT) for the half year ended 31 December 2014 was \$4,535 million, an 8 per cent increase on the prior comparative period. Cash NPAT for the half was \$4,623 million, also an increase of 8 per cent.

The Board declared an interim dividend of \$1.98 per share – an increase of 8 per cent on the 2014 interim dividend. The dividend payout ratio (cash basis) of approximately 70 per cent of cash NPAT is in line with the prior year and consistent with the Board's full year target of paying out between 70 and 80 per cent of cash NPAT.

The interim dividend, which will be fully franked, will be paid on 2 April 2015. The ex-dividend date is 17 February 2015. The Dividend Reinvestment Plan (DRP) will continue to operate, but no discount will be applied to shares issued under the plan for this dividend. The Board has decided not to neutralise the impact of the DRP through on-market share purchases.

Commenting on the result, Group Chief Executive Officer, Ian Narev said: "This result again demonstrates the benefits of sticking to a consistent strategy for a high quality franchise. Our ongoing focus on long term strategic priorities – people, technology, strength and productivity – continues to benefit our customers, our shareholders, our people and other key stakeholders. The Group's revenue momentum has continued, while our focus on productivity has delivered a further \$300 million of cost savings over the last 12 months. We have also maintained the strength of the Group's balance sheet in terms of capital, liquidity, deposit funding and provisioning.

The strength of our business enables us to invest for the long term. In this period, we invested in innovation within the business, with highlights including the establishment of a Group Innovation Lab, digital property settlement (PEXA) and the "Temporary Lock" functionality. We also bought new capability, through the acquisition of TYME, a South African based global leader in designing, building and operating digital banking systems. TYME gives us new opportunities in our emerging markets footprint, as well as providing capability to enhance innovation in our core markets."



Key components of the result include:

- Net interest income and other banking income both grew 6 per cent, with average interest earning assets up \$49 billion to \$739 billion and retail and business average interest bearing deposits<sup>(1)</sup> up \$27 billion to \$432 billion;
- Net interest margin (NIM) declined 2 basis points (to 2.12 per cent) on the prior half, reflecting competitive asset pricing, partially offset by lower wholesale funding costs;
- Strong growth in net interest income and other banking income and a disciplined approach to expenses contributed to Retail Banking Services cash earnings growth of 12 per cent;
- Wealth Management's average Funds Under Administration grew by 11 per cent with 85 per cent of funds outperforming their respective three year benchmarks;
- Cash earnings in New Zealand (excluding the impact of lower losses associated with the New Zealand earnings hedge) grew 15 per cent and in Bankwest grew 8 per cent respectively;
- The Group's cost to income ratio improved by 70 basis points, in large part due to the on-going productivity focus, which delivered savings of \$312 million over the past twelve months;
- The annualised ratio of loan impairment expense (LIE) to average gross loans and acceptances improved 2 basis points and 3 basis points (to 14 basis points) compared with the prior comparative period and the prior half respectively;
- Investment in long term growth continued, with \$595 million invested in a set of initiatives, including \$167 million for risk and compliance related projects, with the balance invested against on-going strategic priorities;
- Provisioning remained conservative, with total provisions of \$3.9 billion, and the ratio of provisions to credit risk weighted assets at 1.25 per cent. Collective provisions included a management overlay of almost \$800 million and an unchanged economic overlay;
- CET1 (Internationally Comparable basis) was 13.3 per cent. CET 1 (APRA basis) increased 70 basis points (on the prior twelve months) to 9.2 per cent; and
- The Group remained one of a limited number of global banks in the 'AA' ratings category.

Strong deposit growth during the period has seen the Group satisfy a significant proportion of its funding requirements from customer deposits, with deposits remaining at 63 per cent of total funding. During the period the Group took

<sup>(1)</sup> Includes transactions, savings and investment average interest bearing deposits.



advantage of improving conditions in wholesale markets, issuing \$18 billion of long term debt in multiple currencies.

While some of the Group's customers are facing challenges, this is not translating into a deterioration of credit quality. However, the Group is maintaining a strong balance sheet with high levels of capital and provisioning. Liquidity was \$151 billion as at 31 December 2014.

On the outlook for the 2015 calendar year, Ian Narev said: "The Australian economy has many of the foundations necessary to make a successful transition from its dependence on resource investment. Population growth, a vibrant construction sector, some signs of increased business investment, greater trade access supported by a lower Australian dollar and a strong banking sector are all contributing to an economy that remains the envy of most developed markets. However, the volatility of the global economy continues to undermine confidence, particularly the impact of lower commodity prices on national revenue."

"Weak confidence is a significant economic threat. Businesses need the certainty to invest to create jobs, and households need a greater feeling of security. That requires implementation of a coherent long term plan that clearly addresses target government debt levels and timeframes, infrastructure priorities, foreign investment, business competitiveness policies and, above all, job creation."

"In terms of the Group specifically, we will continue to invest in our current strategy. We believe that if we continue to work hard in an increasingly competitive environment, our strategy will continue to benefit our 15 million customers, our 52,000 employees, the 800,000 Australia households who own our shares, and the broader communities in which we operate."

Ends

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		Half Year Ended						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs			
	\$M	\$M	\$M	Jun 14 %	Dec 13 %			
Retail Banking Services	1,992	1,894	1,784	5	12			
Business and Private Banking	743	635	686	17	8			
Institutional Banking and Markets	653	582	670	12	(3)			
Wealth Management	347	396	393	(12)	(12)			
New Zealand	435	387	355	12	23			
Bankwest	378	325	350	16	8			
IFS and Other	75	193	30	(61)	Large			
Net profit after income tax ("cash basis") (1)	4,623	4,412	4,268	5	8			
Net profit after income tax ("statutory basis") <sup>(2)</sup>	4,535	4,424	4,207	3	8			

	Half Year Ended						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
				Jun 14 %	Dec 13 %		
Key Shareholder Ratios							
Earnings per share (cents) - cash basis - basic	284.1	272.0	263.9	4	8		
Return on equity (%) - cash basis	18.6	18.8	18.7	(20)bpts	(10)bpts		
Return on assets (%) - cash basis	1.1	1.1	1.1	-	-		
Dividend per share (cents) - fully franked	198	218	183	(9)	8		
Dividend payout ratio (%) - cash basis	69.8	80.5	69.5	large	30bpts		
Other Performance Indicators							
Total interest earning assets (\$M)	753,526	726,372	709,627	4	6		
Funds Under Administration - average (\$M)	274,923	266,221	262,578	3	5		
Net interest margin (%)	2.12	2.14	2.14	(2)bpts	(2)bpts		
Operating expense to total operating income (%)	42.2	42.8	42.9	(60)bpts	(70)bpts		

(1) Net profit after income tax ("cash basis") - represents net profit after tax and non-controlling interests before Bankwest non-cash items, the gain on sale of management rights, treasury shares valuation adjustment, Bell Group litigation expenses and unrealised gains and losses related to hedging and IFRS volatility. This is Management's preferred measure of the Group's financial performance.

(2) Net profit after income tax ("statutory basis") - represents net profit after tax and non-controlling interests, including Bankwest non-cash items, the gain on sale of management rights, treasury shares valuation adjustment, Bell Group litigation expenses and unrealised gains and losses related to hedging and IFRS volatility. This is equivalent to the statutory item "Net profit attributable to Equity holders of the Bank". Aluo BSD 

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#### **Group Performance Highlights**

	Half Year Ended ("statutory basis")		
	Dec 14 vs		
	31 Dec 14 Dec 13 %		
Net profit after tax (\$M)	4,535	8	
Return on equity (%)	18. 4	(10)bpts	
Earnings per share - basic (cents)	279. 1	7	
Dividends per share (cents)	<b>198</b> 8		

#### **Financial Performance**

The Group's net profit after tax ("statutory basis") for the half year ended 31 December 2014 increased 8% on the prior comparative period to \$4,535 million.

Return on equity ("statutory basis") was 18.4% and Earnings per share ("statutory basis") was 279.1 cents, an increase of 7% on the prior comparative period.

The Management Discussion and Analysis discloses the net profit after tax on both a statutory and cash basis. The statutory basis is prepared and reviewed in accordance with the Corporations Act 2001 and the Australian Accounting Standards, which comply with International Financial Reporting Standards (IFRS). The cash basis is used by management to present a clear view of the Group's underlying operating results, excluding items that introduce volatility and/or one-off distortions of the Group's current period performance. These items, such as hedging and IFRS volatility, are calculated consistently with the prior comparative period and prior half disclosures and do not discriminate between positive and negative adjustments. A list of items excluded from statutory profit is provided in the reconciliation of the Net profit after tax ("cash basis") on page 3 and described in greater detail on page 15.

The Group's vision is to excel at securing and enhancing the financial well-being of people, businesses and communities. The long-term strategies that the Group has pursued to achieve this vision have continued to deliver high levels of customer satisfaction across all businesses and another strong financial result.

Operating income growth was positive across all businesses, relative to both the prior comparative period and prior half.

Operating expenses reflected underlying inflationary pressures and ongoing costs of regulatory change and compliance initiatives, partly offset by the incremental benefit generated from productivity initiatives.

Loan impairment expense decreased, reflecting stable retail arrears experience and a benign commercial loan loss environment. Provisioning levels remain prudent and there has been no change made to economic overlays.

Net profit after tax ("cash basis") for the half year ended 31 December 2014 increased by 8% on the prior comparative period to \$4,623 million. Cash earnings per share increased 8% to 284.1 cents per share.

Return on equity ("cash basis") for the half year ended 31 December 2014 was 18.6%, a decrease of ten basis points on the prior comparative period.

Half Year Ended								
("cash basis")								
			Dec 14 vs	Dec 14 vs				
31 Dec 14	14 30 Jun 14 31 Dec 13 Jun 14 %							
4,623	4,412	4,268	5	8				
18. 6	18. 8	18.7	(20)bpts	(10)bpts				
284. 1	272. 0	263.9	4	8				
198	218	183	(9)	8				

#### Capital

The Group continued to maintain its strong capital position under the Basel III regulatory capital framework. As at 31 December 2014, the Basel III Common Equity Tier 1 (CET1) ratio as measured on a fully internationally comparable basis was 13.3% and 9.2% on an APRA basis.

This continues to place the Group in a strong position relative to our peers, and is well above the regulatory minimum levels.

#### Funding

The Group continued to maintain conservative balance sheet settings, with a considerable portion of the Group's lending growth funded by growth in customer deposits, which increased to \$458 billion as at 31 December 2014, up \$32 billion on the prior comparative period.

#### **Dividends**

The interim dividend declared was \$1.98 per share, an increase of 8% on the prior comparative period. This represents a dividend payout ratio ("cash basis") of approximately 70%.

The interim dividend payment will be fully franked and paid on 2 April 2015 to owners of ordinary shares at the close of business on 19 February 2015 (record date). Shares will be quoted ex-dividend on 17 February 2015.

#### Outlook

The Australian economy has many of the foundations necessary to make a successful transition from its dependence on resource investment. Population growth, a vibrant construction sector, some signs of increased business investment, greater trade access supported by a lower Australian dollar and a strong banking sector are all contributing to an economy that remains the envy of most developed markets. However, the volatility of the global economy continues to undermine confidence, particularly the impact of lower commodity prices on national revenue. Weak confidence is a significant economic threat. Businesses need the certainty to invest to create jobs, and households need a greater feeling of security. That requires implementation of a coherent long term plan that clearly addresses target government debt levels and timeframes, infrastructure priorities, foreign investment, business competitiveness policies and, above all, job creation. In terms of the Group specifically, it will continue to invest in its current strategy. The Group believes that if it continues to work hard in an increasingly competitive environment, its strategy will continue to benefit the Group's 15 million customers, its 52,000 employees, the 800,000 Australia households who own shares in the Group, and the broader communities in which it operates.

## **Highlights**

			alf Year End "cash basis'			Half Year Ended ("statutory basis")	
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs	31 Dec 14	Dec 14 vs
Group Performance Summary	\$M	\$M	\$M	Jun 14 %	Dec 13 %	\$M	Dec 13 %
Net interest income	7,891	7,647	7,444	3	6	7,888	6
Other banking income	2,370	2,089	2,234	13	6	2,314	5
Total banking income	10,261	9,736	9,678	5	6	10,202	6
Funds management income	970	930	1,003	4	(3)	974	(7)
Insurance income	416	433	386	(4)	8	535	18
Total operating income	11,647	11,099	11,067	5	5	11,711	5
Investment experience	80	154	81	(48)	(1)	n/a	n/a
Total income	11,727	11,253	11,148	4	5	11,711	5
Operating expenses	(4,914)	(4,748)	(4,751)	3	3	(4,951)	3
Loan impairment expense	(440)	(496)	(457)	(11)	(4)	(440)	(4)
Net profit before tax	6,373	6,009	5,940	6	7	6,320	7
Corporate tax expense (1)	(1,740)	(1,588)	(1,662)	10	5	(1,775)	5
Non-controlling interests (2)	(10)	(9)	(10)	11	-	(10)	-
Net profit after tax ("cash basis")	4,623	4,412	4,268	5	8	n/a	n/a
Hedging and IFRS volatility (3)	(42)	11	(5)	large	large	n/a	n/a
Other non-cash items (3)	(46)	1	(56)	large	(18)	n/a	n/a
Net profit after tax ("statutory basis")	4,535	4,424	4,207	3	8	4,535	8
Represented by: <sup>(4)</sup>							
Retail Banking Services	1,992	1,894	1,784	5	12		
Business and Private Banking	743	635	686	17	8		
Institutional Banking and Markets	653	582	670	12	(3)		
Wealth Management <sup>(5)</sup>	347	396	393	(12)	(12)		
New Zealand	435	387	355	12	23		
Bankwest	378	325	350	16	8		
IFS and Other	75	193	30	(61)	large		
Net profit after tax ("cash basis")	4,623	4,412	4,268	5	8		
Investment experience - after tax	(57)	(135)	(62)	(58)	(8)		
Net profit after tax ("underlying basis")	4,566	4,277	4,206	7	9		

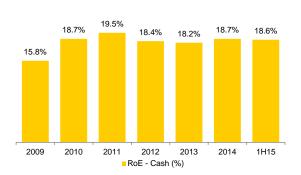
 For purposes of presentation, policyholder tax expense components of corporate tax expense are shown on a net basis (31 December 2014: \$61 million; 30 June 2014: \$66 million; 31 December 2013: \$60 million).

(2) Non-controlling interests include preference dividends paid to holders of preference shares in ASB Capital Limited and ASB Capital No.2 Limited.

(3) Refer to page 15 for details.

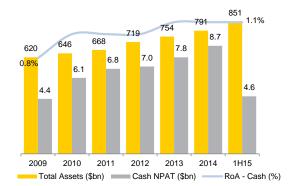
(4) Comparative information has been restated to reflect the creation of a Small Business customer channel within Retail Banking Services, and minor refinements to the allocation of customer balances and associated revenue and expenses between business segments.

(5) During the prior year the Group successfully completed the internalisation of the management of CFS Retail Property Group (CFX) and Kiwi Income Property Trust (KIP), and the Group ceased to manage the Commonwealth Property Office Fund (CPA). The Group also sold its entire proprietary unit holding in CPA and KIP, and part of its proprietary holding in CFX. Excluding the contribution from the Property businesses exited and transactions completed in the prior year, cash net profit after tax increased 1% on both the prior comparative period and prior half.



#### Group Return on Equity

#### **Group Return on Assets**



## **Highlights**

		н	alf Year Endec	1	
				Dec 14 vs	Dec 14 vs
Key Performance Indicators <sup>(1)</sup>	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %
Group					
Statutory net profit after tax (\$M)	4,535	4,424	4,207	3	8
Cash net profit after tax (\$M)	4,623	4,412	4,268	5	8
Net interest margin (%)	2. 12	2. 14	2.14	(2)bpts	(2)bpts
Average interest earning assets (\$M)	738,648	720,889	690,106	2	7
Average interest bearing liabilities (\$M)	695,400	675,749	647,944	3	7
Funds Under Administration (FUA) - average (\$M)	274,923	266,221	262,578	3	5
Average inforce premiums (\$M)	3,234	3,152	3,057	3	6
Funds management income to average FUA (%)	0. 70	0. 70	0.76	-	(6)bpts
Insurance income to average inforce premiums (%)	25.5	27.7	25. 0	(220)bpts	50 bpts
Operating expenses to total operating income (%)	42. 2	42.8	42. 9	(60)bpts	(70)bpts
Effective corporate tax rate ("cash basis") (%)	27.3	26.4	28.0	90 bpts	(70)bpts
Retail Banking Services					
Cash net profit after tax (\$M)	1,992	1,894	1,784	5	12
Operating expenses to total banking income (%)	34. 5	34.4	36. 1	10 bpts	(160)bpts
Business and Private Banking					
Cash net profit after tax (\$M)	743	635	686	17	8
Operating expenses to total banking income (%)	38. 2	38.8	38.5	(60)bpts	(30)bpts
					· / ·
Institutional Banking and Markets Cash net profit after tax (\$M)	653	582	670	12	(3
Operating expenses to total banking income (%)	33.1	37.6	33. 2	(450)bpts	(10)bpts
		0110	0012	(100)2000	(10)0010
Wealth Management <sup>(2)</sup>	0.47	200	202	(10)	(40
Cash net profit after tax (\$M)	347	396	393	(12)	(12
FUA - average (\$M) <sup>(2)</sup>	262,409	247,645	235,678	6	11
Average inforce premiums (\$M)	2,345 0. 69	2,291 0. 69	2,219	2	6 (3)bpts
Funds management income to average FUA (%) (2)	23. 2	0. 69 25. 9	0. 72 25. 1		
Insurance income to average inforce premiums (%) Operating expenses to total operating income (%) <sup>(2)</sup>	65.7	23. 9 68. 5	65.3	(270)bpts (280)bpts	(190)bpts 40 bpts
	03.7	00.5	05. 5	(200)0013	40 0013
New Zealand					
Cash net profit after tax (\$M)	435	387	355	12	23
FUA - average (\$M)	12,514	11,507	10,263	9	22
Average inforce premiums (\$M)	656	628	582	4	13
Funds management income to average FUA (%) <sup>(3)</sup>	0. 55	0. 54	0.58	1 bpt	(3)bpts
Insurance income to average inforce premiums (%) <sup>(3)</sup>	33.8	37.1	29.0	(330)bpts	480 bpts
Operating expenses to total operating income (%) (3)	40. 4	41.5	42.6	(110)bpts	(220)bpts
Bankwest					
Cash net profit after tax (\$M)	378	325	350	16	8
Operating expenses to total banking income (%)	43. 5	45.8	44. 7	(230)bpts	(120)bpts
Capital (Basel III)					
Common Equity Tier 1 (Internationally Comparable %) (4)	13. 3	n/a	n/a	n/a	n/a
Common Equity Tier 1 (APRA %)	9. 2	9.3	8. 5	(10)bpts	70 bpts

(1) Comparative information has been restated to reflect the creation of a Small Business customer channel within Retail Banking Services, and minor refinements to the allocation of customer balances and associated revenue and expenses between business segments.

(2) Excluding the contribution from the Property businesses exited and transactions completed in the prior period, cash net profit after tax increased 1% on both the prior comparative period and prior half. These Property transactions and businesses have been excluded from the calculation of affected comparative financial metrics and information where indicated throughout this document.

(3) Key financial metrics are calculated in New Zealand dollar terms.

(4) The Group has revised its international measure of CET1 at 31 December 2014 with the methodology consistent with that detailed in the August 2014 PwC Australia report commissioned by the Australian Bankers Association (ABA).

## **Highlights**

	Half Year Ended							
				Dec 14 vs	Dec 14 vs			
Shareholder Summary	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %			
Dividends per share - fully franked (cents)	198	218	183	(9)	8			
Dividend cover - cash (times)	1.4	1. 2	1.4	17	-			
Earnings Per Share (EPS) (cents) (1)								
Statutory basis - basic	279. 1	273. 3	260.5	2	7			
Cash basis - basic	284. 1	272. 0	263. 9	4	8			
Dividend payout ratio (%) <sup>(1)</sup>								
Statutory basis	71. 2	80. 3	70. 5	large	70 bpts			
Cash basis	69. 8	80. 5	69.5	large	30 bpts			
Weighted average no. of shares ("statutory basis") - basic (M) $^{(1)(2)}$	1,616	1,611	1,606	-	1			
Weighted average no. of shares ("cash basis") - basic (M) (1) (2)	1,619	1,614	1,609	-	1			
Return on equity ("statutory basis") (%) (1)	18. 4	19. 0	18. 5	(60)bpts	(10)bpts			
Return on equity ("cash basis") (%) (1)	18.6	18. 8	18. 7	(20)bpts	(10)bpts			

(1) For definitions refer to Appendix 15.

(2) Diluted EPS and weighted average number of shares are disclosed in Appendix 12.

			As at		
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs
Market Share <sup>(1)</sup>	%	%	%	Jun 14 %	Dec 13 %
Home loans	25. 2	25. 3	25. 3	(10)bpts	(10)bpts
Credit cards - RBA (2)	25. 2	24. 9	24. 7	30 bpts	50 bpts
Other household lending <sup>(3)</sup>	18.6	18. 8	18. 2	(20)bpts	40 bpts
Household deposits (4)	28.8	28.7	28.6	10 bpts	20 bpts
Business lending - RBA	17. 2	17. 7	17. 9	(50)bpts	(70)bpts
Business lending - APRA	18.6	18. 8	19. 0	(20)bpts	(40)bpts
Business deposits - APRA	20. 9	21.7	21.0	(80)bpts	(10)bpts
Asset Finance	13. 4	13. 2	13. 3	20 bpts	10 bpts
Equities trading	5.8	5. 2	5. 1	60 bpts	70 bpts
Australian Retail - administrator view <sup>(5)</sup>	15.7	15. 7	15. 6	-	10 bpts
FirstChoice Platform (5)	11. 4	11. 5	11.4	(10)bpts	-
Australia life insurance (total risk) <sup>(5)</sup>	12. 2	12. 4	12. 9	(20)bpts	(70)bpts
Australia life insurance (individual risk) <sup>(5)</sup>	12. 1	12. 4	12.6	(30)bpts	(50)bpts
NZ home loans	21.7	21. 9	22. 1	(20)bpts	(40)bpts
NZ retail deposits	20. 6	20. 6	20. 4	-	20 bpts
NZ business lending	11.5	11. 0	10. 6	50 bpts	90 bpts
NZ retail FUA	16. 5	16. 1	17. 0	40 bpts	(50)bpts
NZ annual inforce premiums	29. 0	29. 1	29.4	(10)bpts	(40)bpts

(1) Prior periods have been restated in line with market updates.

(2) As at 30 November 2014.

(3) Other household lending market share includes personal loans, margin loans and other forms of lending to individuals.

(4) Comparatives have not been restated to include the impact of new market entrants in the current period.

(5) As at 30 September 2014.

Credit Ratings	Long-term	Short-term	Outlook
Fitch Ratings	AA-	F1+	Stable
Moody's Investors Service	Aa2	P-1	Stable
Standard & Poor's	AA-	A-1+	Stable

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#### **Financial Performance and Business Review**

#### December 2014 versus December 2013

The Group's net profit after tax ("cash basis") increased 8% on the prior comparative period to \$4,623 million.

Earnings per share ("cash basis") increased 8% on the prior comparative period to 284.1 cents per share, whilst return on equity ("cash basis") decreased 10 basis points on the prior comparative period to 18.6%.

The key components of the Group result were:

- Net interest income increased 6% to \$7,891 million, reflecting 7% growth in average interest earning assets, partly offset by a two basis point decrease in net interest margin.
- Other banking income increased 6% to \$2,370 million due to volume driven growth in commissions, higher Markets income, a more favourable counterparty fair value adjustment and increased share of profits from associates;
- Funds management income decreased 3% to \$970 million. During the prior year the Group successfully completed the internalisation of the management of CFS Retail Property Group (CFX) and Kiwi Income Property Trust (KIP), and the Group ceased to manage the Commonwealth Property Office Fund (CPA). The Group also sold its entire proprietary unit holding in CPA and KIP, and part of its proprietary unit holding in CFX. Excluding the impact of the Property transactions and businesses from comparative results, Funds management income increased 7%, driven by a 12% increase in average Funds Under Administration (FUA) from positive net flows, a strong investment performance and a 1% benefit from the lower Australian dollar. The increase was partly offset by lower Advice revenue:
- Insurance income increased 8% to \$416 million, due to average inforce premium growth of 6% as a result of improved lapse rates, partly offset by a deterioration in claims experience. This increase includes a 1% benefit from the lower Australian dollar;
- Operating expenses increased 3% to \$4,914 million, including higher staff costs from inflation-related salary increases and higher professional fees. This was partly offset by lower Information Technology (IT) expenses, due to software write-offs in the prior comparative period, and the continued realisation of incremental benefits from productivity initiatives; and
- Loan impairment expense decreased 4% to \$440 million, due to a reduction in individual provisioning requirements.

#### December 2014 versus June 2014

The Group's net profit after tax ("cash basis") increased 5% on the prior half.

Earnings per share ("cash basis") increased 4% on the prior half to 284.1 cents per share, whilst return on equity ("cash basis") decreased 20 basis points to 18.6%.

It should be noted when comparing current half financial performance to the prior half that there are three more calendar days benefiting revenue in the current half. Key points of note in the result included the following:

- Net interest income increased 3%, reflecting 2% growth in average interest earning assets, partly offset by a two basis point decrease in net interest margin;
- Other banking income increased 13% due to volume driven growth in commissions, stronger Markets income, favourable counterparty fair value adjustments as well as the impact of the impairment of the investment in Vietnam International Bank (VIB) on the prior half;
- Funds management income increased 4% to \$970 million. Excluding the impact of the Property transactions and businesses from comparative results, Funds management income increased 9% on the prior half with a 6% increase in average FUA and a favourable change in business mix;
- Insurance income decreased 4% due to a deterioration in claims experience, partly offset by a 3% increase in average inforce premiums;
- Operating expenses increased 3%, including higher staff expenses from inflation-related salary increases, and higher professional fees. This was partly offset by lower IT expenses due to increased amortisation in the prior half and the continued realisation of incremental benefits from productivity initiatives; and
- Loan impairment expense decreased 11%, reflecting lower individual provisions and stable portfolio quality.

#### **Net Interest Income**

		Half Year Ended						
	31 Dec 14	30 Jun 14	14 31 Dec 13	Dec 14 vs	Dec 14 vs			
	\$M	\$M	\$M	Jun 14 %	Dec 13 %			
Net interest income ("cash basis")	7,891	7,647	7,444	3	6			
Average interest earning assets								
Home loans	403,956	392,846	379,583	3	6			
Personal loans	23,244	22,865	22,138	2	5			
Business and corporate loans	185,637	180,528	174,024	3	7			
Total average lending interest earning assets	612,837	596,239	575,745	3	6			
Non-lending interest earning assets	125,811	124,650	114,361	1	10			
Total average interest earning assets	738,648	720,889	690,106	2	7			
Net interest margin (%)	2.12	2.14	2.14	(2)bpts	(2)bpts			

#### December 2014 versus December 2013

Net interest income increased by 6% on the prior comparative period to \$7,891 million. The result was driven by growth in average interest earning assets of 7%, partly offset by a two basis point decrease in net interest margin.

#### **Average Interest Earning Assets**

Average interest earning assets increased by \$49 billion on the prior comparative period to \$739 billion, reflecting a \$37 billion increase in average lending interest earning assets and a \$12 billion increase in average non-lending interest earning assets.

Home loan average balances increased by \$24 billion or 6% on the prior comparative period to \$404 billion. The growth in home loan balances was largely driven by growth in Retail Banking Services and Bankwest.

Average balances for business and corporate lending increased by \$12 billion on the prior comparative period to \$186 billion driven by a combination of business banking and institutional lending.

Average non-lending interest earning assets increased \$12 billion on the prior comparative period, due to higher average levels of liquid assets.

#### **Net Interest Margin**

The Group's net interest margin decreased two basis points on the prior comparative period to 2.12%. The key drivers of the movement were:

**Asset pricing:** Decreased margin of ten basis points, of which seven basis points related to home lending, reflecting competitive pricing and a change in mix with a shift in customer preference towards fixed rate home loans.

**Funding costs:** Increased margin of seven basis points reflecting lower wholesale funding costs.

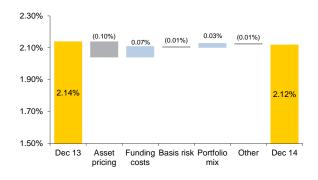
**Basis risk:** Basis risk arises from funding assets which are priced relative to the cash rate with liabilities priced relative to the bank bill swap rate. The margin decreased by one basis

point as a result of an increase in the spread between the cash rate and the bank bill swap rate during the period.

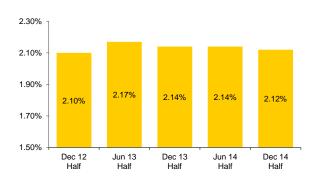
**Portfolio mix:** Increased margin of three basis points reflecting the favourable change in funding mix from proportionately higher levels of transaction and savings deposits.

**Other:** Decreased margin of one basis point, driven by increased holdings of liquid assets.

NIM movement since December 2013



#### Group NIM (Half Year Ended)



#### Net Interest Income (continued)

#### December 2014 versus June 2014

Net interest income increased by 3% on the prior half, driven by growth in average interest earning assets of 2%, partly offset by a two basis point decline in net interest margin to 2.12%.

#### Average Interest Earning Assets

Average interest earning assets increased by \$18 billion on the prior half to \$739 billion, reflecting a \$17 billion increase in average lending interest earning assets, and an \$1 billion increase in average non-lending interest earning assets.

Home loan average balances increased by \$11 billion or 3%, on the prior half to \$404 billion, primarily driven by growth in the domestic banking business.

Average balances for business and corporate lending increased by \$5 billion on the prior half to \$186 billion, primarily driven by a combination of business banking and institutional lending.

Average non-lending interest earning assets increased \$1 billion on the prior half from growth in liquid assets.

#### **Net Interest Margin**

The Group's net interest margin decreased two basis points on the prior half to 2.12%. The key drivers were:

Asset Pricing: Decreased margin of four basis points, of which three basis points related to home lending, reflecting competitive pricing and change in mix with a shift in customer preference towards fixed rate home loans.

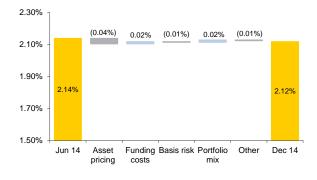
**Funding costs:** Increased margin of two basis points, reflecting lower wholesale funding costs.

**Basis risk:** Margin decreased by one basis point as a result of an increase in the spread between the cash rate and the bank bill swap rate during the current half.

**Portfolio mix:** Increased margin of two basis points reflecting the favourable change in funding mix from proportionately higher levels of transactions and savings deposits.

**Other:** Decreased margin of one basis point, driven by lower benefit from free equity funding.

NIM movement since June 2014



#### **Other Banking Income**

		Half Year Ended					
	31 Dec 14 \$M	30 Jun 14 \$M	31 Dec 13 \$M	<b>Dec 14 vs</b> Jun 14 %	Dec 14 vs Dec 13 %		
Commissions	1,127	1,049	1,081	7	4		
Lending fees	528	546	537	(3)	(2)		
Trading income	513	414	508	24	1		
Other income	202	80	108	large	87		
Other banking income ("cash basis")	2,370	2,089	2,234	13	6		

#### **December 2014 versus December 2013**

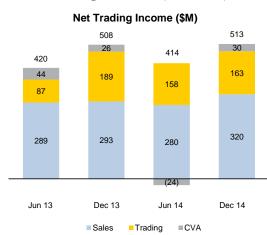
Other banking income increased 6% on the prior comparative period to \$2,370 million, driven by the following revenue items:

**Commissions** increased 4% on the prior comparative period to \$1,127 million due to higher credit card interchange revenue and increased equities trading volumes;

Lending fees decreased 2% on the prior comparative period to \$528 million driven by lower line fees, reflecting competitive pricing;

**Trading income** increased 1% on the prior comparative period to \$513 million with favourable revenue from the Markets business, with Rates and Fixed Income performing well in a volatile environment; and

**Other income** increased 87% on the prior comparative period to \$202 million, driven by a reduced loss on the hedge of New Zealand operations, a higher contribution from investments in associates in China and Vietnam, and a gain on the sale of liquid assets.



#### Other Banking Income (continued)

#### December 2014 versus June 2014

Other banking income increased 13% on the prior half driven by the following revenue items:

**Commissions** increased 7% on the prior half mainly due to higher credit card interchange revenue and increased foreign exchange volumes;

**Lending fees** decreased 3% on the prior half driven by lower line fees, reflecting competitive pricing;

**Trading income** increased 24% on the prior half with a strong sales and trading performance in the Markets business and favourable counterparty fair value adjustments; and

**Other income** increased due to the non-recurrence of the impairment of the investment in VIB, a reduced loss on the hedge of New Zealand operations, and a gain on sale of liquid assets.

#### **Funds Management Income**

	Half Year Ended <sup>(1) (2)</sup>						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
	\$M	\$M	\$M	Jun 14 %	Dec 13 %		
Colonial First State (3)	451	407	421	11	7		
CFS Global Asset Management (CFSGAM)	402	371	368	8	9		
CommInsure	64	63	69	2	(7)		
New Zealand	34	30	30	13	13		
Other	19	22	15	(14)	27		
Funds management income (excluding Property)	970	893	903	9	7		
Property	-	37	100	large	large		
Funds management income (including Property)	970	930	1,003	4	(3)		

(1) Comparative information has been reclassified to conform to presentation in the current period.

(2) The Property transactions were completed and the businesses exited during the 30 June 2014 financial year.

(3) Colonial First State incorporates the results of all financial planning businesses.

#### December 2014 versus December 2013

Funds management income decreased 3% on the prior year comparative period to \$970 million. Excluding Property from the comparative results, Funds management income increased 7% on the prior comparative period driven by:

- A 12% increase in average FUA reflecting investment market gains and strong investment performance;
- Positive net flows and the benefit from foreign sourced income as a result of the lower Australian dollar; partly offset by
- Funds management margin decline of three basis points largely due to lower Advice revenue and the contraction of the legacy investment business, partly offset by an improvement in business and product mix.

#### December 2014 versus June 2014

Funds management income increased 4% on the prior half. Excluding Property from the comparative results, Funds management income increased 9% on prior half driven by:

- A 6% increase in average FUA from growth in equity markets and ongoing investment outperformance, and continued strong growth in the ASB KiwiSaver scheme;
- The benefit from foreign sourced income as a result of the lower Australian dollar; and
- Funds management margin being maintained, benefitting from mix, offset by a contraction in the legacy investment business.

#### **Insurance Income**

		Half Year Ended					
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
	\$M	\$M	\$M	Jun 14 %	Dec 13 %		
CommInsure	274	294	281	(7)	(2)		
New Zealand	109	115	87	(5)	25		
IFS Asia	21	18	18	17	17		
Other	12	6	-	large	large		
Insurance income ("cash basis")	416	433	386	(4)	8		

#### December 2014 versus December 2013

Insurance income increased by 8% on the prior comparative period to \$416 million, driven by:

- An increase in average inforce premiums of 6% to \$3,234 million, driven by new business sales and an improvement in lapse rates across CommInsure;
- Strong claims experience in New Zealand;
- The non-recurrence of reserve strengthening and improved pricing in CommInsure Wholesale Life; partly offset by
- The impact of the Brisbane hail storm and higher working claims in CommInsure General Insurance as well as deterioration in claims experience in Retail Life and Wholesale Life.

#### December 2014 versus June 2014

Insurance income decreased by 4% on the prior half, driven by:

- The impact of the Brisbane hail storm and higher working claims in CommInsure General Insurance;
- Higher lapse rates in New Zealand against a strong prior half result; partly offset by
- Improved CommInsure Wholesale Life insurance income from repricing and lower reserving in the half.

#### **Operating Expenses**

		Half Year Ended						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs			
	\$M	\$M	\$M	Jun 14 %	Dec 13 %			
Staff expenses	2,906	2,757	2,785	5	4			
Occupancy and equipment expenses	539	529	524	2	3			
Information technology services expenses	628	659	678	(5)	(7)			
Other expenses	841	803	764	5	10			
Operating expenses ("cash basis")	4,914	4,748	4,751	3	3			
Operating expenses to total operating income (%)	42. 2	42.8	42.9	(60)bpts	(70)bpts			
Banking expense to total operating income (%)	39. 3	39.5	39. 9	(20)bpts	(60)bpts			

#### December 2014 versus December 2013

Operating expenses increased 3% on the prior comparative period to \$4,914 million. The key drivers were:

Staff expenses increased by 4% to \$2,906 million driven by a 1% impact from the lower Australian dollar, inflation-related salary increases and higher compliance project related costs; Occupancy and equipment expenses increased by 3% to

\$539 million primarily due to rental reviews;

**Information technology services expenses** decreased by 7% to \$628 million driven by the impact of software write-offs on the prior comparative period;

**Other expenses** increased by 10% to \$841 million driven by higher professional fees and compliance costs; and

**Group expense to income ratio** improved 70 basis points on the prior comparative period to 42.2% reflecting higher revenues and the benefit of productivity initiatives. The banking expense to income ratio also improved 60 basis points on the prior comparative period to 39.3%.

#### December 2014 versus June 2014

Operating expenses increased 3% on the prior half. The key drivers were:

**Staff expenses** increased by 5%, driven by inflation-related salary increases and higher compliance project related costs;

**Occupancy and equipment expenses** increased by 2%, primarily due to rental reviews;

**Information technology services expenses** decreased by 5%, driven by the impact of increased software amortisation on the prior half;

**Other expenses** increased by 5%, driven by higher professional fees and non-lending losses; and

**Group expense to income ratio** improved 60 basis points on the prior half reflecting higher revenues and the benefit of productivity initiatives. The banking expense to income ratio improved 20 basis points on the prior half.

#### **Operating Expenses** (continued)

**Investment Spend** 

		Half Year Ended						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs			
	\$M	\$M	\$M	Jun 14 %	Dec 13 %			
Expensed investment spend (1)	255	310	288	(18)	(11)			
Capitalised investment spend	340	283	301	20	13			
Investment spend	595	593	589	-	1			
Comprising:								
Productivity and growth	358	400	374	(11)	(4)			
Risk and compliance	167	141	139	18	20			
Branch refurbishment and other	70	52	76	35	(8)			
Investment spend	595	593	589	-	1			

(1) Included within Operating Expenses disclosure on page 12.

#### December 2014 versus December 2013

The Group continued to invest strongly in the business with \$595 million incurred in the half year to 31 December 2014, an increase of 1% on the prior comparative period.

Investment has continued to focus on delivering productivity and growth initiatives, including further enhancements to the Group's digital channels and sales management capabilities.

Spend on risk and compliance projects continued to grow as systems are implemented to assist in satisfying various regulatory obligations. In addition, the Group has also invested in enhancing the Group's information security to mitigate risks and to provide greater stability for our customers.

#### December 2014 versus June 2014

Investment spend remained flat on the prior half, largely due to higher spend on risk and compliance projects, offset by timing of project spend on productivity and growth initiatives.

#### Loan Impairment Expense

		Half Year Ended						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs			
	\$M	\$M	\$M	Jun 14 %	Dec 13 %			
Retail Banking Services (1)	268	285	297	(6)	(10)			
Business and Private Banking <sup>(1)</sup>	63	157	80	(60)	(21)			
Institutional Banking and Markets	97	40	21	large	large			
New Zealand	34	33	18	3	89			
Bankwest	(26)	6	5	large	large			
IFS and Other	4	(25)	36	large	(89)			
Loan impairment expense ("cash basis")	440	496	457	(11)	(4)			

(1) Comparative information has been reclassified to conform to presentation in the current period.

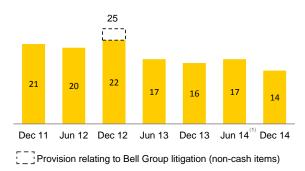
#### December 2014 versus December 2013

Loan impairment expense decreased 4% on the prior comparative period to \$440 million. The decrease was driven by:

- A reduction in Retail Banking Services as a result of continued improvement in home loan credit quality and lower provision levels in personal loans;
- Increase in write-backs in Business and Private Banking;
- Continued run-off of troublesome loans and reduced individual provision requirements in Bankwest; partly offset by
- Increase in Institutional Banking and Markets due to portfolio growth, lower write-backs and recoveries, and certain legacy exposures; and
- Increased expense in New Zealand as a result of stabilisation of the portfolio resulting in lower provisions releases.

#### Loan Impairment Expense (continued)

Half Year Loan Impairment Expense (Annualised) as a % of Average Gross Loans and Acceptances (bpts)



(1) 16 basis points, including the Bell Group write-back (non-cash item).

#### **Taxation Expense**

	Half Year Ended				
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs
	\$M	\$M	\$M	Jun 14 %	Dec 13 %
Corporate tax expense (\$M)	1,740	1,588	1,662	10	5
Effective tax rate (%)	27.3	26.4	28.0	90 bpts	(70)bpts

#### December 2014 versus December 2013

Corporate tax expense for the half year ended 31 December 2014 increased 5% on the prior comparative period representing a 27.3% effective tax rate.

The effective tax rate is below the Australian company tax rate of 30% primarily as a result of the profit earned by offshore jurisdictions that have lower corporate tax rates, the offshore banking unit and prior year adjustments.

#### December 2014 versus June 2014

December 2014 versus June 2014

individual provisions in the prior half;

mainly driven by:

Bankwest:

provisions.

Loan impairment expense decreased 11% on the prior half

Decreased expense in Business and Private Banking driven by the non-recurrence of a small number of large

Reduced individual provisioning requirements and

continued run-off of non-core business lending in

Reduced provision expense in Retail Banking Services driven by the personal loan portfolio; partly offset by

Increase in Institutional Banking and Markets driven by

portfolio growth and a small number of individual

Corporate tax expense for the half year ended 31 December 2014 increased 10% on the prior half representing a 27.3% effective tax rate.

The effective tax rate is below the Australian company tax rate of 30% primarily as a result of the profit earned by offshore jurisdictions that have lower corporate tax rates, the offshore banking unit and prior year adjustments.

#### **Non-Cash Items Included in Statutory Profit**

		Half Year Ended						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs			
	\$M	\$M	\$M	Jun 14 %	Dec 13 %			
Hedging and IFRS volatility	(42)	11	(5)	large	large			
Bankwest non-cash items	(26)	(26)	(30)	-	(13)			
Treasury shares valuation adjustment	(20)	(13)	(28)	54	(29)			
Bell Group litigation	-	25	-	large	-			
Gain on sale of management rights	-	15	2	large	large			
Other non-cash items	(46)	1	(56)	large	(18)			
Total non-cash items (after tax)	(88)	12	(61)	large	44			

Non-cash items are excluded from net profit after tax ("cash basis"), which is management's preferred measure of the Group's financial performance, as they tend to be non-recurring in nature or are not considered representative of the Group's ongoing financial performance. The impact of these items on the Group's net profit after tax ("statutory basis") is outlined below and treated consistently with prior comparative period and prior half disclosures. Refer to Appendix 11 for the detailed profit reconciliation.

#### Hedging and IFRS volatility

Hedging and IFRS volatility includes unrealised fair value gains or losses on economic hedges that do not qualify for hedge accounting under IFRS, including:

- Cross currency interest rate swaps hedging foreign currency denominated debt issues; and
- Foreign exchange hedges relating to future New Zealand earnings.

Hedging and IFRS volatility also includes unrealised fair value gains or losses on the ineffective portion of economic hedges that qualify for hedge accounting under IFRS.

Fair value gains or losses on all of these economic hedges are excluded from cash profit, since the asymmetric recognition of the gains or losses does not affect the Group's performance over the life of the hedge. A \$42 million after tax loss was recognised in statutory profit for the half year ended 31 December 2014 (30 June 2014: \$11 million after tax gain; 31 December 2013: \$5 million after tax loss).

#### **Bankwest non-cash items**

The acquisition of Bankwest resulted in the recognition of assets at fair value, representing certain financial instruments, core deposits and brand name totalling \$463 million that are being amortised over their useful lives. This resulted in amortisation charges of \$26 million after tax in the half year ended 31 December 2014 (30 June 2014: \$26 million; 31 December 2013: \$30 million).

These items were not recognised in cash profit as they were not representative of the Group's expected ongoing financial performance.

#### **Treasury shares valuation adjustment**

Under IFRS, Commonwealth Bank of Australia shares held by the Group in the managed funds and life insurance businesses are defined as treasury shares and are held at cost. Distributions, realised and unrealised gains and losses are recognised in cash profit representing the underlying performance of the asset portfolio attributable to the wealth and life insurance businesses. These distributions, gains and losses are reversed as non-cash items for statutory reporting purposes. A \$20 million after tax loss was included in statutory profit in the half year ended 31 December 2014 (30 June 2014: \$13 million after tax loss; 31 December 2013: \$28 million after tax loss).

#### **Bell Group litigation**

Proceedings were brought by the liquidators of the Bell Group of companies against the consortium of banks that restructured its facilities on 26 January 1990. The Supreme Court of Western Australia Court of Appeal ruling on 17 August 2012 was adverse for the consortium of banks and resulted in an additional provision being raised by the Group. Settlement was reached during the prior half, resulting in a partial write-off and release of the remaining provision. This is reported as a non-cash item due to its historic and one-off nature.

#### Gain on sale of management rights

During the prior year, the Group successfully completed the internalisation of the management of CFS Retail Property Trust (CFX) and Kiwi Income Property Trust (KIP), which resulted in a gain (net of transaction costs and indemnities) of \$15 million for the half year ended 30 June 2014 and \$2 million for the half year ended 31 December 2013.

#### **Policyholder tax**

Policyholder tax is included in the Wealth Management business results for statutory reporting purposes. In the half year ended 31 December 2014, tax expense of \$61 million (30 June 2014: \$66 million; 31 December 2013: \$60 million), funds management income of \$11 million (30 June 2014: \$17 million; 31 December 2013: \$42 million) and insurance income of \$50 million (30 June 2014: \$49 million; 31 December 2013: \$18 million) was recognised. The gross up of these items are excluded from cash profit, as they do not reflect the underlying performance of the business, which is measured on a net of policyholder tax basis.

#### **Investment experience**

Investment experience primarily includes the returns on shareholder capital invested in the wealth management and insurance businesses, as well as the volatility generated through the economically hedged guaranteed annuity portfolio held by the Group's Wealth Management division. This item is classified separately within cash profit.

#### **Review of Group Assets and Liabilities**

		As at				
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs	
Total Group Assets and Liabilities	\$M	\$M	\$M	Jun 14 %	Dec 13 %	
Interest earning assets						
Home loans	411,305	399,685	387,021	3	6	
Consumer finance	23,706	23,058	22,636	3	5	
Business and corporate loans	191,203	183,930	180,582	4	6	
Loans, bills discounted and other receivables (1)	626,214	606,673	590,239	3	6	
Non-lending interest earning assets	127,312	119,699	119,388	6	7	
Total interest earning assets	753,526	726,372	709,627	4	6	
Other assets <sup>(1)</sup>	97,188	65,079	72,674	49	34	
Total assets	850,714	791,451	782,301	7	9	
Interest bearing liabilities						
Transaction deposits (2)	81,866	76,947	71,698	6	14	
Savings deposits (2)	163,477	155,142	144,973	5	13	
Investment deposits (2)	197,569	192,956	197,113	2	-	
Other demand deposits	65,867	60,832	59,759	8	10	
Total interest bearing deposits	508,779	485,877	473,543	5	7	
Debt issues	155,275	147,246	147,482	5	5	
Other interest bearing liabilities	52,638	42,079	47,299	25	11	
Total interest bearing liabilities	716,692	675,202	668,324	6	7	
Non-interest bearing liabilities	82,991	66,901	66,940	24	24	
Total liabilities	799,683	742,103	735,264	8	9	

(1) Loans, bills discounted and other receivables exclude provisions for impairment which are included in Other assets.

(2) Comparatives have been restated to conform to presentation in the current period.

#### December 2014 versus December 2013

Asset growth of \$68 billion or 9% on the prior comparative period was due to increased home lending, business and corporate lending, an increase in derivative balances and higher cash and liquid asset balances.

Customer deposits continue to represent 63% of total funding (31 December 2013: 63%).

Total assets and total liabilities each include a 1% increase due to the lower Australian dollar.

#### **Home loans**

Home loan balances increased \$24 billion to \$411 billion, reflecting a 6% increase on the prior comparative period. This outcome reflected growth in Retail Banking Services, Bankwest and New Zealand.

#### Consumer finance

Personal loans, credit cards and margin lending increased 5% on the prior comparative period to \$24 billion. This was driven by above system growth in credit cards and personal lending products in Retail Banking Services.

#### **Business and corporate loans**

Business and corporate loans increased \$11 billion to \$191 billion, a 6% increase on the prior comparative period. This includes a 1% increase due to the lower Australian dollar. This was primarily driven by strong growth in institutional lending, particularly in the strategic focus industries of Natural Resources, Utilities and Financial Institutions.

#### Non-lending interest earning assets

Non-lending interest earning assets increased \$8 billion to \$127 billion, reflecting a 7% increase on the prior comparative period. This includes a 2% increase due to the lower Australian dollar. This was driven by higher liquid asset balances held as a result of balance sheet growth and new regulatory requirements.

#### **Other assets**

Other assets, including derivative assets, insurance assets and intangibles, increased \$25 billion to \$97 billion, a 34% increase on the prior comparative period, reflecting higher derivative balances driven by foreign exchange volatility.

#### Interest bearing deposits

Interest bearing deposits increased \$35 billion to \$509 billion, a 7% increase on the prior comparative period.

Targeted campaigns in a highly competitive market resulted in growth of \$19 billion in savings deposits, a \$10 billion increase in transaction deposits and a \$6 billion increase in other demand deposits.

#### **Debt issues**

Debt issues increased \$8 billion to \$155 billion, a 5% increase on the prior comparative period. While deposits satisfied the majority of the Group's funding requirements, strong access was maintained to both domestic and international wholesale debt markets.

Refer to page 25 for further information on debt programs and issuance for the half year ended 31 December 2014.

#### Other interest bearing liabilities

Other interest bearing liabilities, including loan capital, liabilities at fair value through the income statement and amounts due to other financial institutions, increased \$5 billion to \$53 billion, an 11% increase on the prior comparative period. This includes a 3% increase due to the lower Australian dollar.

#### Non-interest bearing liabilities

Non-interest bearing liabilities, including derivative liabilities and insurance policy liabilities, increased \$16 billion to \$83 billion, a 24% increase on the prior comparative period. This was predominantly driven by foreign exchange volatility impacting derivative liabilities held for trading purposes and for hedging term debt.

#### Review of Group Assets and Liabilities (continued)

#### December 2014 versus June 2014

Asset growth of \$59 billion or 7% on the prior half was driven by increased home lending, business and corporate lending, liquid assets, derivative asset balances and trading assets.

Strong deposits growth allowed the Group to continue to satisfy a significant portion of its funding requirements through customer deposits. Customer deposits made up 63% of total funding as at 31 December 2014, down 1% from 64% in the prior half.

Total assets and total liabilities each include a 1% increase due to the lower Australian dollar.

#### Home loans

Home loans experienced continued growth with balances increasing by 3% on the prior half. This outcome reflected growth in Retail Banking Services and Bankwest.

#### **Consumer finance**

Personal loans, credit cards and margin lending, increased 3% on the prior half, with strong credit card growth in Retail Banking Services.

#### **Business and corporate loans**

Business and corporate loans increased \$7 billion, a 4% increase on the prior half. This includes a 1% increase due to the lower Australian dollar. This was largely due to solid institutional lending growth both domestically and offshore.

#### Non-lending interest earning assets

Non-lending interest earning assets increased \$8 billion, a 6% increase on the prior half. This includes a 2% increase due to the lower Australian dollar. This was driven by higher cash and other liquid asset balances held as a result of balance sheet growth and regulatory requirements.

#### Other assets

Other assets, including derivative assets, insurance assets

and intangibles, increased 49% on the prior half. This increase reflected higher derivative asset balances driven by volatility in foreign exchange and interest rate markets.

#### Interest bearing deposits

Interest bearing deposits increased \$23 billion, reflecting a 5% increase on the prior half. This includes a 1% increase due to the lower Australian dollar.

Targeted campaigns in a highly competitive market resulted in growth of \$8 billion in savings deposits, a \$5 billion increase in transaction deposits, a \$5 billion increase in other demand deposits, and a \$5 billion increase in investment deposits.

#### **Debt issues**

Debt issues increased \$8 billion, reflecting a 5% increase on the prior half.

Refer to page 25 for further information on debt programs and issuance for the half year ended 31 December 2014.

#### Other interest bearing liabilities

Other interest bearing liabilities, including loan capital, liabilities at fair value through the income statement and amounts due to other financial institutions, increased 25% on the prior half. This includes a 5% increase due to the lower Australian dollar. This was largely due to a net increase in cash collateral received from counterparties as a result of the lower Australian dollar.

#### **Non-interest bearing liabilities**

Non-interest bearing liabilities, including derivative liabilities and insurance policy liabilities, increased 24% on the prior half. This includes a 2% increase due to the lower Australian dollar. This was driven predominantly by foreign exchange volatility impacting both derivative liabilities held for trading purposes and for hedging term debt. This page has been intentionally left blank

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#### Loan Impairment Provisions and Credit Quality

**Provisions for Impairment** 

		As at						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs			
	\$M	\$M	\$M	Jun 14 %	Dec 13 %			
Provisions for impairment losses								
Collective provision	2,763	2,779	2,870	(1)	(4)			
Individually assessed provisions	1,116	1,127	1,416	(1)	(21)			
Total provisions for impairment losses	3,879	3,906	4,286	(1)	(9)			
Less: Off balance sheet provisions	(19)	(40)	(24)	(53)	(21)			
Total provisions for loan impairment	3,860	3,866	4,262	-	(9)			

#### December 2014 versus December 2013

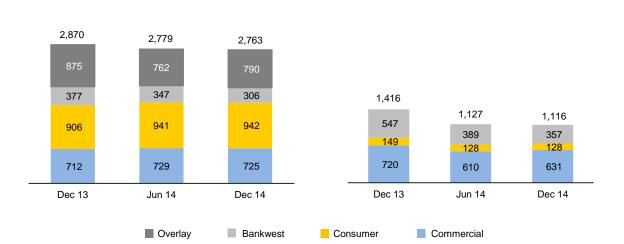
Total provisions for impairment losses decreased 9% on the prior comparative period to \$3,879 million as of 31 December 2014. The movement in the level of provisioning reflects:

- The reduction in individual provisioning as impaired loans reduced;
- Reduced Bankwest collective provision, as a result of the continued run-off of troublesome loans, together with lower management overlays; offset by an increase in Consumer collective provision reflecting refinements to models; and
- Economic overlays remain unchanged on the prior comparative period.



Total provisions for impairment losses decreased 1% on the prior half. The movement in the level of provisioning reflects:

- A reduction in collective and individually assessed provisions in Bankwest as a result of continued run-off of troublesome and impaired loans;
- A small number of individual provisions in the commercial portfolio;
- Management overlays increased reflecting amounts set aside for the annual review of factors and refinements to models; and
- Economic overlays remain unchanged on the prior half.



#### **Collective Provisions (\$M)**

#### Individually Assessed Provisions (\$M)

#### Loan Impairment Provisions and Credit Quality (continued)

**Credit Quality** 

	Half Year Ended					
				Dec 14 vs	Dec 14 vs	
Credit Quality Metrics	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %	
Gross loans and acceptances (GLAA) (\$M)	627,698	608,127	591,775	3	6	
Risk weighted assets (RWA) (\$M) - Basel III	353,048	337,715	334,197	5	6	
Credit RWA (\$M) - Basel III	311,524	289,138	282,204	8	10	
Gross impaired assets (\$M)	3,360	3,367	3,939	-	(15)	
Net impaired assets (\$M)	2,116	2,101	2,400	1	(12)	
Provision Ratios						
Collective provision as a % of credit RWA - Basel III	0.89	0.96	1.02	(7)bpts	(13)bpts	
Total provision as a % of credit RWA - Basel III	1. 25	1.35	1.52	(10)bpts	(27)bpts	
Total provisions for impaired assets as a % of gross impaired assets	37.02	37.60	39.07	(58)bpts	(205)bpts	
Total provisions for impairment losses as a % of GLAA's	0.62	0.64	0.72	(2)bpts	(10)bpts	
Asset Quality Ratios						
Gross impaired assets as a % of GLAA's	0. 54	0.55	0.67	(1)bpt	(13)bpts	
Loans 90+ days past due but not impaired as a % of GLAA's	0. 34	0.39	0.44	(5)bpts	(10)bpts	
Loan impairment expense ("cash basis") annualised as a % of average GLAA's	0. 14	0. 17	0. 16	(3)bpts	(2)bpts	

#### **Provision Ratios**

Provision coverage ratios remain strong. The impaired asset portfolio remains well provisioned with provision coverage of 37.02%.

#### Asset Quality

The low interest rate environment means that troublesome and impaired assets have continued to reduce and the arrears for the retail portfolios remain relatively low.

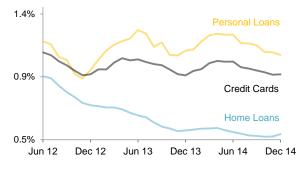
#### Retail Portfolios – Arrears Rates

Retail arrears across all products reduced during the current half reflecting seasonal trends and the low interest rate environment.

Home loan arrears reduced over the half, with 30+ day arrears decreasing from 1.25% to 1.20% and 90+ day arrears reducing from 0.50% to 0.49%. Unsecured retail arrears improved over the half with credit card 30+ days arrears falling from 2.46% to 2.32% and 90+ days arrears reducing from 1.01% to 0.92%. Personal loan arrears also improved with 30+ day arrears falling from 3.03% to 2.79% and 90+ days arrears falling from 1.20% to 1.06%.

30+ Days Arrears Ratios (%) (1)

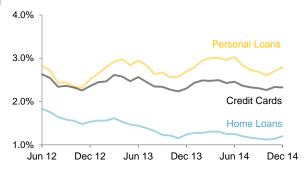




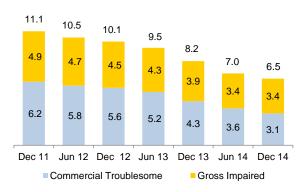
#### **Troublesome and Impaired Assets**

Commercial troublesome assets reduced 14% during the half to \$3,128 million.

Gross impaired assets were flat on the prior half at \$3,360 million. Gross impaired assets as a proportion of GLAAs of 0.54% decreased 13 basis points on the prior comparative period, reflecting the improving quality of the corporate portfolios.



 Includes retail portfolios of Retail Banking Services, Bankwest and New Zealand. Troublesome and Impaired Assets (\$B)



#### Capital

#### **Basel Regulatory Framework**

#### Background

In December 2010, the Basel Committee on Banking Supervision (BCBS) published a discussion paper on banking reforms to address issues which led to the Global Financial Crisis and to position banks for future crises. The objectives of the capital reforms are to increase the quality, consistency and transparency of capital, to enhance the risk coverage framework, and to reduce systemic and pro-cyclical risk. The major reforms are being implemented on a phased approach to 1 January 2019.

In September 2012, the Australian Prudential Regulation Authority (APRA) published final standards relating to the implementation of the Basel III capital reforms in Australia. APRA has adopted a more conservative approach than the minimum standards published by the BCBS and an accelerated timetable for implementation.

The Group adopted the Basel III measurement and monitoring of regulatory capital effective from 1 January 2013. The APRA prudential standards require a minimum CET1 ratio of 4.5% effective from 1 January 2013. An additional CET1 capital conservation buffer of 3.5%, inclusive of a Domestic Systemically Important Bank (DSIB) requirement of 1%, will be implemented on 1 January 2016, bringing the CET1 requirement for the Group to 8%.

#### Internationally Comparable Capital Position

The Group has revised its international measure of CET1 at 31 December 2014 using the methodology consistent with that detailed in the August 2014 PwC Australia report commissioned by the Australian Bankers Association (ABA).

The Group has adopted a conservative and proactive approach to capital management and this is reflected in the overall strength of its capital position. The Group is in a strong capital position with CET1 as measured on an internationally comparable basis of 13.3% as at 31 December 2014, placing it well above the average of its international peers (approximately 10.8%).

#### **APRA Capital Requirements**

As at 31 December 2014, the Group has a CET1 ratio of 9.2% under APRAs prudential standard version of Basel III, well above the current APRA minimum ratio of 4.5%.

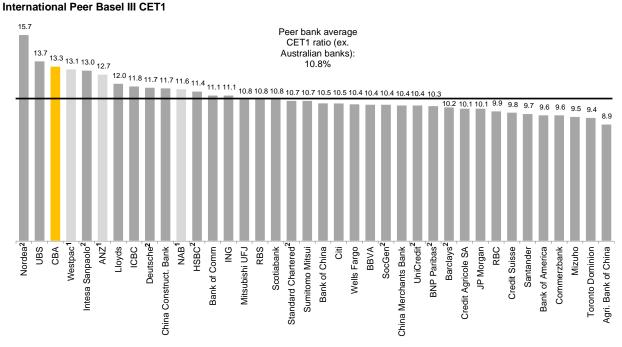
The major differences in the Basel III APRA and the Basel III internationally comparable CET1 ratios are:

#### Deductions

 APRA requires a full deduction to be taken for equity investments and deferred tax assets, whilst on an internationally comparable basis, such items are concessionally risk weighted if they fall below prescribed thresholds;

#### **Risk Weighted Assets**

- APRA requires capital to be held for Interest Rate Risk in the Banking Book (IRRBB) with no similar requirement on an internationally comparable basis;
- APRA requires a minimum Loss Given Default (LGD) floor of 20% to be applied to residential mortgages, compared with the Basel Committee floor of 10%. The internationally comparable basis has applied an LGD level of 15%;
- The internationally comparable ratio removes the more conservative risk weighting treatment of specialised lending exposures and other standardised exposures imposed by APRA; and
- The internationally comparable ratio removes conservative risk modelling parameters and national discretions imposed by APRA, with respect to corporate exposures, which are not evident in most offshore jurisdictions.



Source: Morgan Stanley. Based on last reported CET1 ratios up to 5 February 2015 assuming Basel III capital reforms fully implemented. Peer group comprises listed commercial banks with total assets in excess of A\$800 billion and which have disclosed fully implemented Basel III ratios or provided sufficient disclosure for a Morgan Stanley estimate.

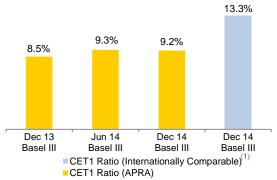
(1) Domestic peer figures as at 30 September 2014.

(2) Includes deduction for accrued expected future dividends.

#### Capital (continued)

#### **Capital Position**

The Group maintained a strong capital position with capital ratios well in excess of regulatory minimum capital adequacy requirements at all times throughout the half year ended 31 December 2014.



(1) The Group has revised its international measure of CET1 at 31 December 2014 with the methodology consistent with that detailed in the August 2014 PwC Australia report commissioned by the Australian Bankers Association (ABA).

The Group's Basel III CET1 ratio as measured on an APRA basis was 9.2% at 31 December 2014, compared with 9.3% at 30 June 2014. The relatively flat capital movement across the period was due in part to the neutralisation of the June 2014 final Dividend Reinvestment Plan (DRP). The Group's Basel III internationally comparable CET1 ratio as at 31 December 2014 was 13.3%. Further details on the Group's regulatory capital position are included in Appendix 7.

#### **Capital Initiatives**

In order to actively manage the Group's capital, the following significant initiatives were undertaken during the half year ended 31 December 2014:

- The DRP in respect of the 2014 final dividend was satisfied in full by the on-market purchase of shares. The participation ratio for the DRP was 19.9%;
- In October 2014 the Bank issued \$3 billion of CommBank PERLS VII Capital Notes (PERLS VII) a Basel III compliant Additional Tier 1 security, the proceeds of which were used to fund the Group's business. In turn, the Bank bought back and cancelled \$2 billion of PERLS V issued in 2009; and
- In November 2014 the Group issued \$1 billion of subordinated notes that are Basel III compliant Tier 2 capital.

#### **Pillar 3 Disclosures**

Details on the market disclosures required under Pillar 3, per prudential standard APS 330 "Public Disclosure", are provided on the Group's website at:

www.commbank.com.au/about-us/shareholders.

#### **Other Regulatory Changes**

#### **Financial Systems Inquiry**

On 7 December 2014, the Government released the final report of the Financial System Inquiry (FSI). The key recommendations from the report that may have an impact on

regulatory capital include:

- Setting capital standards such that Australian Authorised Deposit-taking Institution (ADI) capital ratios are unquestionably strong;
- Raising the average Internal Ratings-Based (IRB) mortgage risk weight for ADIs using IRB risk-weight models;
- Implementing a framework for minimum loss absorbing and recapitalisation capacity in line with emerging international practice, sufficient to facilitate the orderly resolution of ADIs and minimise taxpayer support;
- Introducing a leverage ratio, in line with the Basel Committee, that acts as a backstop to the capital position of ADIs; and
- Developing a reporting template to improve the transparency and comparability of capital ratios.

The Government will consult on the Inquiry's recommendations before making any decision. This consultation will occur up to 31 March 2015.

#### **Composition of Level 2 ADI Groups**

In May 2014, APRA provided more clarity in relation to the definition of the Level 2 Banking Group. Subsidiary intermediate holding companies are now considered part of the Level 2 Group, regardless of the nature of any activity undertaken by the operating subsidiary. As a result, capital benefits arising from the debt issued by the Colonial Group will be phased out.

APRA granted the Group transition arrangements with regard to the impact on capital ratios in line with the maturity profile of the debt.

Given the transitional arrangements and the maturity profile of the debt, there is no immediate effect on the Group's capital ratios. The impact on future periods is expected to be minimal given the Group's strong capital generation capabilities.

#### **Conglomerate Groups**

APRA is extending its current prudential supervision framework to Conglomerate Groups that have material operations in more than one APRA regulated industry and/or have one or more material unregulated entities.

APRA released revised conglomerate standards in August 2014, however a decision on the implementation date has been deferred until after the Federal Government's response to the FSI. APRA has confirmed that a minimum transition period of 12 months will apply once the implementation date is established.

#### Leverage Ratio

In January 2014, the BCBS endorsed the leverage ratio framework and disclosure requirements. The ratio is defined as Tier 1 Capital as a percentage of exposures, with a proposed minimum of 3%.

The BCBS has advised that any final adjustments to the definition and calibration of the ratio will be made by 2017. Migration to a Pillar 1 (minimum capital requirement) is expected from 1 January 2018.

In September 2014, APRA approved the approach adopted by the BCBS, with public disclosure to commence from 1 April 2015.

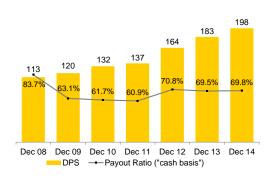
#### **Dividends**

### Interim Dividend for the Half Year Ended 31 December 2014

An interim dividend of \$1.98 per share was determined, an increase of 8% on the prior comparative period. The dividend payout ratio ("cash basis") for the half year to 31 December 2014 was approximately 70%.

The interim dividend will be fully franked and will be paid on 2 April 2015 to owners of ordinary shares at the close of business on 19 February 2015 (record date). Shares will be quoted ex-dividend on 17 February 2015.

#### Interim Dividend History (cents per share)



#### **Dividend Reinvestment Plan (DRP)**

The DRP will continue to be offered to shareholders, but no discount will be applied to shares allocated under the plan for the interim dividend.

#### **Dividend Policy**

The Group will seek to:

- Pay cash dividends at strong and sustainable levels;
- Target a full-year payout ratio of 70% to 80%; and
- Maximise the use of its franking account by paying fully franked dividends.

	As at					
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs	
	\$M	\$M	\$M	Jun 14 %	Dec 13 %	
Internal RMBS	51,779	51,864	53,107	-	(3)	
Bank, NCD, Bills, RMBS, Supra, Covered Bonds	36,116	30,932	29,867	17	21	
Cash, Government and Semi-Government Bonds	62,673	56,621	53,596	11	17	
Liquid Assets (1)	150,568	139,417	136,570	8	10	

(1) Liquids are reported net of applicable regulatory haircuts.

#### **December 2014 versus December 2013**

The Group holds a well-diversified high quality liquid asset portfolio to prudently meet balance sheet liquidity needs and regulatory requirements.

Liquid assets increased by \$14 billion to \$151 billion on the prior comparative period, a 10% increase, which was broadly in line with overall balance sheet growth. Excluding internal Residential Mortgage Backed Securities (RMBS), the Group held \$99 billion of liquid assets, well above the regulatory minimum requirement of \$82 billion.

High quality liquid assets in the form of cash, government and semi-government securities grew by \$9 billion, other forms of liquid assets, namely bank issued debt securities increased by \$6 billion, while internal RMBS remained stable.

#### December 2014 versus June 2014

In the half year to December 2014, liquid assets increased by \$11 billion, an increase of 8%. Excluding internal RMBS, the Group held \$99 billion of liquid assets, well above the regulatory minimum requirement of \$82 billion.

#### Funding

	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs
Group Funding <sup>(1)</sup>	\$M	\$M	\$M	Jun 14 %	Dec 13 %
Customer deposits	458,428	438,890	426,407	4	8
Short term wholesale funding	124,945	109,318	113,716	14	10
Short sales	3,584	4,103	4,517	(13)	(21)
Long term wholesale funding - less than or equal to one year residual maturity	28,302	30,892	35,054	(8)	(19)
Long term wholesale funding - more than one year residual maturity (2)	105,888	102,163	95,739	4	11
IFRS MTM and derivative FX revaluations	10,403	3,251	5,722	large	82
Total wholesale funding	273,122	249,727	254,748	9	7
Total funding	731,550	688,617	681,155	6	7

(1) Shareholders' equity is excluded from this view of funding sources, other than the USD Trust Preferred Securities, which are classified as other equity instruments in the statutory Balance Sheet.

(2) Residual maturity of long term wholesale funding included in Debt issues, Loan capital and Share capital – other equity instruments, is the earlier of the next call date or final maturity.

#### December 2014 versus December 2013

#### **Customer Deposits**

Customer deposits accounted for 63% of total funding at 31 December 2014, in line with the prior comparative period. Strong deposit growth has seen the Group satisfy a significant proportion of its funding requirements from retail, business and institutional customer deposits. The remaining 37% of total funding comprised various wholesale debt issuances.

#### Short Term Wholesale Funding

Short term wholesale funding includes debt with an original maturity or call date of less than 12 months, and consists of Certificates of Deposit and Bank Acceptances, as well as debt issued under domestic, Euro and US Commercial paper programs by Commonwealth Bank of Australia and ASB. Short term funding (including short sales) accounted for 47% of total wholesale funding at 31 December 2014, up from 46% in the prior comparative period. The increase in short term wholesale funding was driven largely by the impact of the lower Australian dollar.

#### Long Term Wholesale Funding

Long term wholesale funding includes debt with an original maturity or call date of greater than 12 months. Cost of new long term wholesale funding was largely unchanged compared to the prior comparative period. During the half, the Group issued \$18 billion of long term wholesale debt transactions in multiple currencies including AUD, USD, EUR, and GBP. Most issuance was in senior unsecured format, although the Group used its covered bond and RMBS programs to provide cost, tenor and diversification benefits. The Group also issued its first Basel III compliant Tier 2 capital deal in the domestic market during this half. The Weighted Average Maturity (WAM) of new long term wholesale debt issued in the year to December 2014 was 5.1 years. The WAM of outstanding long term wholesale debt was 3.9 years at 31 December 2014.

Long term wholesale debt (including adjustment for IFRS MTM and derivative FX revaluations) accounted for 53% of total wholesale funding at 31 December 2014, compared to 54% in the prior comparative period.

#### December 2014 versus June 2014

#### **Customer Deposits**

Customer deposits accounted for 63% of total funding at 31 December 2014, down from 64% in the prior half. Strong deposit growth has seen the Group satisfy a significant proportion of its funding requirements from retail, business and institutional customer deposits. The remaining 37% of total funding comprised various wholesale debt issuances.

#### **Short Term Wholesale Funding**

Short term wholesale funding includes debt with an original maturity or call date of less than 12 months, and consists of Certificates of Deposit and Bank Acceptances, as well as debt issued under domestic, Euro and US Commercial paper programs by Commonwealth Bank of Australia and ASB. Short term funding (including short sales) accounted for 47% of total wholesale funding at 31 December 2014, compared to 45% in the prior half. The increase in short term wholesale funding was driven largely by the impact of the lower Australian dollar.

#### Long Term Wholesale Funding

Cost of new long term wholesale funding increased slightly during the half as ongoing macroeconomic uncertainty, particularly in Europe and Japan, weighed on markets. Long term wholesale debt (including adjustment for IFRS MTM and derivative FX revaluations) accounted for 53% of total wholesale funding at 31 December 2014, compared to 55% in the prior half.

The WAM of new long term wholesale debt issued in the six months to December 2014 was 3.9 years.

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# **Retail Banking Services**

		Half Year Ended <sup>(1)</sup>					
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
	\$M	\$M	\$M	Jun 14 %	Dec 13 %		
Net interest income	3,858	3,709	3,598	4	7		
Other banking income	888	843	852	5	4		
Total banking income	4,746	4,552	4,450	4	7		
Operating expenses	(1,635)	(1,565)	(1,608)	4	2		
Loan impairment expense	(268)	(285)	(297)	(6)	(10)		
Net profit before tax	2,843	2,702	2,545	5	12		
Corporate tax expense	(851)	(808)	(761)	5	12		
Cash net profit after tax	1,992	1,894	1,784	5	12		
Income analysis:							
Net interest income							
Home loans	1,763	1,738	1,727	1	2		
Consumer finance <sup>(2)</sup>	920	906	876	2	5		
Retail deposits	1,137	1,022	942	11	21		
Other <sup>(3)</sup>	38	43	53	(12)	(28)		
Total net interest income	3,858	3,709	3,598	4	7		
Other banking income							
Home loans	112	102	109	10	3		
Consumer finance <sup>(2)</sup>	299	267	278	12	8		
Retail deposits	228	233	222	(2)	3		
Distribution (4)	201	198	195	2	3		
Other <sup>(3)</sup>	48	43	48	12	-		
Total other banking income	888	843	852	5	4		
Total banking income	4,746	4,552	4,450	4	7		

		As at <sup>(1)</sup>					
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
Balance Sheet	\$M	\$M	\$M	Jun 14 %	Dec 13 %		
Home loans	279,877	271,244	263,052	3	6		
Consumer finance (2)	16,910	16,387	16,066	3	5		
Other interest earning assets	2,256	2,303	2,905	(2)	(22)		
Total interest earning assets	299,043	289,934	282,023	3	6		
Other assets	883	839	860	5	3		
Total assets	299,926	290,773	282,883	3	6		
Transaction deposits <sup>(5)</sup>	23,436	18,750	17,945	25	31		
Savings deposits	99,374	88,434	84,265	12	18		
Investment deposits and other	86,186	88,978	91,313	(3)	(6)		
Total interest bearing deposits	208,996	196,162	193,523	7	8		
Non-interest bearing liabilities	7,481	7,222	6,987	4	7		
Total liabilities	216,477	203,384	200,510	6	8		

	Half Year Ended <sup>(1)</sup>					
				Dec 14 vs	Dec 14 vs	
Key Financial Metrics	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %	
Performance indicators						
Return on assets (%)	1.3	1.3	1. 3	-	-	
Impairment expense annualised as a % of average GLAA's (%)	0. 18	0. 20	0. 21	(2)bpts	(3)bpts	
Operating expenses to total banking income (%)	34. 5	34.4	36. 1	10 bpts	(160)bpts	
Other asset/liability information						
Average interest earning assets (\$M)	294,126	285,449	277,966	3	6	
Average interest bearing liabilities (\$M)	202,721	194,891	188,890	4	7	

(1) Comparative information has been restated to conform to presentation in the current period.

(2) Consumer finance includes personal loans and credit cards.

(3) Other includes asset finance, merchants and business lending

(4) Distribution includes income associated with the sale of foreign exchange products, and commissions received from the distribution of wealth management products through the retail network.

(5) Includes 'Everyday Offset' accounts.

# **Financial Performance and Business Review**

# December 2014 versus December 2013

Retail Banking Services cash net profit after tax for the half year ended 31 December 2014 was \$1,992 million, an increase of 12% on the prior comparative period. The result was driven by continued strong growth in both net interest income and other banking income, supported by expense discipline and lower loan impairment expenses.

#### **Net Interest Income**

Net interest income was \$3,858 million, an increase of 7% on the prior comparative period. This was supported by strong volume growth across all key products, together with an improved net interest margin.

Balance sheet growth included:

- Home loan growth of 6%, which was achieved through focusing on profitable growth in a competitive market, with solid new business volumes balanced by higher repayment activity;
- Consumer finance balance growth of 5%, with above system growth in both credit cards and personal lending; and
- Deposit balance growth of 8%, resulting from strong growth in transaction and savings balances.

Net interest margin increased, reflecting:

- Improving margins for deposits, in particular for investment deposits; partly offset by
- A decrease in lending margins, driven by competitive pressures in home lending and consumer finance.

### **Other Banking Income**

Other banking income was \$888 million, an increase of 4% on the prior comparative period, reflecting:

- Higher home loan fee income, resulting from new business volume growth;
- Growth in consumer finance revenue as a result of higher credit card interchange income; and
- An increase in deposit fees driven by higher EFTPOS volumes.

#### **Operating Expenses**

Operating expenses for the half year were \$1,635 million, up 2% compared to the prior comparative period. The key drivers were inflation and volume-related increases, as well as investment in digital capabilities, partly offset by productivity savings.

The operating expense to total banking income ratio was 34.5%, an improvement of 160 basis points on the prior comparative period.

# Loan Impairment Expense

Loan impairment expense for the half year was \$268 million, a decrease of 10% on the prior comparative period.

The result was driven by the strong housing market and continued improvement in home loan credit quality, and improved performance in personal loans due to more conservative policy settings and lower portfolio growth.

# December 2014 versus June 2014

Cash net profit after tax increased by 5% compared to the prior half. The result was primarily driven by strong revenue growth and reduced loan impairment expense, partly offset by inflation-related staff expense growth and continued investment.

# **Net Interest Income**

Net interest income increased by 4% on the prior half, reflecting solid balance growth across key products, slightly offset by lower net interest margin.

Balance sheet growth included:

- Home loan balance growth of 3%, marginally below system growth but with seasonally higher new business volumes;
- Consumer finance balances increased 3%, above system growth, reflecting strong credit card growth; and
- Deposit balances increased by 7% on the prior half, primarily driven by growth in transaction accounts and savings balances.

Net interest margin declined, reflecting:

- Lower lending margins, primarily as a result of competitive pricing in home loans and consumer finance; partly offset by
- Improving net interest margins across the deposit portfolio.

# **Other Banking Income**

Other banking income increased by 5% on the prior half. Key factors driving this result included:

- Higher home loan package fee income, driven by seasonally higher new business volumes; and
- Consumer finance fees increased by 12%, reflecting higher credit card interchange income, increased cash advance fees and higher international purchases; partly offset by
- Reduced deposit fee income on the prior half due to lower transaction account fees.

# **Operating Expenses**

Operating expenses increased by 4% compared to the prior half. This was mainly due to inflation-related salary increases, seasonally higher credit card loyalty redemption activity and ongoing investment in distribution infrastructure, including digital and frontline capabilities.

# Loan Impairment Expense

Loan impairment expense decreased by 6% compared to the prior half. This was driven by seasonal trends and improvements in the personal loans portfolio.

# **Business and Private Banking**

		На	lf Year Ended	(1)	
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs
	\$M	\$M	\$M	Jun 14 %	Dec 13 %
Net interest income	1,418	1,354	1,341	5	6
Other banking income	406	379	385	7	5
Total banking income	1,824	1,733	1,726	5	6
Operating expenses	(697)	(673)	(665)	4	5
Loan impairment expense	(63)	(157)	(80)	(60)	(21)
Net profit before tax	1,064	903	981	18	8
Corporate tax expense	(321)	(268)	(295)	20	9
Cash net profit after tax	743	635	686	17	8
Income analysis					
Net interest income					
Corporate Financial Services	496	469	456	6	9
Regional and Agribusiness	281	275	275	2	2
Local Business Banking	435	416	415	5	5
Private Bank	131	123	121	7	8
CommSec	75	71	74	6	1
Total net interest income	1,418	1,354	1,341	5	6
Other banking income					
Corporate Financial Services	148	139	143	6	3
Regional and Agribusiness	47	44	44	7	7
Local Business Banking	85	87	90	(2)	(6)
Private Bank	30	27	25	11	20
CommSec	96	82	83	17	16
Total other banking income	406	379	385	7	5
Total banking income	1,824	1,733	1,726	5	6
Income by product					
Business products	1,085	1,048	1,045	4	4
Retail products	488	463	455	5	7
Equities and Margin Lending	156	137	140	14	11
Markets	69	56	67	23	3
Other	26	29	19	(10)	37
Total banking income	1,824	1,733	1,726	5	6

			As at <sup>(1)</sup>		
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs
Balance Sheet	\$M	\$M	\$M	Jun 14 %	Dec 13 %
Home loans	31,008	31,238	30,522	(1)	2
Consumer finance	762	722	738	6	3
Business loans	60,597	59,414	57,700	2	5
Margin loans	2,706	2,714	2,719	-	-
Total interest earning assets	95,073	94,088	91,679	1	4
Non-lending interest earning assets	265	176	350	51	(24)
Other assets (2)	106	191	3	(45)	large
Total assets	95,444	94,455	92,032	1	4
Transaction deposits	11,324	10,795	9,973	5	14
Savings deposits	25,104	23,693	22,797	6	10
Investment deposits and other	24,725	22,566	22,633	10	9
Total interest bearing deposits	61,153	57,054	55,403	7	10
Non-interest bearing liabilities (2)	5,253	5,081	4,761	3	10
Total liabilities	66,406	62,135	60,164	7	10

(1) Comparative information has been reclassified to conform to presentation in the current period.

(2) Other assets include Intangible assets and Non-interest bearing liabilities include Non-interest bearing deposits.

# **Business and Private Banking**

	Half Year Ended <sup>(1)</sup>					
				Dec 14 vs	Dec 14 vs	
Key Financial Metrics	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %	
Performance indicators						
Return on assets (%)	1.6	1.4	1.5	20 bpts	10 bpts	
Impairment expense annualised as a % of average GLAA's (%)	0. 13	0.35	0. 17	(22)bpts	(4)bpts	
Operating expenses to total banking income (%)	38. 2	38. 8	38. 5	(60)bpts	(30)bpts	
Other asset/liability information						
Average interest earning assets (\$M)	95,059	92,832	90,982	2	4	
Average interest bearing liabilities (\$M)	60,379	57,617	54,045	5	12	

(1) Comparative information has been restated to conform to presentation in the current period.

# **Financial Performance and Business Review**

# December 2014 versus December 2013

Business and Private Banking achieved a cash net profit after tax of \$743 million for the half year ended 31 December 2014, an increase of 8% on the prior comparative period. The result was driven by strong growth in net interest income and other banking income, reflecting above system growth in key product lines and an improved net interest margin. Expense growth reflected investments in frontline capacity and technology related initiatives, partly offset by continued productivity benefits. Loan impairment expense decreased, reflecting increased write-backs and stable underlying portfolio quality.

### **Net Interest Income**

Net interest income of \$1,418 million increased 6% on the prior comparative period. This reflected strong growth in both business lending and deposit balances and an increased net interest margin. Balance growth reflected a continued focus on new customer acquisition and meeting more customer needs.

Balance sheet growth included:

- An increase of 10% in customer deposits driven by strong growth across all product lines;
- Business lending growth of 5% reflecting continued customer demand for market rate linked products; and
- Home loan growth of 2%, with new business volume growth partly offset by higher levels of repayment activity.

Net interest margin increased reflecting improving investment deposit margins, partly offset by the impact of a lower average cash rate.

# **Other Banking Income**

Other banking income of \$406 million increased 5% on the prior comparative period due to:

- Higher income from the sale of interest rate risk management related products;
- Higher revenue from increased activity in equity capital markets; and
- An increase of 5% in equities trading volumes.

# **Operating Expenses**

Operating expenses of \$697 million increased 5% on the prior comparative period reflecting investment in technology-related initiatives, expansion in frontline capacity, and inflation-related staff expenses, partly offset by continued productivity benefits.

# Loan Impairment Expense

Loan impairment expense of \$63 million decreased 21% on the prior comparative period reflecting increased write-backs. The quality of the underlying portfolio is stable due in part to a low interest rate environment.

Loan impairment expense as a percentage of average gross loans and acceptances decreased by four basis points to 13 basis points.

# December 2014 versus June 2014

Cash net profit after tax increased by 17% on the prior half. The result was driven by growth in business lending and deposit income. Expense growth of 4% reflected investment in frontline capacity and technology-related initiatives. Loan impairment expense decreased 60% on the prior half with fewer individual provisions.

# **Net Interest Income**

Net interest income increased 5% on the prior half. This reflected strong growth in deposit balances and modest lending balance growth in addition to a slight increase in net interest margin.

Balance sheet growth included:

- Growth in customer deposits of 7%, particularly in investment products; and
- A 2% increase in business lending, reflecting a subdued credit growth environment.

Net interest margin increased, reflecting improving deposit margins.

# **Other Banking Income**

Other banking income increased 7% on the prior half due to:

- Higher income from the sale of interest rate risk management related products;
- An increase of 6% in equities trading volumes; and
- Higher revenue from increased activity in equity capital markets.

# **Operating Expenses**

Operating expenses increased 4% on the prior half due to continued investment in technology-related initiatives, productivity and the expansion of frontline capacity.

# Loan Impairment Expense

Loan impairment expense decreased 60% on the prior half. This was driven by the non-recurrence of a small number of large individual provisions experienced in the prior period.

# **Institutional Banking and Markets**

		Half Year Ended <sup>(1)</sup>					
	31 Dec 14	31 Dec 14 30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
	\$M	\$M	\$M	Jun 14 %	Dec 13 %		
Net interest income	710	713	691	-	3		
Other banking income	724	595	667	22	9		
Total banking income	1,434	1,308	1,358	10	6		
Operating expenses	(475)	(492)	(451)	(3)	5		
Loan impairment expense	(97)	(40)	(21)	large	large		
Net profit before tax	862	776	886	11	(3)		
Corporate tax expense	(209)	(194)	(216)	8	(3)		
Cash net profit after tax	653	582	670	12	(3)		
Income analysis							
Net interest income							
Institutional Banking	632	638	610	(1)	4		
Markets	78	75	81	4	(4)		
Total net interest income	710	713	691	-	3		
Other banking income							
Institutional Banking	401	388	394	3	2		
Markets	323	207	273	56	18		
Total other banking income	724	595	667	22	9		
Total banking income	1,434	1,308	1,358	10	6		
Income by product							
Institutional products	857	876	865	(2)	(1)		
Asset leasing	124	126	112	(2)	11		
Markets	401	282	354	42	13		
Other	52	24	27	large	93		
Total banking income	1,434	1,308	1,358	10	6		

		As at <sup>(1)</sup>			
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs
Balance Sheet	\$M	\$M	\$M	Jun 14 %	Dec 13 %
Interest earning lending assets	92,547	87,882	85,339	5	8
Non-lending interest earning assets	46,700	43,348	47,600	8	(2)
Other assets (2)	40,389	18,270	19,361	large	large
Total assets	179,636	149,500	152,300	20	18
Transaction deposits	34,031	35,517	32,954	(4)	3
Savings deposits	6,832	10,624	7,264	(36)	(6)
Investment deposits	36,139	35,194	38,451	3	(6)
Certificates of deposit and other	15,659	12,495	15,212	25	3
Total interest bearing deposits	92,661	93,830	93,881	(1)	(1)
Due to other financial institutions	20,141	19,835	19,877	2	1
Debt issues and other <sup>(3)</sup>	7,455	11,076	11,888	(33)	(37)
Non-interest bearing liabilities (2)	36,856	21,741	25,033	70	47
Total liabilities	157,113	146,482	150,679	7	4

	Half Year Ended <sup>(1)</sup>					
				Dec 14 vs	Dec 14 vs	
Key Financial Metrics	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %	
Performance indicators						
Return on assets (%)	0.7	0.8	0. 9	(10)bpts	(20)bpts	
Impairment expense annualised as a % of average GLAA's (%)	0. 22	0. 10	0.05	12 bpts	17 bpts	
Operating expenses to total banking income (%)	33. 1	37.6	33. 2	(450)bpts	(10)bpts	
Other asset/liability information						
Average interest earning assets (\$M)	135,425	134,437	121,180	1	12	
Average interest bearing liabilities (\$M)	124,386	127,960	121,730	(3)	2	

(1) Comparative information has been restated to conform to presentation in the current period.

(2) Other assets include Intangible assets and Derivative assets. Non-interest bearing liabilities include Derivative liabilities.

(3) Debt issues and other includes Bank acceptances, Liabilities at fair value and Loan capital.

# **Financial Performance and Business Review**

# December 2014 versus December 2013

Institutional Banking and Markets achieved a cash net profit after tax of \$653 million for the half year ended 31 December 2014 which represented a 3% decrease on the prior comparative period. The decrease was driven by higher loan impairment expense following substantially lower loan impairment expense in the prior comparative period. This was partly offset by solid operating performance driven by positive sales performance in Markets and growth in average lending and transaction deposit balances.

# **Net Interest Income**

Net interest income increased 3% on the prior comparative period to \$710 million driven by strong lending growth, partly offset by lower margins.

Average balance growth included:

- A 10% increase in average lending balances, particularly in the strategic focus industries of Natural Resources, Utilities and Financial Institutions;
- Average asset leasing balance growth of 15% mainly in the Transport industry; and

Average transaction deposit balance growth of 19%.

Net interest margin decreased reflecting:

- A decline in lending margins driven by increased competition;
- Lower amortisation of deferred fees; and
- Reduced deposit margins driven by the lower cash rate environment and competition for deposits.

# **Other Banking Income**

Other banking income was \$724 million, an increase of 9% on the prior comparative period, reflecting:

- Strong Markets sales flows, particularly within Rates and Fixed Income with a 20% increase on the prior comparative period; and
- Favourable counterparty fair value adjustments of \$34 million compared to \$23 million in the prior comparative period.

# **Operating Expenses**

Operating expenses increased 5% on the prior comparative period to \$475 million. Excluding the impact of the Australian dollar, operating expenses increased by 4%.

The increase reflects investment in technology and people in targeted industry and product areas.

# Loan Impairment Expense

Loan impairment expense of \$97 million represents an increase of \$76 million on the prior comparative period.

This was driven by an increase in provisions related to certain legacy balances, lower write backs and an increase in the collective provision in line with growth in client exposures.

# **Corporate Tax Expense**

The corporate tax expense for the half year ended 31 December 2014 was \$209 million. The effective tax rate of 24.2% remained relatively stable.

# December 2014 versus June 2014

Cash net profit after tax of \$653 million for the half year ended 31 December 2014, represented a 12% increase on the prior half. The result was driven by positive sales and trading performance in Markets, growth in average lending balances and favourable counterparty fair value adjustments. This was partly offset by higher loan impairment expense.

# **Net Interest Income**

Net interest income remained in line with the prior half at \$710 million, driven by:

- An increase in average lending balances of 2% and higher average transaction deposit balances; offset by
- Lower lending and deposit margins; and
- Lower amortisation of deferred fees.

# **Other Banking Income**

Other banking income increased 22% on the prior half due to:

- A strong sales and trading performance in Markets, particularly in Rates;
- Favourable counterparty fair value adjustments of \$34 million, compared to \$24 million unfavourable in the prior half; and
- Growth in strategic focus product area of Global Trade and Transaction Services.

# **Operating Expenses**

Operating expenses decreased 3% on the prior half. Excluding the impact of the Australian dollar and nonrecurring expenses, operating expenses increased by 2%.

The increase is driven by investment in strategic focus areas of the business, partly offset by a continued focus on productivity and reduced project amortisation.

# Loan Impairment Expense

Loan impairment expense increased by \$57 million on the prior half.

This was driven by an increase in overall client exposures and a small number of individual provisions related to certain legacy balances.

# **Corporate Tax Expense**

The corporate tax expense for the half year ended 31 December 2014 was \$209 million. The effective tax rate of 24.2% was lower than the prior half as a result of a higher proportion of profit earned by offshore jurisdictions that have lower corporate tax rates.

# Wealth Management

		Half Year Ended <sup>(1) (2)</sup>					
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
	\$M	\$M	\$M	Jun 14 %	Dec 13 %		
Funds management income	917	841	858	9	7		
Insurance income	274	294	281	(7)	(2)		
Total operating income	1,191	1,135	1,139	5	5		
Operating expenses	(783)	(778)	(744)	1	5		
Net profit before tax	408	357	395	14	3		
Corporate tax expense	(106)	(90)	(92)	18	15		
Underlying profit after tax	302	267	303	13	-		
Investment experience after tax	45	77	41	(42)	10		
Cash net profit after tax (excluding Property)	347	344	344	1	1		
Property net profit after tax	-	52	49	large	large		
Cash net profit after tax (including Property)	347	396	393	(12)	(12)		
Represented by:							
CFS Global Asset Management	112	111	127	1	(12)		
Colonial First State <sup>(3)</sup>	110	79	105	39	5		
CommInsure	163	199	175	(18)	(7)		
Property <sup>(2)</sup>	-	52	49	large	large		
Other	(38)	(45)	(63)	(16)	(40)		
Cash net profit after tax (including Property)	347	396	393	(12)	(12)		

		Half Year Ended <sup>(1) (2)</sup>					
				Dec 14 vs	Dec 14 vs		
Key Financial Metrics <sup>(4)</sup>	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %		
Performance indicators							
Funds management income to average FUA (%) (5)	0.69	0.69	0.72	-	(3)bpts		
Insurance income to average inforce premiums (%)	23. 2	25.9	25. 1	(270)bpts	(190)bpts		
Operating expenses to total operating income (%)	65.7	68.5	65.3	(280)bpts	40 bpts		
FUA - average (\$M) <sup>(5)</sup>	262,409	247,645	235,678	6	11		
FUA - spot (\$M) <sup>(5)</sup>	270,266	253,483	244,996	7	10		
Assets under management - average (\$M) (5)	187,216	176,809	170,371	6	10		
Assets under management - spot (\$M) (5)	191,606	180,848	175,833	6	9		
Retail net funds flows (Australian Retail) (\$M)	1,845	1,637	1,551	13	19		
Annual inforce premiums - average (\$M)	2,345	2,291	2,219	2	6		
Annual inforce premiums - spot (\$M)	2,381	2,309	2,273	3	5		

						Half Year	Ended <sup>(1)</sup>					
		CFS			Colonial							
	Global A	sset Mana	agement	Fi	rst State <sup>(</sup>	3)	Co	mmInsur	e		Other	
	Dec 14	Jun 14	Dec 13	Dec 14	Jun 14	Dec 13	Dec 14	Jun 14	Dec 13	Dec 14	Jun 14	Dec 13
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Gross Funds management income	500	457	462	532	505	498	79	82	83	-	-	-
Volume expenses	(98)	(86)	(94)	(81)	(98)	(77)	(15)	(19)	(14)	-	-	-
Funds management income	402	371	368	451	407	421	64	63	69	-	-	-
Gross Insurance income	-	-	-	-	-	-	355	367	358	-	-	-
Volume expenses	-	-	-	-	-	-	(81)	(73)	(77)	-	-	-
Insurance income	-	-	-	-	-	-	274	294	281	-	-	-
Total operating income	402	371	368	451	407	421	338	357	350	-	-	-
Operating expenses	(257)	(241)	(227)	(295)	(318)	(272)	(162)	(156)	(158)	(69)	(63)	(87)
Net profit before tax	145	130	141	156	89	149	176	201	192	(69)	(63)	(87)
Corporate tax expense	(31)	(21)	(21)	(48)	(23)	(45)	(52)	(61)	(50)	25	15	24
Underlying profit after tax	114	109	120	108	66	104	124	140	142	(44)	(48)	(63)
Investment experience after tax	(2)	2	7	2	13	1	39	59	33	6	3	-
Cash net profit after tax	112	111	127	110	79	105	163	199	175	(38)	(45)	(63)

(1) Comparative information has been restated to conform to presentation in the current period.

(2) The Property transactions were completed and the businesses were exited during the 30 June 2014 financial year.

(3) Colonial First State incorporates the results of all financial planning businesses.

(4) Property is excluded from the calculation of the key financial metrics (as well as for comparative information).

(5) AUM and FUA include Realindex Investments and exclude the Group's interest in the First State Cinda Fund Management Company Limited.

# **Financial Performance and Business Review**

# December 2014 versus December 2013<sup>(1)</sup>

Cash net profit after tax for the half year ended 31 December 2014 was \$347 million, a 12% decrease on the prior comparative period. Excluding the contribution from the Property businesses exited and transactions completed in the prior period, cash net profit after tax for the half year increased 1% due to investment market gains and continued solid investment performance, partially offset by lower insurance income, higher operating expenses and the impact of a lower effective tax rate in the prior comparative period, arising from tax free revenue. Total operating income increased 5% on the prior comparative period, with FUA increasing 10% to \$270 billion and insurance inforce premiums increasing 5% to \$2.4 billion.

The Group commenced the Open Advice Review program in July 2014 and has made good progress including the establishment of an Independent Review Panel and the appointment of Experts and Independent Customer Advocates. Customer file assessments have also commenced and are being delivered to individual customers.

# **Funds Management Income**

Funds management income was \$917 million, an increase of 7% on the prior comparative period.

Average Assets Under Management (AUM) increased 10% to \$187 billion, driven by investment market gains, continued solid investment performance with 85% of assets outperforming their three year benchmarks, and the benefit from a weaker Australian dollar. Net flows benefited from momentum in the infrastructure business and renewed inflows in emerging markets, compared to the prior comparative period.

Australian Retail Average FUA grew 11% to \$110 billion with Custom Solutions continuing its momentum with a 20% increase in Average FUA to \$19 billion. Colonial First State FirstChoice and Custom Solutions platforms achieved positive net flows of \$1.9 billion.

Funds management margin declined three basis points largely due to lower Advice revenue and the contraction of the legacy investment business, partially offset by an improvement in business and product mix.

# Insurance Income

Insurance income was \$274 million, a 2% decrease on the prior comparative period.

Retail Life Insurance income decreased 5%. Poorer claims experience and lower sales were partially offset by the benefit from lower lapse rates following the implementation of retention initiatives.

Wholesale Life income benefited from improved pricing and the non-recurrence of significant reserve strengthening in the prior comparative period, but was offset by deteriorating claims experience.

General Insurance income decreased 36% with the result impacted by the Brisbane hail storm and increased working claims in the current half, partially offset by increased inforce premiums.

# **Operating Expenses**

Operating expenses increased 5% on the prior comparative period attributable to inflation-related salary increases, performance related incentives and a weaker Australian dollar. The business continued its investment in technology and distribution capabilities, as well as its delivery of compliance and regulatory change programs.

The business benefited from productivity initiatives implemented in the prior periods and initiatives to streamline Call Centre and Investment Operations processes which provide an enhanced customer experience.

#### **Investment Experience**

Investment experience after tax increased 10% as a result of higher fixed interest returns from falling bond yields, partially offset by a decline in the assets backing the annuity portfolio from a narrowing of credit spreads in the prior comparative period.

# December 2014 versus June 2014<sup>(1)</sup>

Cash net profit after tax decreased by 12% on the prior half. Excluding Property, cash net profit after tax was 1% higher compared to the prior half.

Total operating income increased 5% on the prior half while FUA increased 7% and insurance inforce premiums increased 3%.

# **Funds Management Income**

Funds management income increased by 9% on the prior half.

Average AUM increased 6% due to growth in equity markets and ongoing investment outperformance, as well as the benefit from a weaker Australian dollar.

Average Australian Retail FUA grew 5% during the half largely driven by strong investment performance of 4% (compared to average ASX200 growth of 1%). FirstChoice maintained the number one market share position for the 5th consecutive year. <sup>(2)</sup>

Funds management margin was maintained in comparison to the prior half benefiting from improved mix partially offset by a contraction in the legacy investment business.

### **Insurance Income**

Insurance income decreased 7% on the prior half.

Retail Life Insurance income was flat compared to the prior half. Declining new business sales were offset by improved claims experience.

Wholesale Life Insurance income increased from repricing and lower reserving in the half.

General Insurance income decreased 45% due to the Brisbane hail storm and higher working claims in the current half.

#### **Operating Expenses**

Operating expenses increased 1% on the prior half mainly from inflation-related salary increases and performance related incentives.

#### **Investment Experience**

Investment experience was lower compared to the prior half largely due to the benefit from changes to economic assumptions and trust distributions received in the prior half.

- Unless otherwise stated, the commentary excludes the contribution from the Property transactions and businesses in the prior periods.
- (2) Plan for Life quarterly release.

# Wealth Management

		Half Year Ended							
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs				
Assets Under Management (AUM) <sup>(1)</sup>	\$M	\$M	\$M	Jun 14 %	Dec 13 %				
Australian equities	28,535	28,247	27,448	1	4				
Global equities	84,884	75,297	76,952	13	10				
Cash and fixed interest	70,171	69,612	64,708	1	8				
Property securities and infrastructure (2)	8,016	7,692	6,725	4	19				
Total Wealth Management (excluding Property)	191,606	180,848	175,833	6	9				
Property	-	-	15,405	-	large				
Total Wealth Management (including Property)	191,606	180,848	191,238	6	-				

		Half Year Ended							
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs Jun 14 %	Dec 14 vs				
Sources of Profit from CommInsure	\$M	\$M	\$M		Dec 13 %				
Life insurance operating margins									
Planned profit margins	98	79	77	24	27				
Experience variations	(30)	(25)	(15)	20	large				
Funds management operating margins	42	45	44	(7)	(5)				
General insurance operating margins	14	41	36	(66)	(61)				
Operating margins	124	140	142	(11)	(13)				
Investment experience after tax	39	59	33	(34)	18				
Cash net profit after tax	163	199	175	(18)	(7)				

	Half Year Ended 31 December 2014						
	Opening			Closing			
	Balance	Sales/New		Balance			
	30 Jun 14	Business	Lapses	31 Dec 14			
Annual Inforce Premiums - Risk Business	\$M	\$M	\$M	\$M			
Retail life	895	82	(86)	891			
Wholesale life	757	103	(52)	808			
General insurance	657	78	(53)	682			
Total	2,309	263	(191)	2,381			

	н	Half Year Ended 3				
	Opening			Closing		
	Balance	Sales/New		Balance		
Annual Inforce Premiums - Risk Business	31 Dec 13	Business	Lapses	30 Jun 14		
	\$M	\$M	\$M	\$M		
Retail life	887	92	(84)	895		
Wholesale life	736	53	(32)	757		
General insurance	650	80	(73)	657		
Total	2,273	225	(189)	2,309		

	Half Year Ended 31 December 2013						
	Opening			Closing			
	Balance	Sales/New		Balance			
	30 Jun 13	Business	Lapses	31 Dec 13			
Annual Inforce Premiums - Risk Business	\$M	\$M	\$M	\$M			
Retail life	875	103	(91)	887			
Wholesale life	692	84	(40)	736			
General insurance	598	88	(36)	650			
Total	2,165	275	(167)	2,273			

(1) AUM includes Realindex Investments and excludes the Group's interest in the First State Cinda Fund Management Company Limited.

(2) This asset class includes unlisted infrastructure holdings and global listed property securities.

# Wealth Management

	Half Year Ended 31 December 2014								
	Opening				Investment	Closing			
	Balance		Outflows \$M		Income &	Balance 31 Dec 14 \$M			
	30 Jun 14	Inflows		Net Flows	•				
Funds Under Administration	\$M	\$M		\$M					
FirstChoice	67,481	10,035	(9,220)	815	2,663	70,959			
Custom Solutions <sup>(2)</sup>	18,070	3,392	(2,277)	1,115	741	19,926			
Standalone (including Legacy) <sup>(3)</sup>	20,725	4,049	(4,078)	(29)	533	21,229			
Retail products <sup>(4)</sup>	106,276	17,476	(15,575)	1,901	3,937	112,114			
Other retail <sup>(5)</sup>	990	12	(68)	(56)	38	972			
Australian retail	107,266	17,488	(15,643)	1,845	3,975	113,086			
Wholesale	72,427	11,261	(11,997)	(736)	2,381	74,072			
Infrastructure	3,771	70	-	70	16	3,857			
Other <sup>(6)</sup>	3,697	11	(67)	(56)	157	3,798			
Domestically sourced	187,161	28,830	(27,707)	1,123	6,529	194,813			
Internationally sourced	66,322	16,077	(15,733)	344	8,787	75,453			
Total Wealth Management (excluding Property)	253,483	44,907	(43,440)	1,467	15,316	270,266			
Property	-	-	-	-	-	-			
Total Wealth Management (including Property)	253,483	44,907	(43,440)	1,467	15,316	270,266			

	Half Year Ended 30 June 2014							
	Opening				Investment	Closing		
	Balance		Outflows \$M		•	Balance		
	31 Dec 13	Inflows		Net Flows		30 Jun 14		
Funds Under Administration	\$M	\$M		\$M		\$M		
FirstChoice	64,448	8,145	(6,916)	1,229	1,804	67,481		
Custom Solutions <sup>(2)</sup>	16,789	2,551	(1,695)	856	425	18,070		
Standalone (including Legacy) <sup>(3)</sup>	20,691	3,726	(4,109)	(383)	417	20,725		
Retail products (4)	101,928	14,422	(12,720)	1,702	2,646	106,276		
Other retail <sup>(5)</sup>	1,032	17	(82)	(65)	23	990		
Australian retail	102,960	14,439	(12,802)	1,637	2,669	107,266		
Wholesale	67,255	13,977	(10,284)	3,693	1,479	72,427		
Infrastructure	2,963	1,161	(314)	847	(39)	3,771		
Other <sup>(6)</sup>	3,603	12	(65)	(53)	147	3,697		
Domestically sourced	176,781	29,589	(23,465)	6,124	4,256	187,161		
Internationally sourced	68,215	10,544	(13,358)	(2,814)	921	66,322		
Total Wealth Management (excluding Property)	244,996	40,133	(36,823)	3,310	5,177	253,483		
Property	15,424	315	(48)	267	(15,691)	-		
Total Wealth Management (including Property)	260,420	40,448	(36,871)	3,577	(10,514)	253,483		

		Half \	Year Ended 3	1 December 2	2013	
	Opening				Investment	Closing
	Balance		Outflows \$M		Income &	Balance
	30 Jun 13	Inflows \$M		Net Flows	Other <sup>(1)</sup> \$M	31 Dec 13
Funds Under Administration	\$M			\$M		\$M
FirstChoice	58,787	7,444	(6,584)	860	4,801	64,448
Custom Solutions <sup>(2)</sup>	14,464	2,749	(1,618)	1,131	1,194	16,789
Standalone (including Legacy) <sup>(3)</sup>	19,684	3,637	(4,026)	(389)	1,396	20,691
Retail products (4)	92,935	13,830	(12,228)	1,602	7,391	101,928
Other retail <sup>(5)</sup>	1,007	13	(64)	(51)	76	1,032
Australian retail	93,942	13,843	(12,292)	1,551	7,467	102,960
Wholesale	60,675	15,277	(12,318)	2,959	3,621	67,255
Infrastructure	2,693	6	(25)	(19)	289	2,963
Other <sup>(6)</sup>	3,529	12	(70)	(58)	132	3,603
Domestically sourced	160,839	29,138	(24,705)	4,433	11,509	176,781
Internationally sourced	62,668	14,628	(16,103)	(1,475)	7,022	68,215
Total Wealth Management (excluding Property)	223,507	43,766	(40,808)	2,958	18,531	244,996
Property	16,845	69	(4)	65	(1,486)	15,424
Total Wealth Management (including Property)	240,352	43,835	(40,812)	3,023	17,045	260,420

(1) Includes foreign exchange gains and losses from translation of internationally sourced business.

(2) Custom Solutions includes the FirstWrap product.

(3) Includes cash management trusts.

(4) Retail funds that align to Plan for Life market share releases.

(5) Includes regular premium plans. These retail products are not reported in market share data.

(6) Includes life company assets sourced from retail investors but not attributable to a funds management product.

# **New Zealand**

		Ha	alf Year Ended	l	
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs
	A\$M	A\$M	A\$M	Jun 14 %	Dec 13 %
Net interest income	759	714	664	6	14
Other banking income (1)	130	90	102	44	27
Total banking income	889	804	766	11	16
Funds management income	34	30	30	13	13
Insurance income	109	115	87	(5)	25
Total operating income	1,032	949	883	9	17
Operating expenses	(420)	(412)	(393)	2	7
Loan impairment expense	(34)	(33)	(18)	3	89
Net profit before tax	578	504	472	15	22
Corporate tax expense	(147)	(120)	(117)	23	26
Underlying profit after tax	431	384	355	12	21
Investment experience after tax	4	3	-	33	large
Cash net profit after tax	435	387	355	12	23

		Ha	alf Year Ended	l	
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs
	NZ\$M	NZ\$M	NZ\$M	Jun 14 %	Dec 13 %
Net interest income	831	769	748	8	11
Other banking income	153	145	162	6	(6)
Total banking income	984	914	910	8	8
Funds management income	38	33	34	15	12
Insurance income	119	125	97	(5)	23
Total operating income	1,141	1,072	1,041	6	10
Operating expenses	(461)	(445)	(443)	4	4
Loan impairment expense	(37)	(35)	(21)	6	76
Net profit before tax	643	592	577	9	11
Corporate tax expense	(163)	(145)	(144)	12	13
Underlying profit after tax	480	447	433	7	11
Investment experience after tax	5	4	-	25	large
Cash net profit after tax	485	451	433	8	12
Represented by:					
ASB	429	383	393	12	9
Sovereign	57	63	40	(10)	43
Other <sup>(2)</sup>	(1)	5	-	large	large
Cash net profit after tax	485	451	433	8	12

	Half Year Ended						
				Dec 14 vs	Dec 14 vs		
Key Financial Metrics <sup>(3)</sup>	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %		
Funds management income to average FUA (%)	0. 55	0. 54	0. 58	1 bpt	(3)bpts		
Insurance income to average inforce premiums (%)	33. 8	37. 1	29. 0	(330)bpts	480 bpts		
Operating expenses to total operating income (%)	40. 4	41.5	42. 6	(110)bpts	(220)bpts		

(1) Other banking income disclosed in AUD includes realised gains or losses associated with the hedge of the New Zealand operations.

(2) Other includes ASB and Sovereign funding entities and elimination entries between Sovereign and ASB.

(3) Key financial metrics are calculated in New Zealand dollar terms.

# **Financial Performance and Business Review**

# December 2014 versus December 2013

New Zealand<sup>(1)</sup> cash net profit after tax<sup>(2)</sup> for the half year ended 31 December 2014 increased 12% on the prior comparative period to NZD485 million. The result was driven by a strong performance from both ASB Bank and Sovereign. ASB experienced improved deposit margins, strong business and rural lending growth and an increase in funds management income. Sovereign profit increased on the prior comparative period with strong claims experience and inforce premium growth.

The Australian dollar equivalent line item growth rates are impacted by the appreciation of the New Zealand dollar and the mark-to-market movements in foreign exchange hedges relating to New Zealand earnings.

### December 2014 versus June 2014

New Zealand cash net profit after tax increased 8% on the prior half. The result was driven by the strong performance from ASB Bank reflecting improved deposit margins and higher other banking income and funds management income. Sovereign profit decreased on the prior half driven by adverse persistency experience.

- (1) The New Zealand result incorporates ASB Bank and Sovereign Insurance businesses. The CBA Branch results relating to the Institutional Banking and Markets business in New Zealand are not included.
- (2) Includes allocated capital charges and other CBA costs.

ASB Bank		Half Year Ended					
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
	NZ\$M	NZ\$M	NZ\$M	Jun 14 %	Dec 13 %		
Net interest income	827	755	743	10	11		
Other banking income	169	160	177	6	(5)		
Total banking income	996	915	920	9	8		
Funds management income	36	33	31	9	16		
Total operating income	1,032	948	951	9	9		
Operating expenses	(399)	(383)	(386)	4	3		
Loan impairment expense	(37)	(35)	(21)	6	76		
Net profit before tax	596	530	544	12	10		
Corporate tax expense	(167)	(147)	(151)	14	11		
Cash net profit after tax	429	383	393	12	9		

		As at				
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs	
Balance Sheet	NZ\$M	NZ\$M	NZ\$M	Jun 14 %	Dec 13 %	
Home loans	42,184	41,581	40,981	1	3	
Business and rural lending	18,761	17,556	16,873	7	11	
Other interest earning assets	1,747	1,641	1,597	6	9	
Total lending interest earning assets	62,692	60,778	59,451	3	5	
Non-lending interest earning assets	5,907	5,599	6,040	6	(2)	
Other assets	1,783	1,918	1,994	(7)	(11)	
Total assets	70,382	68,295	67,485	3	4	
Customer deposits	42,727	40,152	39,226	6	9	
Debt issues	10,307	9,612	8,750	7	18	
Other interest bearing liabilities (1)	5,977	7,302	8,039	(18)	(26)	
Total interest bearing liabilities	59,011	57,066	56,015	3	5	
Non-interest bearing liabilities	4,377	4,246	4,183	3	5	
Total liabilities	63,388	61,312	60,198	3	5	

	Half Year Ended						
				Dec 14 vs	Dec 14 vs		
Key Financial Metrics	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %		
Performance indicators							
Return on assets (%)	1. 2	1. 1	1.2	10 bpts	-		
Impairment expense annualised as a % of average GLAA's (%)	0. 12	0. 11	0. 07	1 bpt	5 bpts		
Funds management income to average FUA (%)	0. 54	0. 57	0. 57	(3)bpts	(3)bpts		
Operating expenses to total operating income (%)	38. 7	40. 4	40.6	(170)bpts	(190)bpts		
Other asset/liability information							
Average interest earning assets (NZ\$M)	67,956	66,360	65,241	2	4		
Average interest bearing liabilities (NZ\$M)	58,276	56,437	55,972	3	4		

		Half Year Ended						
New Zealand - Funds Under	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs			
Administration	NZ\$M	NZ\$M	NZ\$M	Jun 14 %	Dec 13 %			
Opening balance	13,003	11,937	11,080	9	17			
Inflows	1,924	1,645	1,891	17	2			
Outflows	(1,413)	(965)	(1,577)	46	(10)			
Net flows	511	680	314	(25)	63			
Investment income and other	712	386	543	84	31			
Closing balance	14,226	13,003	11,937	9	19			

(1) Includes NZD2.7 billion due to Group companies (30 June 2014: NZD4.1 billion; 31 December 2013: NZD4.1 billion).

# **Financial Performance and Business Review**

# December 2014 versus December 2013

ASB Bank cash net profit after tax for the half year ended 31 December 2014 increased 9% on the prior comparative period to NZD429 million. Operating income growth of 9% was driven by retail deposit margin improvement and strong business and rural lending growth, partly offset by home loan margin compression and an increase in operating expenses and impairment expense.

# **Net Interest Income**

Net interest income was NZD827 million, an increase of 11% with improved retail deposit margins and strong volume growth in key portfolios.

Balance sheet growth included:

- Home loan growth of 3% in a competitive market, with customers continuing to prefer fixed rate lending;
- Business and rural loan growth of 11%, significantly above system, due to continued investment in these businesses; and
- Growth in customer deposits of 9% driven by strong demand across the retail deposit portfolio.

Net interest margin increased reflecting favourable funding conditions, partly offset by a reduction in home lending margins as a result of the continued customer preference for lower margin fixed rate mortgages in a highly competitive market.

### **Other Banking and Funds Management Income**

Other banking income decreased 5% to NZD169 million due to non-recurrence of property sales and lower Markets trading performance, partly offset by higher lending fee income as a result of business lending growth. Funds management income increased 16% as a result of strong FUA growth and market performance.

### **Operating Expenses**

Operating expenses increased 3% to NZD399 million. This increase was driven by higher staff expenses, due to inflationary related salary increases and continued investment in frontline capability, and higher amortisation costs associated with ongoing technology investment.

The expense to income ratio for ASB Bank was 38.7%, an improvement of 190 basis points, reflecting a continued focus on productivity across the Bank.

# Loan Impairment Expense

Loan impairment expense increased 76% to NZD37 million primarily due to continuing growth across all lending portfolios and stabilising home loan arrears rates compared with decreases in the comparative period. This was partly offset by lower impairment expense in the business and rural lending portfolio.

### December 2014 versus June 2014

ASB Bank cash net profit after tax increased 12% on the prior half. This result was driven by 9% growth in operating income due to improvements in retail deposit margins and strong business and rural lending growth, partly offset by home loan margin compression.

# **Net Interest Income**

Net interest income increased 10%, driven by retail deposit margin improvement and volume growth.

Balance sheet growth included:

- Home loan growth of 1%, with customer preference for fixed rate lending;
- Business and rural loans were up 7% with the portfolio continuing to deliver above system growth; and
- Customer deposit growth of 6%, with retail deposits continuing to perform strongly.

Net interest margin increased reflecting continued favourable funding conditions, partly offset by ongoing pressure on home lending margins as a result of price competition and customer preference for fixed rate lending.

#### **Other Banking and Funds Management Income**

Other banking income increased 6% driven by higher card fees, lending fees and insurance income due to higher transaction volumes. Funds management income continued to grow strongly at 9%, principally due to the performance of the ASB KiwiSaver scheme.

# **Operating Expenses**

Operating expenses increased 4% due to inflation-related staff expense increases and continued investment in frontline capability and technology.

The expense to income ratio for ASB Bank was 38.7%, an improvement of 170 basis points.

#### Loan Impairment Expense

Loan impairment expense increased 6% primarily due to continuing growth in all lending portfolios and stabilising home loan expense.

		Half Year Ended					
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
Sovereign	NZ\$M	NZ\$M	NZ\$M	Jun 14 %	Dec 13 %		
Insurance income	107	113	88	(5)	22		
Operating expenses	(62)	(62)	(57)	-	9		
Net profit before tax	45	51	31	(12)	45		
Corporate tax benefit	3	5	5	(40)	(40)		
Underlying profit after tax	48	56	36	(14)	33		
Investment experience after tax	9	7	4	29	large		
Cash net profit after tax	57	63	40	(10)	43		
Sources of profit represented by:							
The margin on services profit from ordinary activities after							
income tax is represented by:							
Planned profit margins	43	43	41	-	5		
Experience variations	5	13	(5)	(62)	large		
Operating margins	48	56	36	(14)	33		
Investment experience after tax	9	7	4	29	large		
Cash net profit after tax	57	63	40	(10)	43		

	Half Year Ended					
				Dec 14 vs	Dec 14 vs	
Key Financial Metrics	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %	
Performance indicators						
Insurance income to average inforce premiums (%)	30. 4	33. 0	26.3	(260)bpts	410 bpts	
Average inforce premiums (NZ\$M)	698	679	664	3	5	

	Half Year Ended						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
New Zealand - Annual Inforce Premiums	NZ\$M	NZ\$M	NZ\$M	Jun 14 %	Dec 13 %		
Opening balance	684	674	654	1	5		
Sales/new business	58	46	57	26	2		
Lapses	(39)	(36)	(37)	8	5		
Closing balance	703	684	674	3	4		

# **Financial Performance and Business Review**

# December 2014 versus December 2013

Sovereign cash net profit after tax for the half year ended 31 December 2014 increased 43% on the prior comparative period to NZD57 million. The increase is driven by strong claims experience and inforce growth.

### **Insurance Income**

Insurance income was NZD107 million, an increase of 22%, with growth in annual inforce premium income of 5% and strong claims experience. Claims experience has been positive compared with historically high claims in the prior comparative period. Sovereign risk and health lapse rate continued to be amongst the best in the industry.

### **Operating Expenses**

Operating expenses increased 9% to NZD62 million driven by restructuring costs and rebranding expenses.

# December 2014 versus June 2014

Sovereign cash net profit after tax decreased 10% on the prior half, reflecting higher lapse rates, partly offset by inforce growth.

# **Insurance Income**

Insurance income decreased 5% due to higher lapse rates, partly offset by positive claims experience and continued growth in inforce premiums.

# **Operating Expenses**

Operating expenses remained at the same levels as the prior half.

# **Bankwest**

		Half Year Ended <sup>(1)</sup>						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs			
	\$M	\$M	\$M	Jun 14 %	Dec 13 %			
Net interest income	803	773	804	4	-			
Other banking income	109	103	103	6	6			
Total banking income	912	876	907	4	1			
Operating expenses	(397)	(401)	(405)	(1)	(2)			
Loan impairment expense	26	(6)	(5)	large	large			
Net profit before tax	541	469	497	15	9			
Corporate tax expense	(163)	(144)	(147)	13	11			
Cash net profit after tax	378	325	350	16	8			

		As at <sup>(1)</sup>					
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
Balance Sheet	\$M	\$M	\$M	Jun 14 %	Dec 13 %		
Home loans	59,658	58,251	55,401	2	8		
Other interest earning lending assets	17,655	18,112	19,245	(3)	(8)		
Non-lending interest earning assets	3	11	7	(73)	(57)		
Total interest earning assets	77,316	76,374	74,653	1	4		
Other assets	175	421	250	(58)	(30)		
Total assets	77,491	76,795	74,903	1	3		
Transaction deposits	9,932	9,037	8,578	10	16		
Savings deposits	10,181	10,463	9,696	(3)	5		
Investment deposits	25,724	25,052	23,358	3	10		
Certificates of deposit and other	31	40	33	(23)	(6)		
Total interest bearing deposits	45,868	44,592	41,665	3	10		
Other interest bearing liabilities	24	103	109	(77)	(78)		
Non-interest bearing liabilities	791	976	856	(19)	(8)		
Total liabilities	46,683	45,671	42,630	2	10		

	Half Year Ended						
				Dec 14 vs	Dec 14 vs		
Key Financial Metrics	31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %		
Performance indicators							
Return on assets (%)	1.0	0.8	0.9	20 bpts	10 bpts		
Impairment expense annualised as a % of average GLAA's (%)	(0. 07)	0. 02	0. 01	(9)bpts	(8)bpts		
Operating expenses to total banking income (%)	43. 5	45.8	44. 7	(230)bpts	(120)bpts		
Other asset/liability information							
Average interest earning assets (\$M)	76,840	75,408	73,741	2	4		
Average interest bearing liabilities (\$M)	45,215	43,713	41,521	3	9		

(1) Comparative information has been restated to conform to presentation in the current period.

# **Financial Performance and Business Review**

# December 2014 versus December 2013

Bankwest cash net profit after tax for the half year ended 31 December 2014 was \$378 million, an increase of 8% on the prior comparative period.

The result was driven by growth in Other banking income, lower operating expenses and a net write-back of loan impairment.

#### **Net Interest Income**

Net interest income was \$803 million in line with the prior comparative period, with solid balance sheet growth in most product lines being offset by a reduction in net interest margin.

Balance sheet growth included:

- Home loan growth of 8%, above system, reflecting a focus on select customer segments;
- Strong growth of 16% in transaction deposits as a result of targeted marketing campaigns;
- A 5% increase in savings deposits, driven by growth in online products;
- Modest growth in core business lending volumes, driven by growth in the property and commercial segments; and
- A decrease in higher risk non-core business lending.

Net interest margin decreased on the prior comparative period due to lower home loan margins, resulting from competitive market pressures and run-off in higher margin legacy products, partly offset by the benefit of selective repricing in investment deposit products.

# Other Banking Income

Other banking income was \$109 million, an increase of 6% on the prior comparative period, due to volume growth in deposit products, partly offset by lower retail lending fees.

### **Operating Expenses**

Operating expenses for the half were \$397 million, a decrease of 2% on the prior comparative period, attributable to lower salary related expenses, a strong focus on productivity and disciplined expense management.

The expense to income ratio was 43.5%, an improvement of 120 basis points on the prior comparative period.

#### Loan Impairment Expense

Loan impairment expense decreased \$31 million on the prior comparative period. This was due to continued run-off of troublesome and impaired business loans, a reduction in individual provision charges and increased write-backs relating to the run-off of the non-core business lending portfolio.

### December 2014 versus June 2014

Cash net profit after tax for the half year increased by 16% on the prior half.

The result was driven by solid growth in total banking income, lower operating expenses and a net write-back in loan impairment within the current period.

# **Net Interest Income**

Net interest income increased 4% on the prior half reflecting modest growth across most products and a marginal improvement in net interest margin.

Balance sheet growth included:

- Home loan growth of 2% within a competitive market environment;
- An increase of 10% in transaction deposits reflecting a focus on growing main financial institution customers;
- A 3% increase in investment deposits, reflecting a competitive customer value proposition;
- Modest growth in the core business lending portfolio; partly offset by
- A decrease in higher risk non-core business lending; and
- A decrease in savings balances as a result of a targeted repositioning of key products.

Net interest margin increased marginally on the prior half with the benefit of improved investment deposit account margins partly offset by lower lending margins.

# **Other Banking Income**

Other banking income increased 6% on the prior half reflecting fee income related to growth in volumes and increased sales of risk management related products.

# **Operating Expenses**

Operating expenses decreased 1% on the prior half with the benefit of productivity initiatives and disciplined expense management, partly offset by a one-off adjustment to property related expenses.

The expense to income ratio of 43.5% decreased 230 basis points on the prior half.

# Loan Impairment Expense

Loan impairment expense decreased \$32 million on the prior half, resulting in a write-back. This was driven by reductions in non-core business lending exposures and lower individual provision charges as troublesome loans were refinanced or repaid.

# **IFS and Other**

		Half Year Ended <sup>(1)</sup>							
	31 Dec 14	31 Dec 14 30 Jun 14 31 Dec 13 Dec 14 vs D							
	\$M	\$M	\$M	Jun 14 %	Dec 13 %				
	55	20	61	large	(10)				
entre	(62)	37	32	large	large				
ons/Unallocated	82	136	(63)	(40)	large				
net profit after tax	75	193	30	(61)	large				

		Half Year Ended <sup>(1)</sup>						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs			
IFS Asia <sup>(2)</sup>	\$M	\$M	\$M	Jun 14 %	Dec 13 %			
Net interest income	65	58	58	12	12			
Other banking income	113	68	105	66	8			
Total banking income	178	126	163	41	9			
Insurance income	21	18	18	17	17			
Total operating income	199	144	181	38	10			
Operating expenses	(121)	(108)	(107)	12	13			
Loan impairment expense	(6)	(4)	(3)	50	large			
Net profit before tax	72	32	71	large	1			
Corporate tax expense	(17)	(13)	(9)	31	89			
Non-controlling interests	(2)	(2)	(3)	-	(33)			
Underlying profit after tax	53	17	59	large	(10)			
Investment experience after tax	2	3	2	(33)	-			
Cash net profit after tax	55	20	61	large	(10)			

(1) Comparative information has been restated to conform to presentation in the current period.

(2) International Financial Services Asia (IFS Asia) incorporates the Asian retail and Small Medium Enterprises (SME) banking operations (Indonesia, China, Vietnam and India), investments in Chinese and Vietnamese banks, the joint venture Chinese life insurance business and the life insurance operations in Indonesia. It does not include the Business and Private Banking, Institutional Banking and Markets and Colonial First State Global Asset Management businesses in Asia.

# **Financial Performance and Business Review**

# December 2014 versus December 2013

International Financial Services Asia (IFS Asia) cash net profit after tax for the half year ended 31 December 2014 was \$55 million, a decrease of 10% on the prior comparative period. The result was driven by solid banking and insurance income, partly offset by higher operating expenses from business expansion, investment in key infrastructure with higher corporate tax and loan impairment expense.

The expansion in Asia continued. The total number of direct customers in Asia grew by 14% to over 444,000.

The IFS Asia head office will be relocated to Hong Kong in the next quarter.

# **Net Interest Income**

Net interest income was \$65 million, an increase of 12% on the prior comparative period. This reflected solid growth in both lending and deposit balances despite the slowdown of the Indonesia and China economies.

Balance sheet growth included:

- Strong growth in business and consumer lending balances of 27% and 24% respectively;
- Growth in the average monthly lending and deposit balance in China County Banks of 45% and 84% respectively; and
- Continued growth in the proprietary banking businesses in India and Vietnam in line with expectations.

Net interest margin decreased slightly as a result of higher funding costs in Indonesia and China, driven by competitive pressure for deposits and a change in funding mix.

# **Other Banking Income**

Other banking income was \$113 million, an increase of 8% on the prior comparative period driven by the performance of investments in associates across China and Vietnam. The increase in income reflected the solid performance of their underlying businesses with below system Non-Performing Loans (NPLs) despite the slowdown in the Chinese economy. This was partially offset by lower other trading income from Indonesia due to adverse economic conditions.

# **Insurance Income**

Insurance income was \$21 million, a 17% increase on the prior comparative period, principally due to higher premium income with an increase in new business sales across all distribution channels.

BoCommLife in China continued to grow with steady new business and improved investment return.

# **Operating Expenses**

Operating expenses for the half were \$121 million, an increase of 13% on the prior comparative period, reflecting continued investment in key strategic initiatives, footprint expansion in China, growth in the proprietary businesses and relocation of the IFS Asia head office.

#### December 2014 versus June 2014

IFS Asia cash net profit after tax increased by 175% on the prior half. Excluding the \$50 million provision for impairment of the investment in Vietnam International Bank (VIB) in the prior half, cash net profit after tax decreased by 21%. The result was driven by growth in operating income, partly offset by higher corporate tax expense and continued investments in key infrastructure.

Over the prior half the total number of direct customers in Asia grew steadily by 6% and the total number of proprietary customers outside Indonesia grew by 27%.

# **Net Interest Income**

Net interest income increased by 12% on the prior half due to growth in lending balances, partly offset by higher cost of funding as a result of competitive pressure, regulatory and funding mix changes.

Balance sheet growth included:

- Continued growth in business lending and consumer balances of 16% and 14% respectively; and
- Moderate growth in deposits over the prior half, reflecting ongoing regulatory changes and a drive to source local funding.

#### **Other Banking Income**

Other banking income increased by 66% on the prior half. Excluding the provision for impairment of the investment in VIB, other banking income decreased by 4% due to lower earnings from the investment in associates in China. The performance of our investments reflected solid underlying results with below system NPLs in difficult market conditions.

Trading income and sales across wealth management and foreign exchange products improved compared with prior half driven by the early signs of improvement in the investment market.

### **Insurance Income**

Insurance income increased by 17% on the prior half, due to higher premium and investment income, with increased new business sales.

### **Operating Expenses**

Operating expenses increased by 12% on the prior half reflecting business footprint expansion and further investment in IT platforms, people capability and relocation expenses.

	Half Year Ended <sup>(1)</sup>					
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs	
Corporate Centre <sup>(2)</sup>	\$M	\$M	\$M	Jun 14 %	Dec 13 %	
Net interest income	272	277	278	(2)	(2)	
Other banking income	57	65	85	(12)	(33)	
Total operating income	329	342	363	(4)	(9)	
Operating expenses	(386)	(297)	(329)	30	17	
Net profit before tax	(57)	45	34	large	large	
Corporate tax expense	(5)	(8)	(2)	(38)	large	
Cash net (loss)/profit after tax	(62)	37	32	large	large	

(1) Comparative information has been restated to conform to presentation in the current period.

(2) Corporate Centre includes the results of unallocated Group support functions such as Investor Relations, Group Strategy, Marketing, Digital Channels, Secretariat and Treasury.

Treasury is primarily focused on the management of the Group's interest rate risk, funding and liquidity requirements, and management of the Group's capital.

The Treasury function includes:

- Portfolio Management: manages the interest rate risk of the Group's non-traded Balance Sheet using transfer pricing to consolidate risk into Treasury
  and hedging the residual mismatch between assets and liabilities using swaps, futures and options and the Group's prudent liquidity requirements;
- Group Funding & Liquidity: manages the Group's long term and short term wholesale funding requirements; and
- Capital and Regulatory Strategy: manages the Group's capital requirements.

# December 2014 versus December 2013

Corporate Centre cash net profit after tax for the half year ended 31 December 2014 decreased \$94 million on the prior comparative period to a loss of \$62 million.

Total operating income decreased 9% to \$329 million reflecting lower Treasury income.

Operating expenses increased 17% to \$386 million, primarily driven by increased costs related to various compliancerelated projects and an increase in long term provisions due to lower bond yields.

# December 2014 versus June 2014

Corporate Centre cash net profit after tax for the half year ended 31 December 2014 decreased \$99 million on the prior half.

Total operating income decreased 4% to \$329 million reflecting lower other banking income driven by lower Treasury income.

Operating expenses increased 30% primarily driven by increased costs related to various compliance-related projects and an increase in long term provisions due to lower bond yields.

# **IFS and Other**

		Half Year Ended <sup>(1)</sup>				
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs	
Eliminations/Unallocated (2)	\$M	\$M	\$M	Jun 14 %	Dec 13 %	
Net interest income	6	49	10	(88)	(40)	
Other banking income	(57)	(54)	(65)	6	(12)	
Total banking income	(51)	(5)	(55)	large	(7)	
Funds management income	19	22	15	(14)	27	
Insurance income	12	6	-	large	large	
Total operating income	(20)	23	(40)	large	(50)	
Loan impairment expense	2	29	(33)	(93)	large	
Net profit before tax	(18)	52	(73)	large	(75)	
Corporate tax expense	103	80	11	29	large	
Non-controlling interests	(8)	(7)	(7)	14	14	
Underlying profit after tax	77	125	(69)	(38)	large	
Investment experience after tax	5	11	6	(55)	(17)	
Cash net profit after tax	82	136	(63)	(40)	large	

(1) Comparative information has been restated to conform to presentation in the current period.

(2) Group wide Eliminations/Unallocated includes intra-group elimination entries arising on consolidation, centrally raised provisions and other unallocated revenue and expenses.

# December 2014 versus December 2013

Eliminations/Unallocated cash net profit after tax for the half year ended 31 December 2014 increased \$145 million on the prior comparative period to \$82 million. This was primarily driven by timing of recognition of unallocated revenue items and centrally held provisions. Eliminations/Unallocated cash net profit after tax for the half year ended 31 December 2014 decreased \$54 million on the prior half. This was primarily driven by centrally held provisions and timing of recognition of unallocated reserve items.

December 2014 versus June 2014

# **Investment Experience**

Investment experience includes net returns from shareholder investments held within Wealth Management, and within the New Zealand and Indonesian life insurance businesses.

		Half Year Ended				
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs	
Investment Experience	\$M	\$M	\$M	Jun 14 %	Dec 13 %	
Wealth Management <sup>(1)</sup>	63	130	72	(52)	(13)	
New Zealand	8	5	-	60	large	
IFS and Other	9	19	9	(53)	-	
Investment experience before tax	80	154	81	(48)	(1)	
Corporate tax expense	(23)	(19)	(19)	21	21	
Investment experience after tax	57	135	62	(58)	(8)	

(1) Includes the gain on sale of CPA units and Property related distributions received prior to 30 June 2014.

# Shareholder Investment Asset Mix

The net tangible assets by investment asset class shown below represent shareholder investments held within Wealth Management, and within the New Zealand and Indonesian life insurance businesses.

	As at 31 December 2014				
	Australia <sup>(1)</sup> Nev	v Zealand	Asia	Total	
Shareholder Investment Asset Mix (%)	%	%	%	%	
Equities	-	1	-	-	
Property	5	-	-	4	
Fixed interest	23	51	96	33	
Cash	72	48	4	63	
Total	100	100	100	100	

	As at 31 December 2014				
	Australia <sup>(1)</sup> Nev	v Zealand	Asia	Total	
Shareholder Investment Asset Mix (\$M)	\$M	\$M	\$M	\$M	
Equities	-	6	-	6	
Property	141	1	-	142	
Fixed interest	606	357	233	1,196	
Cash	1,910	338	9	2,257	
Total	2,657	702	242	3,601	

(1) Includes Shareholders' funds in the CFS Global Asset Management, Colonial First State and CommInsure businesses.

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# **Directors' Report**

The Directors of the Commonwealth Bank of Australia submit their report together with the financial statements of the Commonwealth Bank of Australia and its controlled entities (collectively referred to as "the Group") for the half year ended 31 December 2014.

# Directors

The names of the Directors holding office during and since the end of the half year were:

David Turner	Chairman
Ian Narev	Managing Director and Chief Executive Officer
Sir John Anderson	Director
Shirish Apte	Director
Jane Hemstritch	Director
Sir David Higgins	Director (Appointed 1 September 2014)
Launa Inman	Director
Carolyn Kay	Director
Brian Long	Director
Andrew Mohl	Director
Harrison Young	Director

# **Review and Results of Operations**

The Group earned a consolidated statutory net profit after tax of \$4,535 million for the half year ended 31 December 2014, compared with \$4,207 million for the prior comparative period, an increase of 8%. The result was driven by strong revenue growth in retail and business banking, wealth management and New Zealand.

The statutory net profit after tax from Retail Banking Services was \$1,992 million (December 2013: \$1,784 million) reflecting strong volume growth, supported by disciplined expense management and lower loan impairment expense.

The statutory net profit after tax from Business and Private Banking was \$743 million (December 2013: \$686 million), driven by growth in business lending and deposit balances and lower loan impairment expense, partly offset by higher expenses driven by technology investment and expansion in frontline capacity.

The statutory net profit after tax from Institutional Banking and Markets was \$653 million (December 2013: \$670 million), impacted by a higher loan impairment expense and increased investment spend, partly offset by positive Markets income and strong lending growth.

The statutory net profit after tax from Wealth Management was \$327 million (December 2013: \$367 million), reflecting the contribution from the Property businesses exited and transactions completed in the prior year.

The statutory net profit after tax from New Zealand was \$376 million (December 2013: \$340 million), driven by a strong performance from ASB Bank with improved deposit margins, volume growth and an increase in funds management income, partly offset by higher operating expenses and hedging and IFRS volatility due to the appreciation of the New Zealand dollar.

The statutory net profit after tax for Bankwest was \$352 million (December 2013: \$320 million). The result was

Signed in accordance with a resolution of the Directors.

din

David Turner Chairman 10 February 2015

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driven by improved banking income, disciplined expense management and lower loan impairment expense.

Additional analysis of operations for the financial year is set out in the Highlights and Group Performance Analysis sections.

The Chief Executive Officer and the Chief Financial Officer have provided the Board with a written statement that the accompanying financial statements and notes are in accordance with the Corporations Act 2001, they represent a true and fair view, in all material respects, of the Group's financial position as at 31 December 2014 and of its performance for the half year ended on that date and also that they are prepared in accordance with relevant accounting standards and any further requirements in the Corporations Act 2001.

We have obtained the following independence declaration from the Group's auditors, PricewaterhouseCoopers:



Ian Narev Managing Director and Chief Executive Officer 10 February 2015

# **Consolidated Income Statement**

For the half year ended 31 December 2014

	Half Year Ended				
		31 Dec 14	30 Jun 14	31 Dec 13	
	Notes	\$M	\$M	\$M	
Interest income	2	17,295	16,806	16,839	
Interest expense	2	(9,407)	(9,159)	(9,385)	
Net interest income		7,888	7,647	7,454	
Other banking income		2,314	2,112	2,208	
Net banking operating income		10,202	9,759	9,662	
Funds management income		1,151	1,164	1,192	
Investment revenue		342	255	585	
Claims, policyholder liability and commission expense		(519)	(428)	(734)	
Net funds management operating income		974	991	1,043	
Premiums from insurance contracts		1,373	1,314	1,290	
Investment revenue		374	374	173	
Claims, policyholder liability and commission expense from insurance contracts		(1,212)	(1,110)	(1,008)	
Net insurance operating income		535	578	455	
Total net operating income before impairment and operating expenses		11,711	11,328	11,160	
Loan impairment expense	5	(440)	(461)	(457)	
Operating expenses	2	(4,951)	(4,785)	(4,788)	
Net profit before income tax		6,320	6,082	5,915	
Corporate tax expense	3	(1,714)	(1,583)	(1,638)	
Policyholder tax expense	3	(61)	(66)	(60)	
Net profit after income tax		4,545	4,433	4,217	
Non-controlling interests		(10)	(9)	(10)	
Net profit attributable to Equity holders of the Bank		4,535	4,424	4,207	

The above Consolidated Income Statement should be read in conjunction with the accompanying notes.

		На	If Year Ended	
	31	Dec 14	30 Jun 14	31 Dec 13
		Ce	nts per Share	
Earnings per share:				
Basic		279. 1	273.3	260.5
Diluted		272. 1	267.0	253.9

# **Consolidated Statement of Comprehensive Income**

For the half year ended 31 December 2014

	н	Half Year Ended			
	31 Dec 14 \$M	30 Jun 14 \$M	31 Dec 13 \$M		
Net profit after income tax for the period	4,545	4,433	4,217		
Other comprehensive income/(expense):		,	,		
Items that may be reclassified subsequently to profit or loss:					
Gains and losses on cash flow hedging instruments:					
Recognised in equity	436	592	(254)		
Transferred to Income Statement	(99)	(517)	(79)		
Gains and losses on available-for-sale investments:					
Recognised in equity	172	184	325		
Transferred to Income Statement on disposal	(55)	(8)	(4)		
Foreign currency translation reserve	388	(48)	447		
Income tax on items transferred directly to/from equity:					
Cash flow hedge reserve	(102)	(20)	134		
Available-for-sale investments revaluation reserve	(26)	(63)	(96)		
Foreign currency translation reserve	-	(1)	(13)		
Total of items that may be reclassified	714	119	460		
Items that will not be reclassified to profit or loss:					
Actuarial gains and losses from defined benefit superannuation plans net of tax	(16)	(65)	107		
Gains and losses on liabilities at fair value due to changes in own credit risk net of tax	(1)	6	-		
Revaluation of properties	-	28	-		
Income tax on revaluation of properties	-	(2)	-		
Total of items that will not be reclassified	(17)	(33)	107		
Other comprehensive income/(expense) net of income tax	697	86	567		
Total comprehensive income for the period	5,242	4,519	4,784		
Total comprehensive income for the period is attributable to:					
Equity holders of the Bank	5,232	4.510	4.774		
Non-controlling interests	10	4,510 9	10		
Total comprehensive income for the period	5,242	4,519	4,784		

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

	н	Half Year Ended		
	31 Dec 14	30 Jun 14	31 Dec 13	
	C	ents per Share	•	
Dividends per share attributable to shareholders of the Bank:				
Ordinary shares	198	218	183	
Trust preferred securities	3,440	3,263	3,235	

# **Consolidated Balance Sheet**

As at 31 December 2014

**Total Shareholders' equity** 

			As at	
		31 Dec 14	30 Jun 14	31 Dec 13
Assets	Notes	\$M	\$M	\$M
Cash and liquid assets		30,047	26,409	31,051
Receivables due from other financial institutions		8,488	8,065	7,599
Assets at fair value through Income Statement:				
Trading		29,931	21,459	18,855
Insurance		14,418	15,142	14,559
Other		624	760	645
Derivative assets		53,489	29,247	37,181
Available-for-sale investments		69,591	66,137	64,042
Loans, bills discounted and other receivables	4	620,328	597,781	581,170
Bank acceptances of customers		2,026	5,027	4,807
Property, plant and equipment		2,689	2,816	2,801
Investment in associates and joint ventures		2,102	1,844	2,220
Intangible assets		9,881	9,792	9,942
Deferred tax assets		418	586	824
Other assets		6,682	6,386	6,605
Total assets		850,714	791,451	782,301
Liabilities				
Deposits and other public borrowings	6	522,563	498,352	485,436
Payables due to other financial institutions		33,957	24,978	29,585
Liabilities at fair value through Income Statement		7,246	7,508	8,330
Derivative liabilities		43,162	27,259	29,393
Bank acceptances		2,026	5,027	4,807
Current tax liabilities		524	688	1,492
Deferred tax liabilities		385	366	518
Other provisions		1,375	1,265	1,252
Insurance policy liabilities		13,177	13,166	13,140
Debt issues		153,249	142,219	142,675
Managed funds units on issue		1,058	1,214	932
Bills payable and other liabilities		9,391	10,467	8,321
		788,113	732,509	725,881
Loan capital		11,570	9,594	9,383
Total liabilities		799,683	742,103	735,264
Net assets		51,031	49,348	47,037
Shareholders' Equity				
Share capital:				
Ordinary share capital	8	27,039	27,036	26,327
Other equity instruments	8	939	939	939
Reserves	8	2,674	2,009	1,780
Retained profits	8	19,823	18,827	17,455
Shareholders' equity attributable to Equity holders of the Bank		50,475	48,811	46,501
Non-controlling interests	8	556	537	536

The above Consolidated Balance Sheet should be read in conjunction with the accompanying notes.

51,031

49,348

47,037

# **Consolidated Statement of Changes in Equity**

For the half year ended 31 December 2014

				S	hareholders' equity		
					attributable		
	Ordinary share	Other equity		Retained	to Equity holders	Non- controlling	Total Shareholders'
	capital	instruments	Reserves	profits	of the Bank	interests	equity
	\$M	\$M	\$M	\$M	\$M	\$M	\$M
As at 30 June 2013	26,323	939	1,333	16,405	45,000	537	45,537
Net profit after income tax		-	-	4,207	4,207	10	4,217
Net other comprehensive income	-	-	460	107	567	-	567
Total comprehensive income for the			400	4.04.4	4 77 4	10	4 70 4
period	-	-	460	4,314	4,774	10	4,784
Transactions with Equity holders in their capacity as Equity holders:							
Dividends paid on ordinary shares				(3,224)	(3,224)		(3,224)
Dividends paid on other equity	-	-	-	(3,224)	(3,224)	-	(3,224)
instruments	-	-	-	(16)	(16)	-	(16)
Other equity movements:							
Share based payments	-	-	(53)	-	(53)	-	(53)
Purchase of treasury shares	(804)	-	(00)	-	(804)	-	(804)
Sale and vesting of treasury shares	808	-	-	-	808	-	808
Other changes		-	40	(24)	16	(11)	
As at 31 December 2013	26,327	939	1,780	17,455	46,501	536	47,037
Net profit after income tax	20,327	-	1,700	-	4,424	9	4,433
		-	- 145	4,424	4,424	9	4,435
Net other comprehensive income Total comprehensive income for the	-	-	145	(59)	00	-	00
period	-	-	145	4,365	4,510	9	4,519
Transactions with Equity holders in							
their capacity as Equity holders:							
Dividends paid on ordinary shares	-	-	-	(2,950)	(2,950)	-	(2,950)
Dividends paid on other equity				(16)	(16)		(16)
instruments	-	-	-	(10)	(10)	-	(10)
Dividend reinvestment plan (net of	707	_	_	_	707	_	707
issue costs)	101	-	-	-	101	-	101
Other equity movements:							
Share based payments	-	-	46	-	46	-	46
Purchase of treasury shares	(9)	-	-	-	(9)	-	(9)
Sale and vesting of treasury shares	11	-	-	-	11	-	11
Other changes	-	-	38	(27)	11	(8)	3
As at 30 June 2014	27,036	939	2,009	18,827	48,811	537	49,348
Net profit after income tax	-	-	-	4,535	4,535	10	4,545
Net other comprehensive income	-	-	714	(17)	697	-	697
Total comprehensive income for the			714	1 510	5 222	10	E 242
period	-	-	714	4,518	5,232	10	5,242
Transactions with Equity holders in							
their capacity as Equity holders: Dividends paid on ordinary shares				(3,534)	(3,534)		(3,534)
Dividends paid on other equity	-	-	-	(3,334)	(3,334)	-	(3,334)
instruments Dividend reinvestment plan (net of	-	-	-	(17)	(17)	-	(17)
issue costs)	-	-	-	-	-	-	-
Other equity movements:							
Share based payments			(46)		(46)		(46)
Purchase of treasury shares	(727)	-	(-+0)		(727)	-	
	730	-	-	-		-	(727)
Sale and vesting of treasury shares				-	730	-	730
Other changes	-	-	(3)	29	26	9	35
As at 31 December 2014	27,039	939	2,674	19,823	50,475	556	51,03

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

# Condensed Consolidated Statement of Cash Flows (1)

For the half year ended 31 December 2014

	H	Half Year Ended		
	31 Dec 14	30 Jun 14	31 Dec 13	
	\$M	\$M	\$M	
Cash flows (used in)/provided by operating activities before changes in operating				
assets and liabilities	(3,253)	2,652	9,591	
Changes in operating assets and liabilities arising from cash flow movements	8,223	(8,474)	194	
Net cash provided by/(used in) operating activities	4,970	(5,822)	9,785	
Net cash (used in)/provided by investing activities	(614)	602	(401)	
Dividends paid (excluding Dividend Reinvestment Plan)	(3,546)	(2,256)	(3,235)	
Net proceeds from issued debt securities	546	3,943	3,835	
Other cash provided by/(used in) financing activities	1,489	234	(586)	
Net cash (used in)/provided by financing activities	(1,511)	1,921	14	
Net increase/(decrease) in cash and cash equivalents	2,845	(3,299)	9,398	
Effect of foreign exchange rates on cash and cash equivalents	1,389	(593)	1,004	
Cash and cash equivalents at beginning of period	19,128	23,020	12,618	
Cash and cash equivalents at end of period	23,362	19,128	23,020	

(1) It should be noted that the Group does not use this accounting Statement of Cash Flows in the internal management of its liquidity positions.

# **Note 1 Accounting Policies**

# **General Information**

The Financial Statements of the Commonwealth Bank of Australia (the Bank) and its subsidiaries (the Group) for the half year ended 31 December 2014, were approved and authorised for issue by the Board of Directors on 10 February 2015. The Directors have the power to amend and reissue the Financial Statements.

The Bank is incorporated and domiciled in Australia. It is a company limited by shares that are publicly traded on the Australian Securities Exchange (ASX). The address of its registered office is Ground Floor, Tower 1, 201 Sussex Street, Sydney NSW 2000, Australia.

There have been no significant changes in the nature of the principal activities of the Group during the half year.

# **Basis of Accounting**

This Interim Financial Report for the half year ended 31 December 2014 has been prepared in accordance with the requirements of the Corporations Act 2001 and AASB 134 'Interim Financial Reporting' which ensures compliance with IAS 34 'Interim Financial Reporting'. The Group is a for-profit entity for the purpose of preparing this report.

This half year financial report does not include all notes of the type normally included within an Annual Financial Report and therefore cannot be expected to provide as full an understanding of the financial position and financial performance of the Group as that given by the Annual Financial Report.

As a result, this report should be read in conjunction with the 30 June 2014 Annual Financial Report of the Group and any public announcements made in the period by the Group in accordance with the continuous disclosure requirements of the Corporations Act 2001 and the ASX Listing Rules.

The amounts contained in this Financial Report and the Financial Statements are presented in Australian dollars and rounded to the nearest million dollars unless otherwise stated, under the option available under ASIC Class Order 98/100 (as amended by ASIC Class Order 04/667).

For the purpose of this half year financial report, the half year has been treated as a discrete reporting period.

The accounting policies and methods of computation adopted in the preparation of the half year financial report are consistent with those adopted and disclosed in the Annual Financial Report for the year ended 30 June 2014. Certain comparatives have been restated for consistency in presentation at 31 December 2014. The affected comparatives are footnoted. Aside from changes to the presentation of segment information as disclosed in Note 7, the restatements are not considered to have a material impact.

The following amendments to Australian Accounting Standards have been adopted during the period but do not have a material impact on the Group:

- AASB 2012-3 'Amendments to Australian Accounting Standards – Offsetting Financial Assets and Financial Liabilities';
- AASB 2013-3 'Amendments to AASB 136 Recoverable Amount Disclosures for Non-Financial Assets';
- AASB 2013-4 'Amendments to Australian Accounting Standards – Novation of Derivatives and Continuation of Hedge Accounting';
- AASB 2013-7 'Amendments to AASB 1038 arising from AASB 10 in relation to Consolidation and Interests of Policyholders'; and
- Parts A C of AASB 2014-1 'Amendments to Australian Accounting Standards'.

# **Future Accounting Developments**

AASB 9 'Financial Instruments' contains new accounting requirements for financial assets and liabilities, including classification and measurement and general hedge accounting.

The IASB finalised the modifications to classification and measurement requirements and the new expected credit loss impairment model in July 2014. The AASB approved the amendments to AASB 9 in December 2014.

The standard is not mandatory until 1 July 2018 for the Group. Other than the own credit requirements of the standard which were early adopted in the 30 June 2014 Annual Financial Report, the Group does not intend to early adopt the standard.

AASB 15 'Revenue from Contracts with Customers' contains new requirements for the recognition of revenue. The standard will also include additional disclosures about revenue. The standard is not mandatory until 1 July 2017 for the Group.

The potential financial impact of the above to the Group is not yet possible to determine.

Half Year Ended

# Note 2 Profit

Note 2 Profit
Interest Income Loans and bills discounted Other financial institutions Cash and liquid assets Assets at fair value through I Available-for-sale investmen Total interest income
Interest Expense Deposits Other financial institutions Liabilities at fair value throug Debt issues Loan capital
Total interest expense
Net interest income
Other Operating Income Lending fees Commissions Trading income Net gain on disposal of avail Net gain/(loss) on disposal o Net hedging ineffectiveness Net gain/(loss) on sale of pro Net gain/(loss) on other fair Fair value through Income Non-trading derivatives <sup>(1)</sup>
Dividends Net funds management oper Fees receivable on trust a Other <sup>(2)</sup> Net insurance operating inco
Share of profit of associates Other <sup>(3)</sup>
Total other operating inc Total net operating incor
Impairment Expense Loan impairment expense Total impairment expens
<ol> <li>Non-trading derivatives are</li> <li>Comparative information h:</li> <li>Includes depreciation expe \$71 million; 31 December 2</li> </ol>

	п	Hait tear Ended			
	31 Dec 14	30 Jun 14	31 Dec 13		
	\$M	\$M	\$M		
nterest Income					
oans and bills discounted	15,913	15,527	15,627		
Other financial institutions	35	39	30		
Cash and liquid assets	137	149	102		
ssets at fair value through Income Statement	287	227	220		
vailable-for-sale investments	923	864	860		
otal interest income	17,295	16,806	16,839		
nterest Expense					
Deposits	6,672	6,542	6,796		
Other financial institutions	102	108	120		
iabilities at fair value through Income Statement	103	102	104		
Debt issues	2,255	2,185	2,158		
oan capital	275	222	207		
Total interest expense	9,407	9,159	9,385		
let interest income	7,888	7,647	7,454		
Other Operating Income					
ending fees	528	546	537		
Commissions	1,127	1,049	1,081		
rading income	513	414	508		
let gain on disposal of available-for-sale investments	55	8	4		
let gain/(loss) on disposal of other non-fair valued financial instruments	_	18	18		
let hedging ineffectiveness	(18)	(7)	(14		
let gain/(loss) on sale of property, plant and equipment	(2)	(9)	(3		
let gain/(loss) on other fair valued financial instruments:	(-)	(0)	(0		
Fair value through Income Statement	3	(2)	(4		
Non-trading derivatives <sup>(1)</sup>	(48)	(42)	(49		
Dividends	5	(12)	5		
let funds management operating income:	3	,	5		
Fees receivable on trust and other fiduciary activities <sup>(2)</sup>	944	885	914		
Other <sup>(2)</sup>	30	106	129		
let insurance operating income	535	578	455		
Share of profit of associates and joint ventures	104	62	-33		
Ther <sup>(3)</sup>	47	68			
	3,823	3,681	37 3,706		
otal other operating income			,		
otal net operating income before impairment and operating expense	11,711	11,328	11,160		
mpairment Expense	440	464	AE7		
oan impairment expense	440	461	457		

se (Note 5)

e held for risk management purposes.

as been restated to conform to presentation in the current period. ense of \$41 million (30 June 2014: \$40 million; 31 December 2013: \$37 million) and rental income of \$72 million (30 June 2014: 2013: \$68 million) in relation to operating leases where the Group is the lessor.

440

461

457

# Note 2 Profit (continued)

	H	alf Year Endeo	1
	31 Dec 14	30 Jun 14	31 Dec 13
	\$M	\$M	\$M
Staff Expenses			
Salaries and wages	2,310	2,260	2,230
Share-based compensation	133	123	121
Superannuation	199	170	184
Provisions for employee entitlements	87	12	69
Payroll tax	128	119	120
Fringe benefits tax	22	16	20
Other staff expenses	27	57	41
Total staff expenses	2,906	2,757	2,785
Occupancy and Equipment Expenses			
Operating lease rentals	309	303	304
Depreciation of property, plant and equipment	136	124	120
Repairs and maintenance	45	50	44
Other	49	52	56
Total occupancy and equipment expenses	539	529	524
Information Technology Services			
Application, maintenance and development	197	204	208
Data processing <sup>(1)</sup>	89	84	91
Desktop	58	54	47
Communications	100	86	103
Amortisation of software assets	143	198	130
Software write-offs	10	2	68
IT equipment depreciation	31	31	31
Total information technology services	628	659	678
Other Expenses			
Postage	58	59	59
Stationery	39	34	36
Transaction processing and market data <sup>(1)</sup>	77	79	77
Fees and commissions:		10	
Professional fees	152	138	119
Other	49	48	51
Advertising, marketing and loyalty	247	233	244
Amortisation of intangible assets (excluding software and merger related amortisation)	9	10	9
Non-lending losses	54	58	39
Other <sup>(1)</sup>	156	144	130
Total other expenses	841	803	764
Total expenses	4,914	4,748	4,751
Investment and Restructuring			
Merger related amortisation <sup>(2)</sup>	37	37	37
Total investment and restructuring	37	37	37
Total operating expenses	4,951	4,785	4,788
Profit before income tax	6,320	6,082	5,915
Net hedging ineffectiveness comprises:			
Gain/(loss) on fair value hedges:			
Hedging instruments	235	(82)	141
Hedged items	(242)	77	(148)
Cash flow hedge ineffectiveness	(11)	(2)	(7)
Net hedging ineffectiveness	(18)	(7)	(14)

(1) Comparative information has been restated to conform to presentation in the current period.

(2) Merger related amortisation relates to Bankwest core deposits and customer lists.

# Note 3 Income Tax Expense

	н	Half Year Ended		
	31 Dec 14	30 Jun 14	31 Dec 13	
	\$M	\$M	\$M	
Profit before Income Tax	6,320	6,082	5,915	
Prima facie income tax at 30%	1,896	1,824	1,775	
Effect of amounts which are non-deductible/(assessable) in calculating taxable				
income:				
Taxation offsets and other dividend adjustments	(2)	(4)	(2	
Tax adjustment referable to policyholder income	43	47	42	
Tax losses not previously brought to account	(6)	(12)	(9	
Offshore tax rate differential	(55)	(47)	(52	
Offshore banking unit	(18)	(17)	(13	
Effect of changes in tax rates	2	3	-	
Income tax over provided in previous years	(97)	(115)	(6	
Other	12	(30)	(37	
Total income tax expense	1,775	1,649	1,698	
Corporate tax expense	1,714	1,583	1,638	
Policyholder tax expense	61	66	,	
	1,775	1.649	60 1,698	
Total income tax expense	1,775	1,649	1,098	
Effective Tax Rate (1)	%	%	%	
Total – corporate	27.4	26.3	28.0	
Retail Banking Services – corporate	29. 9	29.9	29.9	
Business and Private Banking – corporate	30. 2	29.7	30. 1	
Institutional Banking and Markets – corporate	24. 2	25. 1	24.4	
Wealth Management – corporate	27. 8	22.9	24.0	
New Zealand – corporate	25. 1	24.4	24.4	
Bankwest – corporate	30, 2	30.8	29.5	

(1) Comparative information has been restated to conform to presentation in the current period.

# Note 4 Loans, Bills Discounted and Other Receivables

		As at		
	31 Dec 14 \$M	30 Jun 14 \$M	31 Dec 13 \$M	
Australia	••••	•	•	
Overdrafts	21,565	23,350	21,627	
Home loans	370,043	360,218	348,486	
Credit card outstandings	12,189	11,736	11,736	
Lease financing	4,612	4,162	4,251	
Bills discounted	17,890	19,244	22,348	
Term loans	115,075	107,380	103,201	
Other lending	618	348	183	
Total Australia	541,992	526,438	511,832	
New Zealand				
Overdrafts	1,022	894	847	
Home loans	40,368	38,637	37,712	
Credit card outstandings	888	803	801	
Lease financing	296	282	307	
Term loans	20,669	18,907	18,443	
Total New Zealand	63,243	59,523	58,110	
Other Overseas				
Overdrafts	426	336	300	
Home loans	894	830	823	
Lease financing	53	57	66	
Term loans	19,064	15,916	15,837	
Total Other Overseas	20,437	17,139	17,026	
Gross loans, bills discounted and other receivables	625,672	603,100	586,968	
Less:				
Provisions for Loan Impairment:				
Collective provision	(2,744)	(2,739)	(2,846)	
Individually assessed provisions	(1,116)	(1,127)	(1,416)	
Unearned income:				
Term loans	(790)	(802)	(841	
Lease financing	(694)	(651)	(695)	
	(5,344)	(5,319)	(5,798)	
Net loans, bills discounted and other receivables	620,328	597,781	581,170	

# Note 5 Provisions for Impairment and Asset Quality

	As at 31 December 2014					
				Other		
	Home	Other	Asset	Commercial		
	Loans	Personal <sup>(1)</sup>	Financing	Industrial	Total	
	\$M	\$M	\$M	\$M	\$M	
Loans which were neither past due nor impaired						
Investment Grade	255,512	4,518	924	117,712	378,666	
Pass Grade	134,119	14,343	7,527	58,767	214,756	
Weak	9,314	3,381	218	964	13,877	
Total loans which were neither past due nor impaired	398,945	22,242	8,669	177,443	607,299	
Loans which were past due but not impaired						
Past due 1 - 29 days	7,100	837	74	1,406	9,417	
Past due 30 - 59 days	1,936	219	35	289	2,479	
Past due 60 - 89 days	850	130	11	107	1,098	
Past due 90 - 179 days	927	13	2	184	1,126	
Past due 180 days or more	656	15	1	353	1,025	
Total loans past due but not impaired	11,469	1,214	123	2,339	15,145	

	As at 30 June 2014					
				Other		
	Home	Other	Asset	Commercial		
	Loans	Personal <sup>(1)</sup>	Financing	Industrial	Total	
	\$M	\$M	\$M	\$M	\$M	
Loans which were neither past due nor impaired						
Investment Grade	248,306	4,367	609	110,476	363,758	
Pass Grade	129,123	14,385	7,360	54,703	205,571	
Weak	9,374	3,845	219	1,575	15,013	
Total loans which were neither past due nor impaired	386,803	22,597	8,188	166,754	584,342	
Loans which were past due but not impaired						
Past due 1 - 29 days	7,468	875	75	1,082	9,500	
Past due 30 - 59 days	1,985	224	41	265	2,515	
Past due 60 - 89 days	925	133	12	150	1,220	
Past due 90 - 179 days	917	15	1	279	1,212	
Past due 180 days or more	703	17	-	421	1,141	
Total loans past due but not impaired	11,998	1,264	129	2,197	15,588	

	As at 31 December 2013					
	Home	Other	Asset	Other Commercial		
	Loans	Personal <sup>(1)</sup>	Financing	Industrial	Total	
	\$M	\$M	\$M	\$M	\$M	
Loans which were neither past due nor impaired						
Investment Grade	246,134	4,265	676	110,256	361,331	
Pass Grade	119,401	13,517	7,539	52,039	192,496	
Weak	9,387	3,455	170	1,369	14,381	
Total loans which were neither past due nor impaired	374,922	21,237	8,385	163,664	568,208	
Loans which were past due but not impaired						
Past due 1 - 29 days	6,810	831	87	1,149	8,877	
Past due 30 - 59 days	1,874	199	31	368	2,472	
Past due 60 - 89 days	758	114	9	185	1,066	
Past due 90 - 179 days	844	13	2	431	1,290	
Past due 180 days or more	764	18	1	539	1,322	
Total loans past due but not impaired	11,050	1,175	130	2,672	15,027	

(1) Included in these balances are credit card facilities and other unsecured portfolio managed facilities up to 90 days past due. At 90 days past due all unsecured portfolio managed facilities are classified as impaired.

# Note 5 Provisions for Impairment and Asset Quality (continued)

	На	Half Year Ended			
	31 Dec 14	30 Jun 14	31 Dec 13		
	\$M	\$M	\$M		
Movement in impairment and asset quality					
Gross impaired assets - opening balance	3,367	3,939	4,330		
New and increased	990	1,077	1,316		
Balances written off	(505)	(902)	(795)		
Returned to performing or repaid	(739)	(1,095)	(1,208)		
Portfolio managed - new/increased/return to performing/repaid	247	348	296		
Gross impaired assets - closing balance (1)	3,360	3,367	3,939		

 Includes \$3,228 million of loans and advances and \$132 million of other financial assets (30 June 2014: \$3,170 million of loans and advances and \$197 million of other financial assets; 31 December 2013: \$3,732 million of loans and advances and \$207 million of other financial assets).

		As at			
	31 Dec 14 \$M	30 Jun 14 \$M	31 Dec 13 \$M		
Impaired assets by size of asset					
Less than \$1 million	1,284	1,363	1,450		
\$1 million to \$10 million	970	1,027	1,156		
Greater than \$10 million	1,106	977	1,333		
Gross impaired assets	3,360	3,367	3,939		
Less total provisions for impaired assets (1)	(1,244)	(1,266)	(1,539)		
Net impaired assets	2,116	2,101	2,400		

(1) Includes \$1,116 million of individually assessed provisions and \$128 million of collective provisions (30 June 2014: \$1,127 million of individually assessed provisions and \$139 million of collective provisions; 31 December 2013: \$1,416 million of individually assessed provisions and \$123 million of collective provisions).

# **Provisioning Policy**

Provisions for impairment are maintained at an amount adequate to cover incurred credit related losses.

For loans and receivables the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and then individually or collectively for financial assets that are not individually significant. If there is objective evidence of impairment, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the expected future cash flows discounted at the financial asset's original effective interest rate. Short term balances are not discounted.

		Half Year Ended		
	31 Dec 14 \$M	30 Jun 14 \$M	31 Dec 13 \$M	
Provision for impairment losses				
Collective provision				
Opening balance	2,779	2,870	2,858	
Net collective provision funding	264	219	278	
Impairment losses written off	(383	) (384)	(369)	
Impairment losses recovered	98	74	91	
Other	5	-	12	
Closing balance	2,763	2,779	2,870	
Individually assessed provisions				
Opening balance	1,127	1,416	1,628	
Net new and increased individual provisioning	297	390	336	
Write-back of provisions no longer required	(121	) (148)	(157)	
Discount unwind to interest income	(18	) (21)	(30)	
Impairment losses written off	(229	) (581)	(479)	
Other	60	71	118	
Closing balance	1,116	1,127	1,416	
Total provisions for impairment losses	3,879	3,906	4,286	
Less: Provision for off balance sheet exposures	(19	) (40)	(24)	
Total provisions for loan impairment	3,860	3,866	4,262	

### Note 5 Provisions for Impairment and Asset Quality (continued)

	н	alf Year Endeo	d
	31 Dec 14	30 Jun 14	31 Dec 13
	%	%	%
Provision ratios			
Total provisions for impaired assets as a % of gross impaired assets	37.02	37.60	39. 07
Total provisions for impairment losses as a % of gross loans and acceptances	0. 62	0.64	0. 72
	H 31 Dec 14	alf Year Ended 30 Jun 14	i 31 Dec 13
	\$M	\$M	\$M
Loan impairment expense			
Net collective provisioning funding	264	219	278
Net new and increased individual provisioning	297	390	336
Write-back of individually assessed provisions	(121)	(148)	(157
Total loan impairment expense	440	461	457

### **Note 6 Deposits and Other Public Borrowings**

		As at			
	31 Dec 14	30 Jun 14	31 Dec 13		
	\$M	\$M	\$M		
Australia					
Certificates of deposit	45,307	43,912	39,878		
Term deposits	149,057	150,406	155,450		
On demand and short term deposits	243,362	227,555	213,872		
Deposits not bearing interest	10,970	9,971	9,197		
Securities sold under agreements to repurchase	9,015	9,925	10,547		
Total Australia	457,711	441,769	428,944		
New Zealand					
Certificates of deposit	759	211	77		
Term deposits	22,043	20,125	19,805		
On demand and short term deposits	19,509	18,121	17,271		
Deposits not bearing interest	2,768	2,427	2,465		
Securities sold under agreements to repurchase	52	36	87		
Total New Zealand	45,131	40,920	39,705		
Other Overseas					
Certificates of deposit	10,040	6,075	8,480		
Term deposits	7,600	8,578	7,129		
On demand and short term deposits	2,035	933	947		
Deposits not bearing interest	46	77	231		
Total Other Overseas	19,721	15,663	16,787		
Total deposits and other public borrowings	522,563	498,352	485,436		

### **Note 7 Financial Reporting by Segments**

The principal activities of the Group are carried out in the below business segments. During the half year, the Group transferred all non-relationship managed business clients from the Business and Private Banking segment to a new Small Business customer channel within Retail Banking Services. Comparative information has been restated to reflect this change. A detailed description of each segment is disclosed in Note 28 of the Group's Annual Financial Report for the year ended 30 June 2014.

		Half Year Ended 31 December 2014						
	Retail	<b>Business and</b>	Institutional					
	Banking	Private	Banking and	Wealth	New		IFS and	
	Services	Banking	Markets	Management	Zealand	Bankwest	Other	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Net interest income	3,858	1,418	710	-	759	803	343	7,891
Other banking income	888	406	724	-	130	109	113	2,370
Total banking income	4,746	1,824	1,434	-	889	912	456	10,261
Funds management income	-	-	-	917	34	-	19	970
Insurance income	-	-	-	274	109	-	33	416
Total operating income	4,746	1,824	1,434	1,191	1,032	912	508	11,647
Investment experience (1)	-	-	-	63	8	-	9	80
Total income	4,746	1,824	1,434	1,254	1,040	912	517	11,727
Operating expenses	(1,635)	(697)	(475)	(783)	(420)	(397)	(507)	(4,914)
Loan impairment expense	(268)	(63)	(97)	-	(34)	26	(4)	(440)
Net profit before tax	2,843	1,064	862	471	586	541	6	6,373
Corporate tax expense	(851)	(321)	(209)	(124)	(151)	(163)	79	(1,740)
Non-controlling interests	-	-	-	-	-	-	(10)	(10)
Net profit after tax ("cash basis") (2)	1,992	743	653	347	435	378	75	4,623
Hedging and IFRS volatility	-	-	-	-	(59)	-	17	(42)
Other non-cash items	-	-	-	(20)	-	(26)	-	(46)
Net profit after tax ("statutory basis")	1,992	743	653	327	376	352	92	4,535
Additional information								
Intangible asset amortisation	(5)	(12)	(16)	(11)	(20)	(38)	(87)	(189)
Depreciation	(4)	-	(8)	(2)	(18)	(26)	(109)	(167)
Balance Sheet								
Total assets	299,926	95,444	179,636	20,475	69,842	77,491	107,900	850,714
Total liabilities	216,477	66,406	157,113	24,192	62,509	46,683	226,303	799,683

(1) Investment experience is presented on a pre-tax basis.

(2) Non-cash items are excluded from net profit after tax ("cash basis"), which is Management's preferred measure of the Group's financial performance, as they tend to be non-recurring in nature or not considered representative of the Group's ongoing financial performance. The items for the period are treasury shares valuation adjustment (\$20 million expense), unrealised gains and losses relating to hedging and IFRS volatility (\$42 million expense) and Bankwest non-cash items (\$26 million expense).

### Note 7 Financial Reporting by Segments (continued)

		Half Year Ended 31 December 2013 (1)						
	Retail	Business and	Institutional					
	Banking	Private	Banking and	Wealth	New		IFS and	
	Services	Banking	Markets	Management	Zealand	Bankwest	Other	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Net interest income	3,598	1,341	691	-	664	804	346	7,444
Other banking income	852	385	667	-	102	103	125	2,234
Total banking income	4,450	1,726	1,358	-	766	907	471	9,678
Funds management income	-	-	-	958	30	-	15	1,003
Insurance income	-	-	-	281	87	-	18	386
Total operating income	4,450	1,726	1,358	1,239	883	907	504	11,067
Investment experience <sup>(2)</sup>	-	-	-	72	-	-	9	81
Total income	4,450	1,726	1,358	1,311	883	907	513	11,148
Operating expenses	(1,608)	(665)	(451)	(793)	(393)	(405)	(436)	(4,751)
Loan impairment expense	(297)	(80)	(21)	-	(18)	(5)	(36)	(457)
Net profit before tax	2,545	981	886	518	472	497	41	5,940
Corporate tax expense	(761)	(295)	(216)	(125)	(117)	(147)	(1)	(1,662)
Non-controlling interests	-	-	-	-	-	-	(10)	(10)
Net profit after tax ("cash basis") <sup>(3)</sup>	1,784	686	670	393	355	350	30	4,268
Hedging and IFRS volatility	-	-	-	-	(15)	-	10	(5)
Other non-cash items	-	-	-	(26)	-	(30)	-	(56)
Net profit after tax ("statutory basis")	1,784	686	670	367	340	320	40	4,207
Additional information								
Intangible asset amortisation	(15)	(13)	(18)	(10)	(18)	(38)	(64)	(176)
Depreciation	(3)	-	(8)	(1)	(19)	(15)	(105)	(151)
Balance Sheet								
Total assets	282,883	92,032	152,300	20,796	64,212	74,903	95,175	782,301
Total liabilities	200,510	60,164	150,679	23,358	56,414	42,630	201,509	735,264

Helf Veen Ended 24 December 2042 (1)

(1) Comparative information has been restated to conform to presentation in the current period. This re-segmentation primarily relates to the transfer of non-relationship managed business clients from Business and Private Banking into the newly created small business customer channel in Retail Banking Services.

(2) Investment experience is presented on a pre-tax basis.

(3) Non-cash items are excluded from net profit after tax ("cash basis"), which is Management's preferred measure of the Group's financial performance, as they tend to be non-recurring in nature or not considered representative of the Group's ongoing financial performance. The items for the period are treasury shares valuation adjustment (\$28 million expense), unrealised gains and losses relating to hedging and IFRS volatility (\$5 million expense), Bankwest non-cash items (\$30 million expense) and gain on sale of management rights (\$2 million gain).

### Note 7 Financial Reporting by Segments (continued)

		Half Year Ended					
Geographical Information	31 Dec 14	31 Dec 14	31 Dec 13	31 Dec 13			
Financial Performance and Position	\$M	%	\$M	%			
Income							
Australia	19,256	84. 3	19,012	85. 3			
New Zealand	2,524	11.0	2,274	10. 2			
Other locations <sup>(1)</sup>	1,069	4. 7	1,001	4. 5			
Total Income	22,849	100.0	22,287	100. 0			
Non-Current Assets							
Australia	13,364	91. 1	13,721	91.7			
New Zealand	1,078	7.3	1,045	7.0			
Other locations <sup>(1)</sup>	230	1.6	197	1. 3			
Total non-current assets (2)	14,672	100.0	14,963	100. 0			

(1) Other locations include: United Kingdom, United States, Japan, Singapore, Malta, Hong Kong, Indonesia, China, India and Vietnam.

(2) Non-current assets includes property, plant and equipment, investments in associates and joint ventures and intangibles.

The geographical segment represents the location in which the transaction was recognised.

### **Note 8 Shareholders' Equity**

	Ha	Half Year Ended		
	31 Dec 14	30 Jun 14	31 Dec 13	
	\$M	\$M	\$M	
Ordinary share capital				
Opening balance	27,036	26,327	26,323	
Dividend reinvestment plan (net of issue costs) <sup>(1)</sup>	-	707	-	
Purchase of treasury shares (2)	(727)	(9)	(804)	
Sale and vesting of treasury shares <sup>(2)</sup>	730	11	808	
Closing balance	27,039	27,036	26,327	
Other equity instruments				
Opening balance	939	939	939	
Closing balance	939	939	939	
Retained profits				
Opening balance	18,827	17.455	16.405	
Actuarial gains and losses from defined benefit superannuation plans	(16)	(65)	107	
Gains and losses on liabilities at fair value due to changes in own credit risk	(1)	6	-	
Realised gains and dividend income on treasury shares	26	11	16	
Operating profit attributable to Equity holders of the Bank	4,535	4,424	4,207	
Total available for appropriation	23,371	21,831	20,735	
Transfers (to)/from general reserve	(9)	(49)	(52)	
Transfer from asset revaluation reserve	12	11	(02)	
Interim dividend - cash component		(2,243)	-	
Interim dividend - dividend reinvestment plan <sup>(1)</sup>	_	(2,213)	-	
Final dividend - cash component	(3,534)	-	(3,224)	
Other dividends <sup>(3)</sup>	(17)	(16)	(16)	
Closing balance	19,823	18,827	17,455	

(1) The determined dividend includes an amount attributable to DRP of \$707 million (interim 2013/2014) with \$707 million ordinary shares being issued under plan rules, which include the carry forward of DRP balance from previous dividends.

(2) Relates to the on market purchase and transfer of shares to shareholders participating in the DRP, the movements in treasury shares held within Life Insurance Statutory Funds and the employee share scheme trust.

(3) Dividends relating to equity instruments on issue other than ordinary shares.

The balances disclosed above include a share of associates and joint ventures' other comprehensive income of: \$2 million for December 2014, \$nil million for June 2014, and \$1 million for December 2013.

### Note 8 Shareholders' Equity (continued)

	На		
	31 Dec 14	30 Jun 14	31 Dec 13
	\$M	\$M	\$M
Reserves			
General reserve			
Opening balance	866	817	765
Appropriation from/(to) retained profits	9	49	52
Closing balance	875	866	817
Asset revaluation reserve			
Opening balance	197	182	194
Revaluation of properties	-	28	-
Tax on revaluation of properties	-	(2)	-
Transfer to retained profits	(12)	(11)	(12)
Closing balance	185	197	182
Foreign currency translation reserve			
Opening balance	(42)	7	(427
Currency translation adjustments of foreign operations	395	(53)	458
Currency translation on net investment hedge	(7)	5	(11)
Tax on translation adjustments	-	(1)	(13
Closing balance	346	(42)	7
Cash flow hedge reserve			
Opening balance	224	169	368
Gains and losses on cash flow hedging instruments:			
Recognised in other comprehensive income	436	592	(254
Transferred to Income Statement:			
Interest income	(551)	(612)	(682)
Interest expense	452	95	603
Tax on cash flow hedging instruments	(102)	(20)	134
Closing balance	459	224	169
Employee compensation reserve			
Opening balance	125	79	132
Current period movement	(46)	46	(53)
Closing balance	79	125	79
Available-for-sale investments reserve			
Opening balance	639	526	301
Net gains and losses on revaluation of available-for-sale investments	172	184	325
Net gains and losses on available-for-sale investments transferred to Income Statement on disposal	(55)	(8)	(4
Tax on available-for-sale investments	(26)	(63)	(96
Closing balance	730	639	526
Total reserves	2,674	2,009	1,780
Shareholders' equity attributable to equity holders of the Bank	50,475	48,811	46,501
Shareholders' equity attributable to equity holders of the Bank	556	537	40,501
	51,031	49,348	47,037

### **Note 9 Fair Value of Financial Instruments Disclosures**

Financial assets and financial liabilities are measured on an ongoing basis either at fair value or amortised cost. AASB 134 'Interim Financial Reporting' requires the disclosure of the fair value of those financial instruments not already carried at fair value in the Balance Sheet and disclosures about fair value measurements.

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at measurement date.

#### (a) Fair Value Information for Financial Instruments not measured at Fair Value

The estimated fair values of the Group's financial instruments not measured at fair value as at 31 December 2014 are presented below. The disclosure does not cover assets or liabilities that are not considered to be financial instruments from an accounting perspective.

	3	1 Dec 2014	Dec 2014 30 J		
	Carrying	Fair	Carrying	Fair	
	value	value	value	value	
	\$M	\$M	\$M	\$M	
Assets					
Cash and liquid assets	30,047	30,047	26,409	26,409	
Receivables due from other financial institutions	8,488	8,488	8,065	8,065	
Loans and other receivables	602,438	602,904	578,537	579,070	
Bank acceptances of customers	2,026	2,026	5,027	5,027	
Other assets	4,152	4,152	4,745	4,745	
Liabilities					
Deposits and other public borrowings	522,563	523,255	498,352	499,563	
Payables due to other financial institutions	33,957	33,957	24,978	24,978	
Bank acceptances	2,026	2,026	5,027	5,027	
Debt issues	153,249	154,912	142,219	143,375	
Managed funds units on issue	1,058	1,058	1,214	1,214	
Bills payable and other liabilities	7,061	7,061	7,888	7,888	
Loan capital	11,570	11,607	9,594	9,824	

The fair values disclosed above represent estimates at which these instruments could be sold or transferred in an orderly transaction between market participants. However, many of the instruments lack an available trading market and it is the intention to hold to maturity. Thus it is possible that realised amounts may differ to amounts disclosed above.

Due to the wide range of valuation techniques and the numerous estimates that must be made, it may be difficult to make a reasonable comparison of the fair value information disclosed here, against that disclosed by other financial institutions.

### Note 9 Fair Value of Financial Instruments Disclosures (continued)

For financial instruments not carried at fair value, an estimate of fair value has been derived as follows:

#### Loans and Other Receivables

The carrying value of loans and other receivables is net of accumulated collective and individually assessed provisions for impairment. Customer creditworthiness is regularly reviewed in line with the Group's credit policies and, where necessary, pricing is adjusted in accordance with individual credit contracts.

For the majority of variable rate loans, excluding impaired loans, the carrying amount is considered a reasonable estimate of fair value. For Institutional variable rate loans the fair value is calculated using discounted cash flow models with a discount rate reflecting market rates offered on similar loans to customers with similar creditworthiness. The fair value of impaired loans is calculated by discounting estimated future cash flows using the loan's market interest rate.

The fair value of fixed rate loans is calculated using discounted cash flow models using a discount rate reflecting market rates offered for loans of similar remaining maturities and creditworthiness of the customer.

#### **Deposits and Other Public Borrowings**

Fair value of non-interest bearing, call and variable rate deposits, and fixed rate deposits repricing within six months, approximate their carrying value as they are short term in nature or payable on demand.

Fair value of term deposits are estimated using discounted cash flows, applying market rates offered for deposits of similar remaining maturities.

#### **Debt Issues and Loan Capital**

The fair values are calculated using quoted market prices, where available. Where quoted market prices are not available, discounted cash flow and option pricing models are used. The discount rate applied reflects the terms of the instrument, the timing of the cash flows and is adjusted for any change in the Group's applicable credit rating.

#### **Other Financial Assets and Liabilities**

For all other financial assets and liabilities fair value approximates carrying value due to their short term nature, frequent repricing and/or high credit rating.

#### (b) Valuation Methodology

A significant number of financial instruments are carried on balance sheet at fair value.

The best evidence of fair value is a quoted market price in an active market. Therefore, where possible, fair value is based on quoted market prices. Where no quoted market price for an instrument is available, the fair value is based on present value estimates or other valuation techniques based on current market conditions. These valuation techniques rely on market observable inputs wherever possible or, in a limited number of instances, rely on inputs which are reasonable assumptions based on market conditions.

Determination of the fair value of Over-the-Counter (OTC) derivatives includes Credit Valuation Adjustments (CVA) for derivative assets to reflect the credit worthiness of the counterparty, and Debit Valuation Adjustment (DVA) for derivative liabilities and other liabilities at fair value to reflect the Group's own credit risk. These adjustments are applied after considering any relevant collateral or master netting arrangements.

The tables below categorise financial assets and liabilities that are recognised and measured at fair value, and the valuation methodology according to the following hierarchy.

#### Valuation Inputs

#### **Quoted Prices in Active Markets – Level 1**

Financial instruments, the valuation of which are determined by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted price is readily available, and the price represents actual and regularly occurring market transactions on an arm's length basis.

An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an ongoing basis.

Financial instruments included in this category are liquid government bonds, financial institution and corporate bonds, certificates of deposit, bank bills, listed equities and exchange traded derivatives.

#### Valuation Technique Using Observable Inputs – Level 2

Financial instruments that have been valued using inputs other than quoted prices as described for Level 1, but which are observable for the asset or liability, either directly or indirectly. The valuation techniques include the use of discounted cash flow analysis, option pricing models and other market accepted valuation models.

Financial instruments included in this category are commercial papers, mortgaged backed securities and Overthe-Counter (OTC) derivatives including interest rate swaps, cross currency swaps and FX options.

#### Valuation Technique Using Significant Unobservable Inputs – Level 3

Financial instruments, the valuation of which incorporates a significant input for the asset or liability that is not based on observable market data (unobservable input). Unobservable inputs are those not readily available in an active market due to market illiquidity or complexity of the product. These inputs are generally derived and extrapolated from observable inputs to match the risk profile of the financial instrument, and are calibrated against current market assumptions, historic transactions and economic models, where available. These inputs may include the timing and amount of future cash flows, rates of estimated credit losses, discount rates and volatility.

Financial instruments included in this category for the Group are certain exotic OTC derivatives and certain asset-backed securities valued using unobservable inputs.

### Note 9 Fair Value of Financial Instruments Disclosures (continued)

#### (c) Fair Value Hierarchy for Financial Assets and Liabilities measured at Fair Value

The classification in the fair value hierarchy of the Group's financial assets and liabilities measured at fair value is presented in the table below:

	Fair Va	lue as at 3	1 Decembe	er 2014	Fai	r Value as	30 June 20	14
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Financial Assets measured at fair value on a								
recurring basis								
Assets at fair value through Income Statement:								
Trading <sup>(1)</sup>	20,413	9,518	-	29,931	15,785	5,674	-	21,459
Insurance	5,569	8,849	-	14,418	5,451	9,691	-	15,142
Other	96	528	-	624	192	568	-	760
Derivative assets	18	53,357	114	53,489	19	29,093	135	29,247
Available-for-sale investments	59,745	9,732	114	69,591	58,033	8,007	97	66,137
Bills Discounted (1)	17,890	-	-	17,890	19,244	-	-	19,244
Total financial assets measured at fair value	103,731	81,984	228	185,943	98,724	53,033	232	151,989
Financial Liabilities measured at fair value								
on a recurring basis								
Liabilities at fair value through Income Statement	4,150	3,096	-	7,246	4,612	2,896	-	7,508
Derivative liabilities	-	43,107	55	43,162	-	27,245	14	27,259
Life investment contracts	-	9,412	-	9,412	-	9,536	-	9,536
Total financial liabilities measured at fair								
value	4,150	55,615	55	59,820	4,612	39,677	14	44,303

(1) The Group has included both current year and comparative balances for bills discounted on the basis they are measured at fair value using quoted prices. These balances are included within loans, bills discounted and other receivables on the face of the Balance Sheet.

### (d) Analysis of Movements between Fair Value Levels

During the half year ended 31 December 2014 there have been no significant reclassifications of available-for-sale securities (30 June 2014: \$172 million). There were trading security reclassifications of \$46 million (30 June 2014: \$722 million) from Level 1 to Level 2 and \$377 million (30 June 2014: \$nil million) from Level 2 to Level 1, due to changes in the observability of inputs. The table below summarises movements in Level 3 balances during the half year. Transfers have been reflected as if they had taken place at the end of the reporting period.

#### Level 3 Movement Analysis for the half year ended 31 December 2014

		Available		
	Derivative	for Sale	Derivative	
	Assets	Investments	Liabilities	Total
	\$M	\$M	\$M	\$M
As at 1 July 2014	135	97	(14)	218
Purchases	-	-	-	-
Sales/Settlements	(60)	(10)	1	(69)
Gains/(losses) in the period:				
Recognised in the Income Statement	(14)	2	(32)	(44)
Recognised in the Statement of Comprehensive Income	-	-	-	-
Transfers in	55	25	(14)	66
Transfers out	(2)	-	4	2
As at 31 December 2014	114	114	(55)	173
Gains/(losses) recognised in the Income Statement for financial				
instruments held as at 31 December 2014	(1)	2	(32)	(31)

Transfers in and out of Level 3 are due to changes in the observability of the inputs.

The Group's exposure to financial instruments measured at fair value based in full or in part on non-market observable inputs is restricted to a small number of financial instruments, which comprise an insignificant component of the portfolios to which they belong. As such, the purchases, sales, as well as any change in the assumptions used to value the instruments to a reasonably possible alternative do not have a material effect on the portfolio balance of the Group's results.

### Note 10 Events Subsequent to Balance Date

The Group is not aware of any further matters or circumstances that have occurred since the end of the period that have significantly affected or will significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in subsequent financial years.

### **Note 11 Contingent Liabilities, Provisions and Commitments**

Details of contingent liabilities, provisions and off balance sheet business are presented below. The face (contract) value represents the maximum potential amount that could be lost if the counterparty fails to meet its financial obligations. The credit equivalent amount is a regulatory measure of off balance sheet exposures used to determine the Group's capital requirements.

				Group
		Face Value	it Equivalent	
	31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14
Credit risk related instruments	\$M	\$M	\$M	\$M
Guarantees (1)	6,385	6,121	6,385	6,121
Standby letters of credit <sup>(2)</sup>	176	171	176	171
Bill endorsements (3)	11	16	11	16
Documentary letters of credit (4)	2,101	4,729	2,088	4,546
Performance related contingents (5)	1,561	1,585	1,372	1,409
Commitments to provide credit <sup>(6)</sup>	162,966	151,135	154,119	143,270
Other commitments (7)	2,352	2,175	1,669	1,714
Total credit risk related instruments	175,552	165,932	165,820	157,247

(1) Guarantees are unconditional undertakings given to support the obligations of a customer to third parties.

(2) Standby letters of credit are undertakings to pay, against presentation of documents, an obligation in the event of a default by a customer.

(3) Bills of exchange endorsed by the Group which represent liabilities in the event of default by the acceptor and the drawer of the bill.

(4) Documentary letters of credit are undertakings by the Group to pay or accept drafts drawn by a supplier of goods against presentation of documents in the event of payment default by a customer.

(5) Performance-related contingents are undertakings that oblige the Group to pay third parties should a customer fail to fulfil a contractual non-monetary obligation.

(6) Commitments to provide credit include all obligations on the part of the Group to provide credit facilities. As facilities may expire without being drawn upon, the notional amounts do not necessarily reflect future cash requirements.

(7) Other commitments include underwriting facilities and commitments with certain drawdowns.

Other than outlined below, there has been no material change in contingent liabilities since those disclosed in the Financial Statements for the year ended 30 June 2014. Refer to Note 32 of the Group's Annual Financial Statements for the year ended 30 June 2014.

#### Storm Financial

The Australian Securities and Investments Commission (ASIC) commenced legal proceedings against the Bank in relation to Storm Financial, a Queensland-based financial planning firm that collapsed and went into receivership in March 2009. These proceedings were settled in September 2012 with Commonwealth Bank of Australia agreeing, without admission of liability, to pay affected investors up to approximately \$136 million (in addition to payments under the Bank's resolution scheme). Class action proceedings have been commenced against the Group in relation to Storm Financial. At this stage only the damages sought on behalf of the four lead applicants have been quantified on a number of alternate bases, thus quantification of the claims of all group members is not possible. The hearing of the proceedings concluded in November 2013 and judgment is reserved. The Group believes that appropriate provisions are held to cover any exposures arising from the class action referred to above.

#### **Exception Fee Class Actions**

In May 2011, Maurice Blackburn announced that it intended to sue 12 Australian banks with respect to exception fees. Proceedings were issued against Commonwealth Bank of Australia in December 2011 and against Bankwest in April 2012. Neither claim has been progressed and both have been stayed since issue and currently until June 2015 pending the outcome of similar proceedings against another bank. The Group denies the claims and the financial impact is not anticipated to have a material impact on the Group.

#### **Open Advice Review Program**

On 3 July 2014, the Group announced an Open Advice Review program for customers of Commonwealth Financial Planning Limited (CFPL) and Financial Wisdom Limited (FWL), who received advice between 1 September 2003 and 1 July 2012.

Since its announcement, the Group has established an Independent Review Panel and appointed Independent Customer Advocates. The Group also appointed Promontory Financial Group ('Promontory') as an Independent Expert to oversee the Open Advice Review program. Promontory delivered their initial public report in December 2014. Customer file assessments have also commenced and are being delivered to individual customers subsequent to balance date.

On 8 August 2014, variations to CFPL's and FWL's Australian Financial Services Licences (AFSL) were finalised. ASIC subsequently appointed KordaMentha Forensic as the compliance expert under the varied AFSL conditions to produce three reports, the first being the Comparison Report which will compare the process steps undertaken in previous remediation programs. After receipt of this report, the Group will undertake the necessary remedial steps identified.

The Group considers that provisions held are adequate and represent our best estimate of the anticipated future costs. Key assumptions in determining the provision are customer registrations, remediation rates and amounts, and associated program costs. The Group will re-evaluate these assumptions at each reporting date as more information becomes available.

In accordance with a resolution of the Directors of the Commonwealth Bank of Australia, the Directors declare that in the opinion of the Directors:

- (a) The consolidated financial statements for the half year ended on 31 December 2014 and notes, as set out on pages 51 to 72, are in accordance with the Corporations Act 2001, including:
  - section 304 (which requires the financial report, which includes the financial statements and the notes to the financial statements, to comply with the Accounting Standards and any further requirements in the Corporations Regulations 2001); and
  - (ii) section 305 (which requires the financial statements, and the notes to the financial statements, to give a true and fair view of the financial position and performance of the consolidated entity); and
- (b) There are reasonable grounds to believe that the Commonwealth Bank of Australia will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.

Jin

David Turner Chairman 10 February 2015

-a Naie

Ian Narev Managing Director and Chief Executive Officer 10 February 2015



# Independent auditor's review report to the members of Commonwealth Bank of Australia

### **Report on the Half Year Financial Report**

We have reviewed the accompanying half year financial report of Commonwealth Bank of Australia, which comprises the consolidated balance sheet as at 31 December 2014, the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and condensed consolidated statement of cash flows for the half year ended on that date, selected explanatory notes and the directors' declaration for Commonwealth Bank of Australia Group (the consolidated entity). The consolidated entity comprises Commonwealth Bank of Australia and the entities it controlled during that half year.

#### Directors' responsibility for the half year financial report

The directors of Commonwealth Bank of Australia are responsible for the preparation of the half year financial report that gives a true and fair view in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half year financial report that is free from material misstatement whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express a conclusion on the half year financial report based on our review. We conducted our review in accordance with Australian Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and its performance for the half year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Commonwealth Bank of Australia, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half year financial report of Commonwealth Bank of Australia is not in accordance with the *Corporations Act 2001* including:

- a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and of its performance for the half year ended on that date;
- b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

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PricewaterhouseCoopers

Sydney 10 February 2015

N. Lama

Marcus Laithwaite Partner

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### **1. Net Interest Margin**

	н	Half Year Ended			
	31 Dec 14	30 Jun 14	31 Dec 13		
	%	%	%		
Australia					
Interest spread <sup>(1)</sup>	2.04	2.05	2.03		
Benefit of interest-free liabilities, provisions and equity <sup>(2)</sup>	0. 13	0. 14	0. 15		
Net interest margin <sup>(3)</sup>	2. 17	2. 19	2. 18		
New Zealand					
Interest spread <sup>(1)</sup>	1. 91	1.86	1.89		
Benefit of interest-free liabilities, provisions and equity <sup>(2)</sup>	0. 47	0. 47	0.40		
Net interest margin <sup>(3)</sup>	2. 38	2. 33	2.29		
Other Overseas					
Interest spread (1)	0. 93	1.00	1. 12		
Benefit of interest-free liabilities, provisions and equity <sup>(2)</sup>	0. 05	0. 05	0.05		
Net interest margin (3)	0. 98	1.05	1. 17		
Total Group					
Interest spread <sup>(1)</sup>	1.97	1. 97	1.97		
Benefit of interest-free liabilities, provisions and equity <sup>(2)</sup>	0. 15	0. 17	0. 17		
Net interest margin <sup>(3)</sup>	2. 12	2. 14	2. 14		

(1) Difference between the average interest rate earned and the average interest rate paid on funds.

(2) A portion of the Group's interest earning assets is funded by net interest free liabilities and Shareholders' equity. The benefit to the Group of these interest free funds is the amount it would cost to replace them at the average cost of funds.

(3) Net interest income divided by average interest earning assets for the half year annualised.

### 2. Average Balances and Related Interest

The following table lists the major categories of interest earning assets and interest bearing liabilities of the Group together with the respective interest earned or paid and the average interest rate for each of the half years ending 31 December 2014, 30 June 2014 and 31 December 2013. Averages used were predominantly daily averages. Interest is accounted for based on product yield.

Where assets or liabilities are hedged, the interest amounts are shown net of the hedge, however individual items not separately hedged may be affected by movements in exchange rates.

The New Zealand and Other Overseas components comprise overseas branches of the Bank and overseas domiciled controlled entities.

Non-accrual loans are included in interest earning assets under Loans, bills discounted and other receivables.

The official cash rate in Australia remained unchanged during the half year while rates in New Zealand increased by 25 basis points.

	Half Year Ended 31 Dec 14			Half Yea	Half Year Ended 30 Jun 14			Half Year Ended 31 Dec 13		
	Avg Bal	Interest	Yield	Avg Bal	Interest	Yield	Avg Bal	Interest	Yield	
Interest Earning Assets	\$M	\$M	%	\$M	\$M	%	\$M	\$M	%	
Home loans	403,956	9,943	4. 88	392,846	9,632	4. 94	379,583	9,684	5.06	
Personal loans <sup>(1)</sup>	23,244	1,435	12. 25	22,865	1,420	12. 52	22,138	1,404	12. 58	
Business and corporate loans	185,637	4,534	4. 84	180,528	4,473	5.00	174,024	4,529	5. 16	
Loans, bills discounted and other receivables	612,837	15,912	5. 15	596,239	15,525	5. 25	575,745	15,617	5. 38	
Cash and other liquid assets	37,804	172	0. 90	38,140	188	0. 99	32,750	132	0. 80	
Assets at fair value through Income Statement (excluding life										
insurance)	22,268	287	2. 56	22,774	227	2. 01	21,858	220	2.00	
Available-for-sale investments	65,739	926	2. 79	63,736	865	2.74	59,753	860	2.86	
Non-lending interest earning										
assets	125,811	1,385	2. 18	124,650	1,280	2.07	114,361	1,212	2. 10	
Total interest earning assets (2)	738,648	17,297	4. 65	720,889	16,805	4. 70	690,106	16,829	4. 84	
Non-interest earning assets	66,098			76,043			74,516			
Total average assets	804,746			796,932			764,622			

	Half Yea	r Ended 31 🛙	Dec 14	Half Yea	ar Ended 30	Jun 14	Half Yea	r Ended 31	Dec 13
Interest Bearing	Avg Bal	Interest	Yield	Avg Bal	Interest	Yield	Avg Bal	Interest	Yield
Liabilities	\$M	\$M	%	\$M	\$M	%	\$M	\$M	%
Transaction deposits (3)	75,794	309	0. 81	69,333	266	0. 77	65,118	252	0. 77
Savings deposits <sup>(3)</sup>	158,607	1,926	2. 41	151,326	1,822	2. 43	139,816	1,764	2.50
Investment deposits (3)	197,603	3,247	3. 26	198,952	3,283	3. 33	199,671	3,553	3. 53
Certificates of deposit and other	66,881	1,189	3. 53	64,376	1,170	3. 67	57,957	1,223	4. 19
Total interest bearing									
deposits	498,885	6,671	2.65	483,987	6,541	2. 73	462,562	6,792	2.91
Payables due to other financial institutions	28,447	102	0. 71	27,253	108	0. 80	25,459	120	0. 94
Liabilities at fair value through Income Statement	8,011	103	2. 55	8,135	102	2. 53	8,683	104	2.38
Debt issues	149,488	2,255	2. 99	146,853	2,185	3.00	141,755	2,158	3. 02
Loan capital	10,569	275	5. 16	9,521	222	4. 70	9,485	211	4.41
Total interest bearing									
liabilities	695,400	9,406	2.68	675,749	9,158	2. 73	647,944	9,385	2.87
Non-interest bearing liabilities	59,157			72,838			70,390		
Total average liabilities	754,557			748,587			718,334		

(1) Personal loans include consumer finance, credit cards and margin loans.

(2) Used for calculating Net interest margin.

(3) Comparative information has been reclassified to conform to presentation in the current period.

### 2. Average Balances and Related Interest (continued)

	Half Year Ended 31 Dec 14			Half Year Ended 30 Jun 14			Half Year Ended 31 Dec 13		
	Avg Bal	Interest	Yield	Avg Bal	Interest	Yield	Avg Bal	Interest	Yield
Net Interest Margin	\$M	\$M	%	\$M	\$M	%	\$M	\$M	%
Total interest earning assets	738,648	17,297	4. 65	720,889	16,805	4. 70	690,106	16,829	4. 84
Total interest bearing liabilities	695,400	9,406	2.68	675,749	9,158	2.73	647,944	9,385	2.87
Net interest income and									
interest spread		7,891	1. 97		7,647	1.97		7,444	1.97
Benefit of free funds			0. 15			0. 17			0. 17
Net interest margin			2. 12			2. 14			2. 14

	Half Yea	r Ended 31 D	ec 14	Half Yea	ar Ended 30	Jun 14	Half Yea	ar Ended 31	Dec 13
	Avg Bal	Interest	Yield	Avg Bal	Interest	Yield	Avg Bal	Interest	Yield
Geographical analysis	\$M	\$M	%	\$M	\$M	%	\$M	\$M	%
of key categories									
Loans, Bills Discounted and									
Other Receivables									
Australia	534,095	13,795	5. 12	519,881	13,567	5.26	506,021	13,792	5. 41
New Zealand (1)	59,457	1,821	6. 08	58,937	1,688	5.78	55,034	1,580	5.70
Other Overseas <sup>(1)</sup>	19,285	296	3. 04	17,421	270	3. 13	14,690	245	3. 31
Total	612,837	15,912	5. 15	596,239	15,525	5. 25	575,745	15,617	5. 38
Non-Lending Interest									
Earning Assets									
Australia	86,764	1,197	2. 74	87,407	1,112	2.57	79,724	1,075	2.67
New Zealand (1)	6,058	117	3. 83	6,519	99	3.06	6,121	85	2.75
Other Overseas <sup>(1)</sup>	32,989	71	0. 43	30,724	69	0.45	28,516	52	0.36
Total	125,811	1,385	2. 18	124,650	1,280	2.07	114,361	1,212	2. 10
Total Interest Bearing									
Deposits									
Australia	441,672	5,886	2.64	427,446	5,803	2.74	410,194	6,109	2.95
New Zealand (1)	39,396	732	3. 69	38,369	677	3.56	35,394	639	3. 58
Other Overseas <sup>(1)</sup>	17,817	53	0. 59	18,172	61	0.68	16,974	44	0. 51
Total	498,885	6,671	2. 65	483,987	6,541	2.73	462,562	6,792	2. 91
Other Interest Bearing									
Liabilities									
Australia	151,946	2,266	2. 96	150,576	2,220	2.97	147,221	2,260	3. 05
New Zealand <sup>(1)</sup>	14,646	359	4.86	13,510	297	4.43	13,948	262	3. 73
Other Overseas <sup>(1)</sup>	29,923	110	0. 73	27,676	100	0.73	24,213	71	0. 58
Total	196,515	2,735	2.76	191,762	2,617	2.75	185,382	2,593	2. 77

(1) The New Zealand and Other Overseas components comprise overseas branches of the Group and overseas domiciled controlled entities. Overseas intragroup borrowings have been adjusted into the interest spread and margin calculations to more appropriately reflect the overseas cost of funds. Non-accrual loans were included in Interest earning assets under Loans, bills discounted and other receivables.

### 3. Interest Rate and Volume Analysis

	Half Year End	led Dec 14 vs	Jun 14	Half Year Ended Dec 14 vs Dec 13		
	Volume	Rate	Total	Volume	Rate	Total
Interest Earning Assets <sup>(1)</sup>	\$M	\$M	\$M	\$M	\$M	\$M
Home loans	273	38	311	611	(352)	259
Personal loans	23	(8)	15	69	(38)	31
Business and corporate loans	126	(65)	61	293	(288)	5
Loans, bills discounted and other receivables	432	(45)	387	985	(690)	295
Cash and liquid assets Assets at fair value through Income Statement	(2)	(14)	(16)	22	18	40
(excluding life insurance)	(6)	66	60	5	62	67
Available-for-sale investments	28	33	61	85	(19)	66
Non-lending interest earning assets	12	93	105	124	49	173
Total interest earning assets	415	77	492	1,160	(692)	468

	Half Year End	led Dec 14 vs	Jun 14	Half Year Ended Dec 14 vs Dec 13			
	Volume	Rate	Total	Volume	Rate	Total	
Interest Bearing Liabilities <sup>(1)</sup>	\$M	\$M	\$M	\$M	\$M	\$M	
Transaction deposits	26	17	43	42	15	57	
Savings deposits	88	16	104	233	(71)	162	
Investment deposits	(22)	(14)	(36)	(35)	(271)	(306)	
Certificates of deposit and other	45	(26)	19	173	(207)	(34)	
Total interest bearing deposits	200	(70)	130	510	(631)	(121)	
Payables due to other financial institutions	5	(11)	(6)	12	(30)	(18)	
Liabilities at fair value through Income Statement	(2)	3	1	(8)	7	(1)	
Debt issues	39	31	70	117	(20)	97	
Loan capital	26	27	53	26	38	64	
Total interest bearing liabilities	266	(18)	248	665	(644)	21	

	Half Year Ended				
	Dec 14 vs Jun 14	Dec 14 vs Dec 13			
	Increase/(Decrease)	Increase/(Decrease)			
Change in Net Interest Income <sup>(2)</sup>	\$M	\$N			
Due to changes in average volume of interest earning assets	191	521			
Due to changes in interest margin	(73)	(74			
Due to variation in time period	126	-			
Change in net interest income	244	447			

(1) The volume and rate variances for total interest earning assets and total interest bearing liabilities have been calculated separately (rather than being the sum of the individual categories).

(2) "Volume" reflects the change in net interest income over the period due to balance growth (assuming rates were held constant), and "Rate" reflects the change due to movements in yield (assuming volumes were held constant). "Variation in time periods" only applies to reporting periods of differing lengths (e.g. between half years).

### 3. Interest Rate and Volume Analysis (continued)

	Half Year End	led Dec 14 vs	Half Year Ended Dec 14 vs Dec 13			
Geographical Analysis of Key	Volume	Rate	Total	Volume	Rate	Total
Categories <sup>(1)</sup>	\$M	\$M	\$M	\$M	\$M	\$M
Loans, Bills Discounted and Other Receivables	5					
Australia	369	(141)	228	745	(742)	3
New Zealand	15	118	133	131	110	241
Other Overseas	29	(3)	26	74	(23)	51
Total	432	(45)	387	985	(690)	295
Non-Lending Interest Earning Assets						
Australia	(9)	94	85	96	26	122
New Zealand	(8)	26	18	(1)	33	32
Other Overseas	5	(3)	2	9	10	19
Total	12	93	105	124	49	173
Total Interest Bearing Deposits						
Australia	191	(108)	83	444	(667)	(223)
New Zealand	19	36	55	73	20	93
Other Overseas	(1)	(7)	(8)	2	7	9
Total	200	(70)	130	510	(631)	(121)
Other Interest Bearing Liabilities						
Australia	20	26	46	71	(65)	6
New Zealand	26	36	62	15	82	97
Other Overseas	8	2	10	19	20	39
Total	66	52	118	155	(13)	142

(1) The volume and rate variances for loans, bills discounted and other receivables, non-lending interest earning assets, total interest bearing deposits and other interest bearing liabilities have been calculated separately (rather than being the sum of the individual categories).

### 4. Other Banking Income

	Half Year Ended						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
	\$M	\$M	\$M	Jun 14 %	Dec 13 %		
Lending fees	528	546	537	(3)	(2)		
Commissions	1,127	1,049	1,081	7	4		
Trading income	513	414	508	24	1		
Net gain on disposal of available-for-sale investments	55	8	4	large	large		
Net gain on disposal of other non-fair valued financial instruments	-	18	18	large	large		
Net loss on sale of property, plant and equipment	(2)	(9)	(3)	(78)	(33)		
Net hedging ineffectiveness	(18)	(7)	(14)	large	29		
Net gain/(loss) on other fair valued financial instruments:							
Fair value through Income Statement	3	(2)	(4)	large	large		
Non-trading derivatives	(48)	(42)	(49)	14	(2)		
Dividends	5	7	5	(29)	-		
Share of profit of associates and joint ventures	104	62	88	68	18		
Other	47	68	37	(31)	27		
Total other banking income	2,314	2,112	2,208	10	5		

#### Other Banking Income – Reconciliation of Cash and Statutory Basis

The table below sets out various accounting impacts arising from the application of AASB 139 'Financial Instruments: Recognition and Measurement' to the Group's derivative hedging activities and other non-cash items.

	Half Year Ended			
	31 Dec 14	30 Jun 14	31 Dec 13	
	\$M	\$M	\$M	
Other banking income ("cash basis")	2,370	2,089	2,234	
Revenue hedge of New Zealand operations - unrealised	(78)	34	(24)	
Hedging and IFRS volatility	22	(37)	-	
Gain on sale of management rights	-	26	(2)	
Other banking income ("statutory basis")	2,314	2,112	2,208	

### 5. Integrated Risk Management (Excludes Insurance and Funds Management)

The major categories of risk actively managed by the Group include credit risk, market risk, liquidity and funding risk and operational risks.

The Group's approach to risk management including governance, management, material business risks, and policies and procedures are described in the Notes to the Financial Statements in the 30 June 2014 Annual Report of the Group. Further disclosures in respect of capital adequacy and risk are provided in the Group's annual Pillar 3 document.

#### **Credit Risk**

The Group uses a portfolio approach for the management of its credit risk, of which a key element is a well-diversified portfolio. The Group uses various portfolio management tools to assist in diversifying the credit portfolio.

Below is a breakdown of the Group's committed exposure across industry, region and commercial credit quality.

	31 Dec 14	30 Jun 14	31 Dec 13
By Industry <sup>(1)</sup>	%	%	%
Agriculture, forestry and fishing	1.9	2.0	2. 0
Banks	8.3	9.0	9.4
Business services	1.3	2 1.2	1.2
Construction	0. 9	0.8	0.7
Consumer	54.2	2 55.8	54.9
Culture and recreational services	0.4	<b>3</b> 0.9	0.8
Energy	1.0	1.0	0.8
Finance - Other	4. 5	5 3.4	3. 4
Health and community service	0. 7	0.6	0.7
Manufacturing	1.0	<b>5</b> 1.8	1. 8
Mining	1.9	.5	1.6
Property	6	6.4	6. 2
Retail trade and wholesale trade	2.3	3 2.2	2. 2
Sovereign	8. 8	<b>3</b> 7.8	8.6
Transport and storage	1. 5	<b>5</b> 1.5	1.6
Other	4. :	<b>3</b> 4. 1	4. 1
	100. (	100.0	100. 0
	31 Dec 1/	30 Jun 14	31 Dec 13

	31 Dec 1	4 30 Jun 14	31 Dec 13
By Region <sup>(1)</sup>	o,	%	%
Australia	76.	7 78.4	77.6
New Zealand	8.	<b>8</b> 8.9	8. 9
Europe	6.	<b>1</b> 5.0	5. 5
Americas	4.	<b>6</b> 4.3	4. 5
Asia	3.	<b>6</b> 3. 2	3. 3
Other	0.	<b>2</b> 0.2	0. 2
	100.	<b>0</b> 100. 0	100. 0

	 31 Dec 14	30 Jun 14	31 Dec 13
Commercial Portfolio Quality <sup>(1)</sup>	%	%	%
AAA/AA	32. 2	29. 5	31.7
A	20. 0	21. 1	20. 0
BBB	17.6	17.7	17. 1
Other	30. 2	31.7	31. 2
	100. 0	100. 0	100. 0

(1) Committed exposures by industry, region and commercial credit quality are disclosed on a gross basis (calculated before collateralisation).

As a measure of individually risk-rated commercial portfolio exposure (including finance and insurance), the Group has 69.8% (June 2014: 68.3%; December 2013: 68.8%) of commercial exposures at investment grade quality.

Included in the Group's European exposures is \$1,607 million (June 2014: \$1,515 million; December 2013: \$1,546 million) of exposure to Spain, Ireland and Italy. The exposure comprises \$306 million Italian and Spanish sovereign (Government), \$278 million Italian and Spanish banks (primarily short term deposits and trade finance related) and \$1,023 million of predominantly Irish and Spanish corporate counterparties (primarily secured by residential and other security).

#### Market Risk

Market risk in the Balance Sheet is discussed within Note 35 of the 2014 Annual Report.

#### Value at Risk (VaR)

The Group uses Value at Risk (VaR) as one of the measures of Traded and Non-Traded Market Risk. VaR measures potential loss using historically observed market volatility and correlation between different markets.

VaR is modelled at a 97.5% confidence level over a 1 day holding period for Trading Book positions and over a 20 day holding period for the Life Insurance business, Non-Traded Equity and Interest Rate Risk in the Banking Book.

Where VaR is deemed not to be an appropriate method of risk measurement other risk measures have been used, as specified by the heading or accompanying footnotes of the tables provided.

	Average VaR					
	31 Dec 14	30 Jun 14	31 Dec 13			
Traded Market Risk <sup>(1)</sup>	\$M	\$M	\$M			
Risk Type						
Interest rate risk	5. 7	4.9	5.9			
Foreign exchange risk	1.9	1.8	1.2			
Equities risk	0.9	1.3	1. 1			
Commodities risk	1.1	2.2	2.4			
Credit spread risk	2.6	1.9	1.7			
Diversification benefit	(7. 4)	(6. 2)	(6. 4)			
Total general market risk	4.8	5.9	5. 9			
Undiversified risk	3.5	4.2	5.5			
ASB Bank	0. 2	0. 2	0. 1			
Total	8.5	10.3	11. 5			

(1) Average VaR is at 1 day 97.5% confidence, and is calculated for each six month period.

		Average VaR <sup>(1)</sup>				
Non-Traded VaR in Australian Life Insurance Business	31 Dec 14	30 Jun 14	31 Dec 13			
(20 day 97.5% Confidence)	\$M	\$M	\$M			
Shareholder funds <sup>(2)</sup>	14. 5	15.6	22. 2			
Guarantees (to Policyholders) <sup>(3)</sup>	16. 8	14. 2	16. 2			

(1) For the half year ended.

(2) VaR in relation to the investment of Shareholder Funds.

(3) VaR in relation to product portfolios where the Group has a guaranteed liability to policyholders (e.g. annuities where we receive a lump sum payment and guarantee to pay a series of future payments).

#### **Non-Traded Equity**

Non-traded equity includes all equity instruments outside the trading portfolio with the exception of structural and strategic holdings integral to the Group's operations.

	As at			
	VaR	VaR	VaR	
	31 Dec 14	30 Jun 14	31 Dec 13	
Non-Traded Equity Risk VaR (20 day 97.5% Confidence)	\$M	\$M	\$M	
VaR	69.0	70. 0	102. 0	

#### Interest Rate Risk in the Banking Book

Interest rate risk in the banking book is discussed within Note 35 of the 2014 Annual Report.

### (a) Next 12 months' Earnings

The potential unfavourable change to the Group's net interest earnings based on 100 basis point parallel rate shock (decrease) is as follows:

		31 Dec 14	30 Jun 14	31 Dec 13
Net Interest Earnings at Risk <sup>(1)</sup>	\$M	\$M	\$M	
Average monthly exposure	AUD	250. 9	102. 3	78. 1
	NZD	23. 4	25.0	17. 1
High month exposure	AUD	298. 2	134. 0	119.0
	NZD	27. 4	29.6	24.2
Low month exposure	AUD	200. 4	70. 4	43.6
	NZD	19. 4	20.0	12. 3

(1) Half year ended.

### (b) Economic Value

A 20-day 97.5% VaR measure is used to capture the economic impact of adverse changes in interest rates on all banking book assets and liabilities.

	Average VaR <sup>(1)</sup>				
	31 Dec 14	30 Jun 14	31 Dec 13		
Non-Traded Interest Rate Risk <sup>(2)</sup>	\$M	\$M	\$M		
AUD Interest rate risk	84. 8	57. 2	49. 2		
NZD Interest rate risk (3)	3. 6	2. 5	1.6		

(1) Half year ended.

(2) VaR is at 20 day 97.5% confidence.

(3) Relates specifically to ASB data as at month end.

#### **Funding Sources**

The following table provides the funding sources for the Group including customer deposits, short term and long term wholesale funding. Shareholders' equity is excluded from this view of funding sources other than the USD Trust Preferred Securities which are classified as other equity instruments in the statutory Balance Sheet.

	As at						
	31 Dec 14	30 Jun 14	31 Dec 13	Dec 14 vs	Dec 14 vs		
	\$M	\$M	\$M	Jun 14 %	Dec 13 %		
Transaction deposits	81,866	76,947	71,698	6	14		
Savings deposits	163,477	155,142	144,973	5	13		
Investment deposits	197,569	192,956	197,113	2	-		
Other customer deposits (1)	15,516	13,845	12,623	12	23		
Total customer deposits	458,428	438,890	426,407	4	8		
Wholesale funding							
Short term							
Certificates of deposit	39,671	34,021	32,871	17	21		
Bank acceptances	2,026	5,027	4,807	(60)	(58)		
ECP commercial paper program	1,691	2,118	2,390	(20)	(29)		
US commercial paper program	37,072	32,007	32,277	16	15		
Securities sold under agreements to repurchase	9,067	9,961	10,634	(9)	(15)		
Other <sup>(2)</sup>	35,418	26,184	30,737	35	15		
Total short term funding	124,945	109,318	113,716	14	10		
Short sales	3,584	4,103	4,517	(13)	(21)		
Total Long term funding - less than or equal to one year							
residual maturity <sup>(3)</sup>	28,302	30,892	35,054	(8)	(19)		
Long term - greater than one year residual maturity (3)							
Transferable certificates of deposit <sup>(4)</sup>	11,336	12,068	12,636	(6)	(10)		
Euro medium term note program	27,981	30,599	25,518	(9)	10		
US medium term note program	9,204	10,521	11,403	(13)	(19)		
Covered bond programs	24,640	23,248	19,213	6	28		
Other debt issues <sup>(5)</sup>	11,988	10,024	10,918	20	10		
Securitisation	9,303	7,989	7,982	16	17		
Loan capital	10,455	6,737	7,018	55	49		
Other	981	977	1,051	-	(7)		
Total long term funding - greater than one year residual maturity	105,888	102,163	95,739	4	11		
maturity							
IFRS MTM and derivative FX revaluations	10,403	3,251	5,722	large	82		
Total wholesale funding	273,122	249,727	254,748	9	7		
Total funding	731,550	688,617	681,155	6	7		
Reported as							
Deposits and other public borrowings	522,563	498,352	485,436	5	8		
Payables due to other financial institutions	33,957	24,978	29,585	36	15		
Liabilities at fair value through income statement	7,246	7,508	8,330	(3)	(13)		
Bank acceptances	2,026	5,027	4,807	(60)	(58)		
Debt issues	153,249	142,219	142,675	8	7		
Loan capital	11,570	9,594	9,383	21	23		
Share capital - other equity interests	939	939	939	-	-		
Total funding	731,550	688,617	681,155	6	7		

(1) Other customer deposits primarily consist of non-interest bearing deposits and deposits held at fair value through the Income Statement.

(2) Includes short sales, due to other financial institutions, debt issues with original maturity/call date less than one year.

(3) Residual maturity of long term wholesale funding included in Debt issues, Loan capital and Share capital – other equity instruments, is the earlier of the next call date or final maturity.

(4) Includes long term domestic debt program (included within certificates of deposit, refer to Note 6).

(5) Includes debt included in liabilities at fair value through Income Statement.

### Liquidity and Funding Policies and Management

The Group's liquidity and funding policies enable the management of the Group's liquidity risk; the combined risk of not being able to meet financial obligations as they fall due (funding liquidity risk) and of liquidity in financial markets reducing significantly (market liquidity risk).

The Group liquidity and funding framework comprises a Group liquidity risk policy and strategy, a risk appetite statement, liquidity risk tolerances, an annual funding strategy and a Contingent Funding Plan (CFP). Group Treasury is responsible for managing liquidity risk under delegated authorities, subject to the oversight of an independent liquidity risk management function and of internal audit.

From 1 January 2015 Australian Authorised Deposit-taking Institutions (ADIs) became subject to the Liquidity Coverage Ratio (LCR), implemented by APRA in ADI Prudential Standard 210 (APS 210) as part of the Basel III liquidity reforms. The LCR requires locally-incorporated ADIs to maintain liquid assets to cover at least 100% of net cash outflows forecast to occur over a prescribed 30 day liquidity stress scenario. Cash flow assumptions and liquid assets in the LCR are defined in APS 210; liquid assets are defined as High Quality Liquid Assets (HQLA) and include cash and government and semi-government debt.

As a shortfall in HQLA exists in Australia relative to the aggregate LCR requirement, the RBA has provided eligible ADIs with a Committed Liquidity Facility (CLF). Under the CLF, the RBA has committed to provide crisis funding secured against approved securities, up to an amount set annually by APRA, for each participating ADI. CBA has executed a CLF agreement with the RBA and pays a commitment fee of 0.15% of the face value of the facility size.

The Group has the requisite policies and has actively managed its LCR position ahead of the new liquidity requirements and maintains a buffer over them.

The Group's liquidity and funding policies also establish a framework that ensures the Group has:

- Predominantly customer deposit funding;
- Diverse and stable sources of wholesale funding;
- A buffer over the regulatory requirement of a 100% LCR;
- Short and long term wholesale funding limits, which are reviewed regularly and based on an assessment of the Group's capacity to borrow in the markets;
- Stress tests, covering a range of short-term and protracted idiosyncratic and market-wide stress scenarios, to identify potential sources of liquidity strain and applicable contingent funding actions. The stress test results drive management discussions and decisions on appropriate buffers;
- A liquid asset portfolio consisting of high quality securities eligible for repurchase with central banks, managed within specific concentration limits and designated as liquid assets under the LCR, including:
  - HQLA such as cash, government and semigovernment bonds;

- ADI-issued securities, eligible securitisations and covered bonds, and securities issued by supranationals, all of which are repo-eligible by the RBA under normal operations and in crisis under the CLF; and
- Internal securitisations, being assets securitised by the Group and retained on the balance sheet that can be used as collateral for crisis funding from the RBA under the CLF; and
- Specific foreign currency limits and policies that apply to offshore branches and subsidiaries, ensuring the holding of appropriate foreign currency liquid assets. All foreign currency liquid assets are central bank repo-eligible under normal market conditions and provide liquidity in addition to the domestic liquid asset portfolio.

The Group's key liquidity risk management measures include:

- An LCR model incorporating the APRA defined behaviour of cash flows in a prescribed liquidity crisis over 30 days. The model calculates the LCR and is used to monitor the buffer over the regulatory requirement;
- A going concern model that is used to analyse and forecast liquidity needs over the medium term;
- Supplementary stress tests used to validate management buffers contained in the liquidity and funding policies; and
- A detailed and robust CFP defining the approach to a liquidity shock on a location-specific and Group-wide basis, crisis management plans, roles and responsibilities, early warning signals, contingent sources of liquidity and funding, crisis reporting and operational guidelines. The CFP is tested and updated annually.

The Group's funding sources include:

- Its consumer retail funding base, which includes a wide range of retail transaction accounts, investment accounts and retirement style accounts for individual consumers;
- Its small business and institutional deposit base;
- Its wholesale international and domestic funding programs that include its: Australian dollar Negotiable Certificates of Deposit; Australian dollar bank bills; Asian Transferable Certificates of Deposit program; Australian, U.S. and Euro Commercial Paper programs; U.S. Extendible Notes program; Australian dollar Domestic Debt program; U.S. Medium Term Note Program; Euro Medium Term Note program, multi jurisdiction Covered Bonds program and its Medallion securitisation program; and
- Various contingent funding sources including access to central bank repurchase agreement facilities such as the CLF, providing the Group with the ability to borrow funds on a secured basis, even when normal markets are not available.

### 6. Counterparty and Other Credit Risk Exposures

#### **Securitisation Vehicles**

Reason for establishment – The Group conducts an asset securitisation program that transfers assets to a Special Purpose Entity (SPE) and issues asset backed securities to investors. The Group securitises modest amounts of residential home loans to issue residential mortgage backed securities and covered bonds to diversify the Group's wholesale funding.

Control factors – The Group manages these securitisation vehicles, services assets in the SPE, provide hedging, or provide other facilities such as liquidity facilities. The Group retains the risks associated with the provision of these services. The Group is also entitled to any residual income from the SPEs after all payments due to investors and costs of the program have been met.

#### **Asset-backed Securities**

Asset-backed securities are debt securities where the cash flow is dependent on the performance of the assets assigned to the SPE which may consist of residential mortgages, commercial mortgages or other types of receivables. The Group has acquired asset-backed securities primarily as part of its trading activities (classified as Trading assets), liquidity management (classified as Available-for-sale investments), or through investments in SPEs.

The primary source of repayment of the debt instruments is the cash flows from the underlying assets. Investors in the debt instruments have no recourse to the general assets of the issuer. The majority of the Group's asset-backed securities portfolio consists of notes rated AAA that are carried at fair value on the Balance Sheet.

#### **Special Purpose Entities**

The Group invests in or establishes SPEs in the ordinary course of business, primarily to provide funding and financial services for its customers. These SPEs are consolidated in the Financial Statements whenever they meet the criteria of control as outlined in Note 1 to the Financial Statements of the 2014 Annual Report. The definition of control depends upon substance rather than form and, accordingly, determination of the existence of control involves management judgement. The Group assesses, at inception and periodically, whether an SPE should be consolidated based on the power the Group has over relevant activities of the entity, and the significance of the Group's exposure to variable returns of the structured entity. The lending and investment arrangements are entered into under the Group's approved lending criteria and are subject to appropriate credit approval processes. The assets arising from these financing activities are generally included in receivables due from other financial institutions, available-forsale investments or loans, bills discounted and other receivables. Exposures in the form of guarantees or undrawn credit lines are included within contingent liabilities and credit related commitments.

Control factors – The Group may manage these vehicles, hold minor amounts of capital, provide financing or transact derivatives with these entities. These entities are generally consolidated by the Group.

#### **Other Exposures**

#### Leveraged Finance

The Group provides a modest amount of debt financing to companies acquired by private equity firms. These acquisitions are typically highly leveraged. Target businesses are those with operations in Australia and New Zealand with stable and established earnings and the ability to reduce borrowing levels.

The Group's exposure is well diversified across industries and private equity sponsors. All debt facilities provided are senior with first ranking security over the cash flows and assets of the businesses.

#### Hedge Funds

There were no material movements in exposures to hedge funds since 30 June 2014 and these exposures are not considered to be material.

Collateralised Debt Obligations (CDOs) and Credit Linked Notes

The Group has no material direct or indirect exposure to CDOs or credit linked notes.

#### Monoline Insurers

The two underlying debt instruments that have been wrapped by monoline insurers are Australian domiciled and have stand-alone ratings of AA/A2 and A-/A3 by S&P/Moody's respectively. As at 31 December 2014, the Group had \$47 million in exposures to these instruments (June 2014: \$47 million).

### 6. Counterparty and Other Credit Risk Exposures (continued)

### **Securitisation Vehicles**

An analysis of the assets of, and exposures to, consolidated securitisation vehicles which the Group has established or manages is outlined in the tables below.

Co	vered Bonds	S	ecuritisation	
31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14	
\$M	\$M	\$M	\$M	
30,664	34,147	14,629	12,982	
28,971	25,280	13,048	11,426	
1,693	8,867	1,581	1,556	

#### **Asset-backed Securities**

An analysis of the exposure to non-Group originated asset-backed securities and related facilities is outlined in the tables below.

	Carry	ing Amount	
	31 Dec 14	30 Jun 14	
Summary of Asset-backed Securities	\$M	\$M	
Commercial mortgage backed securities	45	50	
Residential mortgage backed securities	6,727	5,261	
Other asset-backed securities	843	629	
Total	7,615	5,940	

### **Asset-backed Securities by Underlying Asset**

	Trading Portfolio		AFS Portfolio <sup>(1)</sup>		Other		Total	
	31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Sub-prime	-	-	-	-	-	-	-	-
Non-conforming (Alt-A)	-	-	288	150	-	-	288	150
Prime mortgages	36	82	6,109	4,735	294	294	6,439	5,111
Other assets	-	-	888	679	-	-	888	679
Total	36	82	7,285	5,564	294	294	7,615	5,940

(1) Available-for-sale investments (AFS).

#### Asset-backed Securities by Credit Rating and Geography

	BB and below									
	AAA & AA		Α		BBB		including not rated		Total	
	31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Australia	7,238	5,499	11	64	5	5	22	28	7,276	5,596
Europe	-	-	-	-	-	-	294	294	294	294
UK	-	-	45	50	-	-	-	-	45	50
Total	7,238	5,499	56	114	5	5	316	322	7,615	5,940

	Funded Co	Funded Commitments		ommitments	Total		
	31 Dec 14 30 Jun 14		31 Dec 14	30 Jun 14	31 Dec 14	30 Jun 14	
ehousing Financing Facilities	\$M	\$M	\$M	\$M	\$M	\$M	
a	2,189	2,541	1,342	995	3,531	3,536	
Zealand	121	427	28	57	149	484	
be	-	389	286	-	286	389	
	2,310	3,357	1,656	1,052	3,966	4,409	

## **Appendices**

### 7. Capital

The tables below show the APRA Basel III capital adequacy calculation at 31 December 2014 together with prior period comparatives.

	31 Dec 14	30 Jun 14	31 Dec 13
Risk Weighted Capital Ratios	%	%	%
Common Equity Tier 1	9. 2	9. 3	8.5
Tier 1	11.6	11. 1	10.6
Tier 2	1.1	0.9	0.8
Total Capital	12.7	12.0	11.4
	31 Dec 14	30 Jun 14	31 Dec 13
	\$M	\$M	\$M
Ordinary Share Capital and Treasury Shares			
Ordinary Share Capital	27,039	27,036	26,327
Treasury Shares (1)	287	291	293
Ordinary Share Capital and Treasury Shares	27,326	27,327	26,620
Reserves			
Reserves	2,674	2,009	1,780
Reserves related to non-consolidated subsidiaries (2)	(126)	(47)	(59
Total Reserves	2,548	1,962	1,721
Retained Earnings and Current Period Profits			
Retained earnings and current period profits	19,823	18,827	17,455
Retained earnings adjustment from non-consolidated subsidiaries (3)	(377)	(368)	(472)
Net Retained Earnings	19,446	18,459	16,983
Non-controlling interest			
Non-controlling interest <sup>(4)</sup>	556	537	536
Less ASB perpetual preference shares	(505)	(505)	(505
Less other non-controlling interests not eligible for inclusion in regulatory capital	(51)	(32)	(31)
Minority Interest	-	-	-
Common Equity Tier 1 Capital before regulatory adjustments	49,320	47,748	45,324

(1) Represents shares held by the Group's life insurance operations (\$118 million) and employee share scheme trusts (\$169 million).

 Reserve balances associated with the Insurance and Funds Management entities and those entities through which securitisation of the Group's assets are conducted. These entities are classified as non-consolidated subsidiaries by APRA and are excluded from the Level 2 Regulatory Consolidated Banking Group.

(3) Cumulative current year profit and retained earnings adjustments for subsidiaries not consolidated for regulatory purposes.

(4) Non-controlling interests predominantly comprise ASB Perpetual Preference Shares of NZD550 million issued by a New Zealand subsidiary entity. These are non-redeemable and carry limited voting rights. These are classified as Additional Tier 1 Capital.

### 7. Capital (continued)

	31 Dec 14	30 Jun 14	31 Dec 13
Ourse Fruits Tim Annuals (and a diverse diverse)	\$M	\$M	\$M
Common Equity Tier 1 regulatory adjustments	(7.570)	(7 500)	(7.00.4)
	(7,576)	(7,566)	(7,694)
Other intangibles (excluding software) <sup>(1)</sup>	(225)	(295)	(644)
Capitalised costs	(341)	(285)	(275)
Capitalised software	(1,979)	(1,854)	(1,950)
General reserve for credit losses <sup>(2)</sup>	(225)	(214)	(198)
Deferred tax asset <sup>(3)</sup>	(1,024)	(1,164)	(1,248)
Cash flow hedge reserve (4)	(459)	(224)	(169)
Employee compensation reserve (4)	(79)	(125)	(79)
Equity investments <sup>(5)</sup>	(2,990)	(2,589)	(2,924)
Equity investments in non-consolidated subsidiaries (6)	(1,307)	(1,219)	(1,218)
Shortfall of provisions to expected losses (7)	(102)	(502)	(236)
Deferred fees	(145)	(103)	7
Gain due to changes in own credit risk on fair valued liabilities	(113)	(48)	(6)
Other	(170)	(148)	(152)
Common Equity Tier 1 regulatory adjustments	(16,735)	(16,336)	(16,786)
Common Equity Tier 1	32,585	31,412	28,538
Additional Tier 1 Capital			
Basel III complying instruments <sup>(8)</sup>	5,000	2,000	2,000
Basel III non-complying instruments net of transitional amortisation <sup>(9)</sup>	3,413	4,196	4,720
Additional Tier 1 Capital	8,413	6,196	6,720
Tier 1 Capital	40,998	37,608	35,258
Tier 2 Capital			
Basel III complying instruments <sup>(10)</sup>	1,254	234	-
Basel III non-complying instruments net of transitional amortisation <sup>(11)</sup>	2,493	2,530	2,728
Holding of Tier 2 Capital	(30)	-	-
Prudential general reserve for credit losses <sup>(12)</sup>	186	171	194
Total Tier 2 Capital	3,903	2,935	2,922
Total Capital	44,901	40,543	38,180

- (1) Other intangibles (excluding capitalised software costs), net of any associated deferred tax liability.
- (2) Adjustment to ensure the Group has sufficient provisions and capital to cover credit losses estimated to arise over the full life of individual facilities, as required by APRA Prudential Standard APS 220.
- (3) Deferred tax assets net of deferred tax liabilities.
- (4) Cash flow Hedge Reserve and Employee Compensation Reserve balances are ineligible for inclusion in CET1.
- (5) Represents the Group's non-controlling interest in other entities.
- (6) Represents the net tangible assets within the non-consolidated subsidiaries (primarily the insurance and funds management businesses operating within the Colonial Group). The adjustment is net of \$1,250 million in non-recourse debt (30 June 2014: \$1,250 million, 31 December 2013: \$1,215 million) and \$1,000 million in Colonial Group Subordinated Notes (30 June 2014: \$1,000 million, 31 December 2013: \$1,000 million). The Group's Insurance and fund management companies held \$1,317 million of capital in excess of minimum regulatory capital requirements at 31 December 2014.
- (7) Regulatory Expected Loss (pre-tax) using stressed loss given default assumptions associated with the loan portfolio in excess of eligible credit provisions (pre-tax).
- (8) Comprises PERLS VI \$2 billion issued in October 2012 and PERLS VII \$3 billion issued in October 2014.
- (9) Represents APRA Basel III non-compliant Additional Tier 1 Capital Instruments (PERLS III, PERLS V, Trust Preferred Securities (TPS) 03, TPS 06, ASB Perpetual Preference Shares, and Perpetual Exchangeable Floating Rate Note). These instruments are eligible for Basel III transitional relief. In October 2014 the Group bought back and cancelled \$2 billion of PERLS V.
- (10) In November 2014 the Group issued AUD \$1 billion in Basel III compliant Tier 2 subordinated notes. In April 2014, the Group issued NZD400 million ASB Subordinated Notes through ASB, its New Zealand subsidiary. The notes are Basel III compliant Tier 2 securities and fully contribute towards ASB capital ratios. The amount of these notes that contributes to ASB capital in excess of its minimum regulatory requirements is not eligible for inclusion in the Group's capital (31 December 2014 ineligible amount, AUD\$129 million, 30 June 2014 ineligible amount, AUD\$138 million).
- (11) Includes both perpetual and term instruments subordinated to depositors and general creditors, having an original maturity of at least five years. APRA require these to be included as if they were unhedged. Term instruments are amortised 20% of the original amount during each of the last five years to maturity. These instruments are eligible for Basel III transitional relief. The December 2014 half year included the redemption of \$275 million in subordinated Tier 2 debt.
- (12) Represents the collective provision and general reserve for credit losses for exposures in the Group which are measured for capital purposes under the Standardised approach to credit risk.

## **Appendices**

### 7. Capital (continued)

		As at					
	31 Dec 14	30 Jun 14	31 Dec 13				
Risk Weighted Assets	\$M	\$M	\$M				
Credit Risk							
Subject to Advanced IRB approach							
Corporate	56,612	49,067	48,331				
SME Corporate	23,913	22,478	22,548				
SME Retail	4,963	5,280	4,711				
SME Retail secured by residential mortgage (1)	3,285	3,543	3,329				
Sovereign	5,432	5,330	3,985				
Bank	10,983	10,131	10,073				
Residential mortgage <sup>(1) (2)</sup>	72,278	65,986	64,468				
Qualifying revolving retail <sup>(2)</sup>	8,533	8,215	6,553				
Other retail <sup>(2)</sup>	13,620	12,757	11,827				
Impact of the regulatory scaling factor <sup>(3)</sup>	11,977	10,967	10,550				
Total Risk Weighted Assets subject to Advanced IRB approach	211,596	193,754	186,375				
Specialised lending exposures subject to slotting criteria	48,774	48,935	48,514				
Subject to Standardised approach							
Corporate	11,358	10,850	11,087				
SME Corporate	5,470	4,924	5,382				
SME Retail	5,571	5,207	4,615				
Sovereign	169	124	106				
Bank	204	220	247				
Residential mortgage	6,416	6,040	6,182				
Other retail	2,946	2,648	2,571				
Other assets	4,924	4,214	4,586				
Total Risk Weighted Assets subject to Standardised approach	37,058	34,227	34,776				
Securitisation	5,016	5,010	5,722				
Credit valuation adjustment	8,126	6,636	6,381				
Central counterparties	954	576	436				
Total Risk Weighted Assets for Credit Risk Exposures	311,524	289,138	282,204				
Traded market risk	6,466	5,284	5,970				
Interest rate risk in the banking book	4,846	14,762	17,543				
Operational risk	30,212	28,531	28,480				
Total Risk Weighted Assets	353,048	337,715	334,197				

(1) Advanced RWA for SME retail exposures secured by residential mortgages is calculated using the same method as advanced residential mortgages. From June 2014, unless specified otherwise, the Group will include these exposures under SME retail. Prior to that date, these exposures were included in residential mortgages.

(2) A change in the application of the Retail Best Estimate of Expected Loss (BEEL) resulted in an increase RWA of \$6.4 billion which was largely offset by a drop in the regulatory Expected Loss deduction for CET1 capital.

(3) APRA requires RWA amounts that are derived from IRB risk weight functions to be multiplied by a factor of 1.06.

### 8. Share Capital

		Half Year Ended				
	31 Dec 14	30 Jun 14	31 Dec 13			
Shares on Issue	Number	Number	Number			
Opening balance (excluding Treasury Shares deduction)	1,621,319,194	1,611,928,836	1,611,928,836			
Dividend reinvestment plan issue: (1)						
2013/2014 Interim dividend fully paid ordinary shares \$75.26	-	9,390,358	-			
Closing balance (excluding Treasury Shares deduction)	1,621,319,194	1,621,319,194	1,611,928,836			
Less: Treasury Shares (2)	(4,898,558)	(5,516,035)	(5,629,235)			
Closing balance	1,616,420,636	1,615,803,159	1,606,299,601			

(1) The DRPs in respect of 2013/2014 final dividends were satisfied in full through the on market purchase and transfer of 8,749,607 shares to participating shareholders.

(2) Relates to Treasury shares held within the Life Insurance statutory funds and the employees share scheme trust.

#### **Dividend Franking Account**

After fully franking the interim dividend to be paid for the half year, the amount of credits available at the 30% tax rate as at 31 December 2014 to frank dividends for subsequent financial years is \$624 million (June 2014: \$533 million; December 2013: \$849 million). This figure is based on the franking accounts of the Bank at 31 December 2014, adjusted for franking credits that will arise from the payment of income tax payable on profits for the half year, franking debits that will arise from the payment of dividends proposed and franking credits that the Bank may be prevented from distributing in subsequent financial periods. The Bank expects that future tax payments will generate sufficient franking credits for the Bank to be able to continue to fully frank future dividend payments. These calculations have been based on the taxation law as at 31 December 2014.

#### **Dividends**

The Directors have determined a fully franked interim dividend of 198 cents per share amounting to \$3,210 million. There is no foreign conduit income attributed to the final dividend. The dividend will be payable on 2 April 2015 to shareholders on the register at 5:00pm EST on 19 February 2015.

The Board determines the dividends per share based on net profit after tax ("cash basis") per share, having regard to a range of factors including:

- Current and expected rates of business growth and the mix of business;
- Capital needs to support economic, regulatory and credit ratings requirements;
- Investments and/or divestments to support business development;
- Competitors comparison and market expectations; and
- Earnings per share growth.

#### **Dividend Reinvestment Plan**

Participation in the DRP is optional and offers ordinary shareholders in certain jurisdictions the opportunity to acquire fully paid ordinary shares instead of receiving the dividend in cash. Shares allocated under the DRP will rank equally with other ordinary shares already on issue.

#### **Record Date**

The register closes for determination of dividend entitlement at 5:00pm EST on 19 February 2015. The deadline for notifying participation in the DRP is 5:00pm EST on 20 February 2015.

#### **Ex-Dividend Date**

The ex-dividend date is 17 February 2015.

## **Appendices**

### 9. Intangible Assets

		As at	
	31 Dec 1	4 30 Jun 14	31 Dec 13
	\$	M \$M	\$M
Goodwill			
Purchased goodwill at cost	7,5	<b>76</b> 7,566	7,567
Closing balance	7,5	<b>76</b> 7,566	7,567
Computer Software Costs			
Cost	3,1	<b>12</b> 2,913	2,987
Accumulated amortisation	(1,1	<mark>33)</mark> (1,059)	(1,037)
Closing balance	1,9	<b>79</b> 1,854	1,950
Core Deposits <sup>(1)</sup>			
Cost	4	<b>95</b> 495	495
Accumulated amortisation	(4)	<mark>25)</mark> (390)	(355)
Closing balance		<b>70</b> 105	140
Brand Names <sup>(2)</sup>			
Cost	1:	<b>90</b> 190	190
Accumulated amortisation		(1)	-
Closing balance	1	<b>89</b> 189	190
Other Intangibles <sup>(3)</sup>			
Cost	2	<b>21</b> 256	267
Accumulated amortisation	(1)	<mark>54)</mark> (178)	(172)
Closing balance		<b>67</b> 78	95
Total intangible assets	9,8	<b>31</b> 9,792	9,942

(1) Core deposits represent the value of the Bankwest deposit base compared to the avoided cost of alternative funding sources such as securitisation and wholesale funding. This asset was acquired on 19 December 2008 with a useful life of seven years based on the weighted average attrition rates of the Bankwest deposit portfolio.

Brand names predominantly represent the value of royalty costs foregone by the Group through acquiring the Bankwest brand name. The royalty costs that would have been incurred by an entity using the Bankwest brand name are based on an annual percentage of income generated by Bankwest. This asset has an indefinite useful life, as there is no foreseeable limit to the period over which the brand name is expected to generate cash flows. The asset is (2) not subject to amortisation, but is subject to annual impairment testing. No impairment was required as a result of this test. The balance also includes the Count Financial Limited brand name (\$4 million) that is amortised over the estimated useful life of 20 years.

(3) Other intangibles include the value of credit card relationships acquired from Bankwest and Count franchise relationships. This value represents future net income generated from the relationships that existed at Balance Sheet date. The assets have a useful life of 10 years based on the attrition rates of customers.

### **10. ASX Appendix 4D**

Cross Reference Index	Page
Details of Reporting Period and Previous Period (Rule 4.2A.3 Item No. 1)	Inside front cover
Results for Announcement to the Market (Rule 4.2A.3 Item No. 2)	Inside front cover
Commentary on Results (Rule 4.2A.3 Item No. 2.6)	2
Net Tangible Assets per Security (Rule 4.2A.3 Item No. 3)	97 - 100
Dividends (Rule 4.2A.3 Item No. 5)	91
Dividend Dates (Rule 4.2A.3 Item No. 5)	Inside front cover
Dividend Reinvestment Plan (Rule 4.2A.3 Item No. 6)	91

Details of entities over which control was gained and lost during the period (Rule 4.2A.3 Item No. 4)

The Group has not gained or lost control over any material entities during the half.

### Details of Associates and Joint Ventures (Rule 4.2A.3 Item No. 7)

As at 31 December 2014	Ownership Interest Held (%)
Aussie Home Loans Pty Limited <sup>(1)</sup>	80%
Acadian Asset Management (Australia) Limited	50%
Aegis Correctional Partnership Pty Limited	50%
Aegis Correctional Partnership Trust	50%
Aegis Securitisation Nominees Pty Limited	50%
Aegis Securitisation Trust	50%
Equigroup Pty Limited	50%
Sentinel Finance Holding Trust	50%
Sentinel Financing Holdings Pty Limited	50%
Sentinel Financing Pty Limited	50%
Sentinel Partnership Pty Limited	50%
First State Cinda Fund Management Company Limited	46%
BoCommLife Insurance Company Limited	38%
Countplus Limited	37%
Vipro Pty Limited	33%
Cardlink Services Limited	25%
Cash Services Australia Pty Limited	25%
Paymark Limited (2)	25%
Bank of Hangzhou Co., Ltd.	20%
Qilu Bank Co., Ltd.	20%
Vietnam International Commercial Joint Stock Bank	20%
Payments NZ Limited	19%
First State European Diversified Investment Fund	11%

(1) The Group's 80% interest in Aussie Home Loans Pty Limited is jointly controlled as the key financial and operating decisions require unanimous consent of all directors.

(2) Formerly known as Electronic Transaction Services Limited.

### Foreign Entities (Rule 4.2A.3 Item No. 8)

Not applicable.

Independent auditor's review report subject to a modified opinion, emphasis of matter or other matter (Rule 4.2A.3 Item No. 9)

Not applicable.

### **11. Profit Reconciliation**

		Half Year Ended 31 December 2014								
	Net profit	Hedging	Bankwest	Treasury	Bell	Gain on	Policyholder	Investment	Net profit	
	after tax	and IFRS	non-cash	shares	Group	sale of	tax	experience	after tax	
	"cash basis"	volatility	items <sup>(1)</sup>	valuation	litigation	management			"statutory	
				adjustment		rights			basis"	
Profit Reconciliation	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	
Group										
Interest income	17,297	(2)	-	-	-	-	-	-	17,295	
Interest expense	(9,406)	(1)	-	-	-	-	-	-	(9,407)	
Net interest income	7,891	(3)	-	-	-	-	-	-	7,888	
Other banking income	2,370	(56)	-	-	-	-	-	-	2,314	
Total banking income	10,261	(59)	-	-	-	-	-	-	10,202	
Funds management income	970	-	-	(18)	-	-	11	11	974	
Insurance income	416	-	-	-	-	-	50	69	535	
Total operating income	11,647	(59)	-	(18)	-	-	61	80	11,711	
Investment experience	80	-	-	-	-	-	-	(80)	-	
Total income	11,727	(59)	-	(18)	-	-	61	-	11,711	
Operating expenses	(4,914)	-	(37)	-	-	-	-	-	(4,951)	
Loan impairment expense	(440)	-	-	-	-	-	-	-	(440)	
Net profit before tax	6,373	(59)	(37)	(18)	-	-	61	-	6,320	
Corporate tax expense	(1,740)	17	11	(2)	-	-	(61)	-	(1,775	
Non-controlling interests	(10)	-	-	-	-	-	-	-	(10)	
Net profit after tax	4,623	(42)	(26)	(20)	-	-	-	-	4,535	

(1) Includes merger related amortisation through operating expense of \$37 million and an income tax benefit of \$11 million.

### 11. Profit Reconciliation (continued)

		Half Year Ended 30 June 2014								
	Net profit	Hedging	Bankwest	Treasury	Bell	Gain on	Policyholder	Investment	Net profit	
	after tax	and IFRS	non-cash	shares	Group	sale of	tax	experience	after tax	
	"cash basis"	volatility	items <sup>(1)</sup>	valuation	litigation	management			"statutory	
				adjustment		rights			basis"	
Profit Reconciliation	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	
Group										
Interest income	16,805	-	1	-	-	-	-	-	16,806	
Interest expense	(9,158)	(1)	-	-	-	-	-	-	(9,159)	
Net interest income	7,647	(1)	1	-	-	-	-	-	7,647	
Other banking income	2,089	(3)	-	-	-	26	-	-	2,112	
Total banking income	9,736	(4)	1	-	-	26	-	-	9,759	
Funds management income	930	-	-	(14)	-	-	17	58	991	
Insurance income	433	-	-	-	-	-	49	96	578	
Total operating income	11,099	(4)	1	(14)	-	26	66	154	11,328	
Investment experience	154	-	-	-	-	-	-	(154)	-	
Total income	11,253	(4)	1	(14)	-	26	66	-	11,328	
Operating expenses	(4,748)	-	(37)	-	-	-	-	-	(4,785)	
Loan impairment expense	(496)	-	-	-	35	-	-	-	(461)	
Net profit before tax	6,009	(4)	(36)	(14)	35	26	66	-	6,082	
Corporate tax expense	(1,588)	15	10	1	(10)	(11)	(66)	-	(1,649)	
Non-controlling interests	(9)	-	-	-	-	-	-	-	(9)	
Net profit after tax	4,412	11	(26)	(13)	25	15	-	-	4,424	

(1) Includes merger related amortisation through net interest income of \$1 million; merger related amortisation through operating expense of \$37 million; and an income tax benefit of \$10 million.

### **11. Profit Reconciliation** (continued)

		Half Year Ended 31 December 2013								
	Net profit	Hedging	Bankwest	Treasury	Bell	Gain on	Policyholder	Investment	Net profit	
	after tax	and IFRS	non-cash	shares	Group	sale of	tax	experience	after tax	
	"cash basis"	volatility	items <sup>(1)</sup>	valuation	litigation	management			"statutory	
				adjustment		rights			basis"	
Profit Reconciliation	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	
Group										
Interest income	16,829	16	(6)	-	-	-	-	-	16,839	
Interest expense	(9,385)		-	-	-	-	-	-	(9,385	
Net interest income	7,444	16	(6)	-	-	-	-	-	7,454	
Other banking income	2,234	(24)	-	-	-	(2)	-	-	2,208	
Total banking income	9,678	(8)	(6)	-	-	(2)	-	-	9,662	
Funds management income	1,003	-	-	(32)	-	-	42	30	1,043	
Insurance income	386	-	-	-	-	-	18	51	455	
Total operating income	11,067	(8)	(6)	(32)	-	(2)	60	81	11,160	
Investment experience	81	-	-	-	-	-	-	(81)	-	
Total income	11,148	(8)	(6)	(32)	-	(2)	60	-	11,160	
Operating expenses	(4,751)	-	(37)	-	-	-	-	-	(4,788	
Loan impairment expense	(457)	-	-	-	-	-	-	-	(457	
Net profit before tax	5,940	(8)	(43)	(32)	-	(2)	60	-	5,915	
Corporate tax expense	(1,662)	3	13	4	-	4	(60)	-	(1,698	
Non-controlling interests	(10)	-	-	-	-	-	-	-	(10	
Net profit after tax	4,268	(5)	(30)	(28)	-	2	-	-	4,207	

(1) Includes merger related amortisation through net interest income of \$6 million; merger related amortisation through operating expense of \$37 million; and an income tax benefit of \$13 million.

### **12. Analysis Template**

	Half Year Ended						
	31 Dec 14	30 Jun 14	31 Dec 13				
Profit Summary - Input Schedule	\$M	\$M	\$M				
Net interest income	7,891	7,647	7,444				
Other banking income	2,370	2,089	2,234				
Total banking income	10,261	9,736	9,678				
Funds management income	970	930	1,003				
Insurance income	416	433	386				
Total operating income	11,647	11,099	11,067				
Investment experience	80	154	81				
Total income	11,727	11,253	11,148				
Operating Expenses <sup>(1)</sup>							
Retail Banking Services	(1,635)	(1,565)	(1,608				
Business and Private Banking	(697)	(673)	(665				
Institutional Banking and Markets	(475)	(492)	(451				
Wealth Management <sup>(2)</sup>	(783)	(800)	(793)				
New Zealand	(420)	(412)	(393				
Bankwest	(397)	(401)	(405				
IFS and Other	(507)	(405)	(436				
Total operating expenses	(4,914)	(4,748)	(4,751)				
Profit before loan impairment expense	6,813	6,505	6,397				
Loan impairment expense	(440)	(496)	(457)				
Net profit before income tax	6,373	6,009	5,940				
Corporate tax expense	(1,740)	(1,588)	(1,662)				
Operating profit after tax	4,633	4,421	4,278				
Non-controlling interests	(10)	(9)	(10)				
Net profit after tax ("cash basis")	4,623	4,412	4,268				
Treasury shares valuation adjustment (after tax)	(20)	(13)	(28)				
Hedging and IFRS volatility (after tax)	(42)	11	(5				
Bankwest non-cash items (after tax)	(26)	(26)	(30)				
Bell Group litigation (after tax)	-	25	-				
Gain on sale of management rights (after tax)	-	15	2				
Net profit after tax ("statutory basis")	4,535	4,424	4,207				
Total Operating Income <sup>(1)</sup>							
Retail Banking Services	4,746	4,552	4,450				
Business and Private Banking	1,824	1,733	1,726				
Institutional Banking and Markets	1,434	1,308	1,358				
Wealth Management (net of volume expenses) <sup>(2)</sup>	1,191	1,172	1,239				
New Zealand	1,032	949	883				
Bankwest	912	876	907				
IFS and Other	508	509	504				

(1) Comparative information has been restated to conform to presentation in the current period.

(2) Property has been included in comparative information.

### 12. Analysis Template (continued)

	н	Half Year Ended		
	31 Dec 14	30 Jun 14	31 Dec 13	
Profit Summary - Input Schedule	\$M	\$M	\$M	
Other Data				
Net interest income	7,891	7,647	7,444	
Average interest earning assets	738,648	720,889	690,106	
Average net assets (1)	50,190	48,193	46,287	
Average non-controlling interests (1)	547	537	537	
Average other equity instruments (1)	939	939	939	
Average treasury shares (1)	(288)	(292)	(295)	
Distributions - other equity instruments	24	22	23	
Interest expense (after tax) - PERLS III	12	17	17	
Interest expense (after tax) - PERLS V	19	33	33	
Interest expense (after tax) - PERLS VI	48	32	33	
Interest expense (after tax) - PERLS VII	21	-	-	
Interest expense (after tax) - TPS	13	12	13	
Weighted average number of shares - statutory basis (M)	1,616	1,611	1,606	
Weighted average number of shares - statutory diluted (M)	1,699	1,684	1,685	
Weighted average number of shares - cash basis (M)	1,619	1,614	1,609	
Weighted average number of shares - cash diluted (M)	1,702	1,687	1,688	
Weighted average number of shares - PERLS III (M)	14	14	16	
Weighted average number of shares - PERLS V (M)	16	25	27	
Weighted average number of shares - PERLS VI (M)	24	25	27	
Weighted average number of shares - PERLS VII (M)	18	-	-	
Weighted average number of shares - TPS (M)	9	8	8	
Weighted average number of shares - Convertible notes (M)	1	-	-	
Weighted average number of shares - Executive options (M)	1	1	1	
Dividends per share (cents) - fully franked	198	218	183	
No. of shares at end of period excluding Treasury Shares deduction (M)	1,621	1,621	1,612	
Funds Under Administration (FUA) - average	274,923	266,221	262,578	
Average inforce premiums	3,234	3,152	3,057	
Net assets	51,031	49,348	47,037	
Total intangible assets	9,881	9,792	9,942	
Non-controlling interests	556	537	536	
Other equity instruments	939	939	939	

(1) Average of reporting period balances.

### 12. Analysis Template (continued)

	н	Half Year Ended		
	31 Dec 14	30 Jun 14	31 Dec 13	
Ratios - Output Summary	\$M	\$M	\$M	
Earnings Per Share (EPS)				
Net profit after tax - "cash basis"	4,623	4,412	4,268	
Less distribution - other equity instruments	(24)	(22)	(23	
Adjusted profit for EPS calculation	4,599	4,390	4,245	
Average number of shares (M) "cash basis"	1,619	1,614	1,609	
Earnings Per Share basic - "cash basis" (cents) <sup>(1)</sup>	284. 1	272.0	263. 9	
Net profit after tax - "statutory basis"	4,535	4,424	4,207	
Less distribution - other equity instruments	(24)	(22)	(23	
Adjusted profit for EPS calculation	4,511	4,402	4,184	
Average number of shares (M) - "statutory basis"	1,616	1,611	1,606	
Earnings Per Share basic - "statutory basis" (cents) (1)	279. 1	273. 3	260. 5	
Interest expense (after tax) - PERLS III	12	17	17	
Interest expense (after tax) - PERLS V	19	33	33	
Interest expense (after tax) - PERLS VI	48	32	33	
Interest expense (after tax) - PERLS VII	21	-		
Interest expense (after tax) - TPS	13	12	13	
Profit impact of assumed conversions (after tax)	113	94	96	
Weighted average number of shares - PERLS III (M)	14	14	16	
Weighted average number of shares - PERLS V (M)	16	25	27	
Weighted average number of shares - PERLS VI (M)	24	25	27	
Weighted average number of shares - PERLS VII (M)	18	-	21	
Weighted average number of shares - TPS (M)	9	8	8	
Weighted average number of shares - Convertible notes (M)	1	-		
Weighted average number of shares - Executive options (M)	1	1	1	
Weighted average number of shares - dilutive securities (M)	83	73	79	
· · ·	4 500	4 200		
Adjusted cash profit for EPS calculation	4,599	4,390	4,245	
Add back profit impact of assumed conversions (after tax)	113	94	96	
Adjusted diluted profit for EPS calculation	4,712	4,484	4,341	
Average number of shares (M) "cash basis"	1,619 83	1,614	1,609	
Add back weighted average number of shares (M)	1,702	73	1 699	
Diluted average number of shares (M) Earnings Per Share diluted - "cash basis" (cents) (1)	276.9	1,687 265. 8	1,688 257. 1	
		200.0	201.	
Adjusted profit for EPS calculation	4,511	4,402	4,184	
Add back profit impact of assumed conversions (after tax)	113	94	96	
Adjusted diluted profit for EPS calculation	4,624	4,496	4,280	
Average number of shares (M) - "statutory basis"	1,616	1,611	1,606	
Add back weighted average number of shares (M)	83	73	79	
Diluted average number of shares (M)	1,699	1,684	1,685	
Earnings Per Share diluted - "statutory basis" (cents) <sup>(1)</sup>	272. 1	267.0	253. 9	
Dividends Per Share (DPS)				
Dividends				
Dividends per share (cents)	198	218	183	
No. of shares at end of period (M)	1,621	1,621	1,612	
Total dividends	3,210	3,534	2,950	
Dividend payout ratio - "cash basis"				
Net profit after tax - "cash basis"	4,623	4,412	4,268	
Net profit after tax - attributable to ordinary shareholders	4,599	4,390	4,245	
Total dividends	3,210	3,534	2,950	
Payout ratio - "cash basis" (%)	69. 8	80. 5	69. 5	
Dividend cover				
Net profit after tax - attributable to ordinary shareholders	4,599	4,390	4,245	
Total dividends	3,210	3,534	2,950	
Dividend cover - "cash basis" (times)	1.4	1.2	1.4	

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(1) EPS calculations are based on actual NPAT, interest expense, distributions and number of shares prior to rounding to the nearest million.

### 12. Analysis Template (continued)

	н	Half Year Ended		
	31 Dec 14	30 Jun 14	31 Dec 13	
Ratios - Output Summary	\$M	\$M	\$M	
Return on Equity (ROE)				
Return on Equity - "cash basis"				
Average net assets	50,190	48,193	46,287	
Less:				
Average non-controlling interests	(547)	(537)	(537)	
Average other equity instruments	(939)	(939)	(939)	
Average equity	48,704	46,717	44,811	
Add average treasury shares	288	292	295	
Net average equity	48,992	47,009	45,106	
Net profit after tax - "cash basis"	4,623	4,412	4,268	
Less distribution - other equity instruments	(24)	(22)	(23)	
Adjusted profit for ROE calculation	4,599	4,390	4,245	
ROE - "cash basis" (%)	18.6	18. 8	18. 7	
Return on Equity - "statutory basis"				
Average net assets	50,190	48,193	46,287	
Average non-controlling interests	(547)	(537)	(537)	
Average other equity interests	(939)	(939)	(939)	
Average equity	48,704	46,717	44,811	
Net profit after tax - "statutory basis"	4,535	4,424	4,207	
Less distribution other equity instruments	(24)	(22)	(23)	
Adjusted profit for ROE calculation	4,511	4,402	4,184	
ROE - "statutory basis" (%)	18. 4	19. 0	18. 5	
Net Tangible Assets per share				
Net assets	51,031	49,348	47,037	
Less:				
Intangible assets	(9,881)	(9,792)	(9,942)	
Non-controlling interests	(556)	(537)	(536)	
Other equity instruments	(939)	(939)	(939)	
Total net tangible assets	39,655	38,080	35,620	
No. of shares at end of period (M)	1,621	1,621	1,612	
Net Tangible Assets per share (\$)	24. 46	23. 49	22.10	

Half Year Ended

### 13. Summary

					Dec 14 vs	Dec 14 vs
Group		31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %
Net profit after tax - "cash basis"	\$M	4,623	4,412	4,268	5	8
Treasury shares valuation adjustment (after tax)	\$M	(20)	(13)	(28)	54	(29)
Hedging and IFRS volatility (after tax)	\$M	(42)	11	(5)	large	large
Bankwest non-cash items (after tax)	\$M	(26)	(26)	(30)	-	(13)
Bell Group litigation (after tax)	\$M	-	25	-	large	-
Gain on sale of management rights (after tax)	\$M	-	15	2	large	large
Net profit after tax - "statutory basis"	\$M	4,535	4,424	4,207	3	8
Earnings per share - "cash basis" - basic	cents	284. 1	272.0	263. 9	4	8
Dividends per share (fully franked)	cents	198	218	183	(9)	8
Dividend payout ratio - "cash basis"	%	69.8	80. 5	69. 5	large	30 bpts
Common Equity Tier 1 (Internationally Comparable) - Basel III <sup>(1)</sup>	%	13. 3	n/a	n/a	n/a	n/a
Common Equity Tier 1 (APRA) - Basel III	%	9, 2	9.3	8.5	(10)bpts	70 bpts
Number of full time equivalent staff	No.	44,520	44.329	44,007	(10)5513	1 1
Return on equity - "cash basis"	%	18.6	18.8	18.7	(20)bpts	(10)bpts
Return on equity - "statutory basis"	%	18.4	10.0	18.5	(60)bpts	(10)bpts
Weighted average no. of shares - "statutory basis" -	70	10.4	15.0	10.0	(00)0013	(10)0013
basic	м	1,616	1,611	1,606	-	1
Net tangible assets per share	\$	24. 46	23. 49	22.10	4	11
Net interest income	\$M	7,891	7,647	7,444	3	6
Net interest margin	%	2. 12	2. 14	2.14	(2)bpts	(2)bpts
Other banking income	\$M	2,370	2,089	2,234	13	6
Other banking income to total banking income	%	23. 1	21.5	23. 1	160 bpts	-
Operating expenses to total operating income	%	42. 2	42.8	42. 9	(60)bpts	(70)bpts
Average interest earning assets	\$M	738,648	720,889	690,106	2	7
Average interest bearing liabilities	\$M	695,400	675,749	647,944	3	7
Loan impairment expense - "cash basis"	\$M	440	496	457	(11)	(4)
Loan impairment expense - "cash basis" -						
annualised as a % of average gross loans and						
acceptances	%	0. 14	0. 17	0. 16	(3)bpts	(2)bpts
Total provisions for impaired assets as a % of	0/	37. 02	37.60	39.07	(EQ)hata	(205)hata
gross impaired assets	% \$M				(58)bpts	(205)bpts
Risk weighted assets (APRA) - Basel III	<b>ΦΙΝΙ</b>	353,048	337,715	334,197	5	6
Retail Banking Services <sup>(2)</sup>	\$M	1,992	1,894	1,784	5	12
Cash net profit after tax	фі <b>м</b> і %					
Operating expenses to total banking income	70	34.5	34. 4	36. 1	10 bpts	(160)bpts
Business and Private Banking <sup>(2)</sup> Cash net profit after tax	\$M	743	635	686	17	8
	фі <b>м</b> і %	38.2	38.8	38.5	(60)bpts	
Operating expenses to total banking income	70	38.2	30.8	30. 3	(oo)phis	(30)bpts
Institutional Banking and Markets <sup>(2)</sup> Cash net profit after tax	\$M	653	582	670	12	(3)
	ъти %	33. 1				
Operating expenses to total banking income	70	აა. 1	37.6	33. 2	(450)bpts	(10)bpts

(1) The Group has revised its international measure of CET1 at 31 December 2014 with the methodology consistent with that detailed in the August 2014 PwC Australia report commissioned by the Australian Bankers Association (ABA).

(2) Comparative information has been restated to conform to presentation in the current period.

### 13. Summary (continued)

		Half Year Ended				
					Dec 14 vs	Dec 14 vs
		31 Dec 14	30 Jun 14	31 Dec 13	Jun 14 %	Dec 13 %
Wealth Management <sup>(1)</sup>						
Cash net profit after tax (2)	\$M	347	396	393	(12)	(12)
Underlying profit after tax (3)	\$M	302	267	303	13	-
Investment experience after tax (3)	\$M	45	77	41	(42)	10
Funds Under Administration (FUA) - (average) (3)	\$M	262,409	247,645	235,678	6	11
FUA - (spot) (3)	\$M	270,266	253,483	244,996	7	10
Net funds flows <sup>(3)</sup>	\$M	1,467	3,310	2,958	(56)	(50)
Average inforce premiums	\$M	2,345	2,291	2,219	2	6
Annual Inforce premiums - (spot)	\$M	2,381	2,309	2,273	3	5
Funds management income to average FUA (3)	%	0. 69	0.69	0.72	-	(3)bpts
Insurance income to average inforce premiums	%	23. 2	25.9	25. 1	(270)bpts	(190)bpts
Operating expenses to total operating income <sup>(3)</sup>	%	65.7	68.5	65. 3	(280)bpts	40 bpts
New Zealand						
Cash net profit after tax	\$M	435	387	355	12	23
Underlying profit after tax	\$M	431	384	355	12	21
FUA - (average)	\$M	12,514	11,507	10,263	9	22
FUA - (spot)	\$M	13,614	12,082	10,984	13	24
Average inforce premiums	\$M	656	628	582	4	13
Annual Inforce premiums - (spot)	\$M	676	636	620	6	9
Funds management income to average FUA	%	0. 55	0. 54	0.58	1 bpt	(3)bpts
Insurance income to average inforce premiums	%	33. 8	37. 1	29. 0	(330)bpts	480 bpts
Operating expenses to total operating income	%	40. 4	41.5	42. 6	(110)bpts	(220)bpts
Bankwest <sup>(1)</sup>						
Cash net profit after tax	\$M	378	325	350	16	8
Operating expenses to total banking income	%	43. 5	45.8	44. 7	(230)bpts	(120)bpts

(1) Comparative information has been restated to conform to presentation in the current period.

(2) During the prior year the Group successfully completed the internalisation of the management of CFS Retail Property Group (CFX) and Kiwi Income Property Trust (KIP), and the Group ceased to manage the Commonwealth Property Office Fund (CPA). The Group also sold its entire proprietary unit holding in CPA and KIP, and part of its proprietary holding in CFX. Excluding the contribution from the Property businesses exited and transactions completed in the prior period, cash net profit after tax increased 1% on both the prior comparative period and prior half.

(3) Property has been excluded from the calculation of comparative performance indicators and information.

### **14. Foreign Exchange Rates**

		As at			
Exchange Rates Utilised <sup>(1)</sup>	Currency	31 Dec 14	30 Jun 14	31 Dec 13	
AUD 1.00 =	USD	0. 8188	0. 9405	0. 8939	
	EUR	0. 6738	0. 6892	0. 6480	
	GBP	0. 5262	0. 5525	0. 5424	
	NZD	1.0450	1.0762	1. 0867	
	JPY	98. 0111	95. 4517	93. 9090	

(1) End of day, Sydney time.

### **15. Definitions**

The definitions of terms used throughout this Profit Announcement, including market share definitions, can be found on: <a href="https://www.commbank.com.au/about-us/shareholders/financial-information/results.html">https://www.commbank.com.au/about-us/shareholders/financial-information/results.html</a>